



MEMBERSHIP PACKAGES





Who we are...

The European Association for Business and Commerce (EABC), established in 2011, is the **European Chamber of Commerce Thailand**.

As the unified voice of European business in Thailand, our objectives are to advocate our members' interests, to support European business in Thailand, and to promote Thailand as an attractive partner for European foreign investment and trade.

We cover all EEA (European Economic Area) states, Switzerland and the UK, not just EU states.

Our main activities include carrying out policy and advocacy dialogues, building consensus, providing support to European businesses about trade and investment, and organizing key events to foster opportunities for European businesses in Thailand.

Our business community brings together more than **132 members of 20 nationalities** and from all sectors.

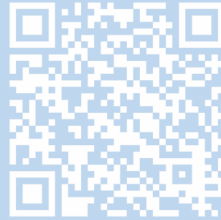
More information on:
www.eabc-thailand.org

*The voice of
European
business
In Thailand*

How we engage:

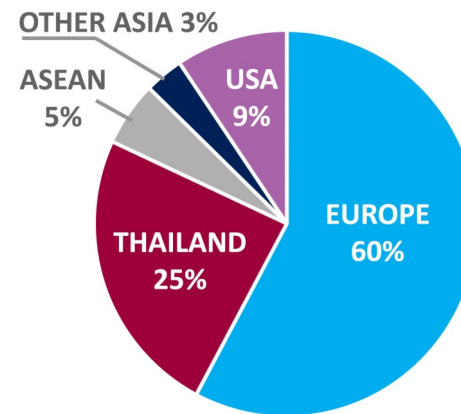
- Dialogue with government agencies
- Collaboration on development of laws
- Public hearings with submissions
- Consultations, rounds of submissions
- Small group meetings/large consultations
- Public statements/press
- Advocacy partners collaboration
- Online delivery tools & social media
- Seminars/Conferences with booklet
- Projects and market development

[CLICK HERE](#)
Check our online
Membership



Our 130+ MEMBERS

20 NATIONALITIES



12 EUROPEAN NATIONALITIES

France	14%
Germany	14%
UK	14%
Sweden	3%
Austria	2%
Denmark	2%
Finland	2%
Italy	2%
Netherlands	2%
Spain	2%
Switzerland	2%
Belgium	1%

EABC brings together **132 members** of **20 nationalities**, of all sizes, and operating in almost all sectors.

Joining the European Chamber of Commerce will offer you unique networking opportunities.

SECTORS OF ACTIVITY

Healthcare/Pharmaceuticals	13%
Legal services	10%
Other professional services	9%
Food/Beverages	8%
Manufacturing/Industry	8%
Business consultancy	7%
Engineering/Construction	6%
Transport/Logistics	6%
Banking/Finance	5%
Retail/Distribution	5%
Automotive	3%
ICT	3%
Accounting/Audit	2%
Insurance	2%
Tourism/Hospitality	2%
Education/Training	2%
Energy	2%
HR/Recruitment	2%
Agriculture	1%
Aviation	1%
Chemicals	1%
Media/Communication	1%
Real estate	1%

Our Board of Directors



Farid Bidgoli
President
Roche Thailand



Paranee Adulyapichet
Vice-President
Bayer Thai



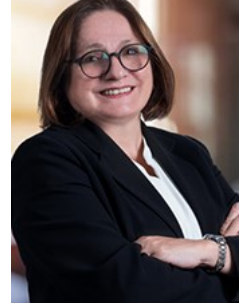
Anne Coulon
Vice-President
DFDL Thailand



Jan Eriksson
Vice-President
Spica



Cosma Zachero
Treasurer
L'Oréal Thailand



Noel Ashpole
Secretary
BDO Thailand

OUR CORE VALUES

We conduct our activities and services in compliance with the strictest code of ethics, and promote the highest business standards. For more about our Governance and Core Values, please

[CLICK HERE:](#)



Nicholas Bellamy
Ordinary Director
KMPG Thailand



Anthony Hoglund
Ordinary Director
Amadeus Asia



Jerome Kelly
Ordinary Director
LawtonAsia



Fabian Lorenz
Ordinary Director
Luther Thailand



Tomasz Mazur
Ordinary Director
Siemens Mobility



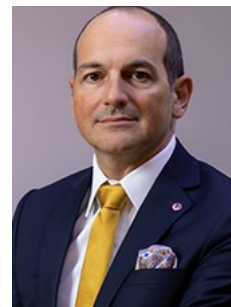
Thitiwat Thanapornnithinan
Ordinary Director
IWG/Regus



Bob Fox
Special Director
Aviation Pro



Roderich Hoffmann
Special Director
JAS Forwarding



Alessandro Menocci
Special Director
Dianeli

Our Services



We are dedicated to supporting the development of your activity in Thailand



EXTEND YOUR NETWORK

BUSINESS CONTACTS

- Direct contacts with top managers in Working Groups
- Direct contacts with our 120+ members from 15 sectors
- Free matchmaking with our contacts
- Online community of members

BUSINESS EVENTS

- Joint networking events with Chambers
- Conferences & Seminars
- Joint Working Groups meetings



ADVOCATE WITH US

12 WORKING GROUPS

- Automotive
- Cross-sectorial issues (CSI)
- Digital Economy/ICT
- Energy
- Food & Beverages
- Healthcare & Pharmaceuticals
- Industry
- Insurance
- Intellectual Property Rights
- Rail & Road Infrastructure
- Tourism
- Transport & Logistics

Our Working Groups offer you the opportunity to:

- Meet top managers from your sector
- Meet top Thai and European officials and institutions

- Promote your agenda in EABC's positions, recommendations, publications and external communications
- Get business intelligence on your sector and the Thai business environment
- Meet with our European and Thai cooperation partners

HORIZONTAL TOPICS, TASKS FORCES & PERSONALISED SERVICES

In addition, we also implement projects to address horizontal topics (SMEs and Sustainability, for example), and mount ad-hoc Tasks Forces, with a limited number of Members and sometimes external stakeholders, to engage the Thai authorities on particular topics. This, and the personalised tailored advocacy services that we offer our Premium and Premium + Partners, will be extremely useful if your industry faces specific challenges requiring custom-made actions.

For more details on our advocacy activities, PLEASE CLICK HERE or visit: www.eabc-thailand.org



INCREASE YOUR VISIBILITY

FREE VISIBILITY

- Presentation on our website
- Presentation in membership directory
- Sharing of your news on our social media

BOOST YOUR IMAGE

- Organise free visits of your company
- Opportunity to be elected Working Group Chair and/or Director of the Board
- Become a Partner/Sponsor
- Contribute to our Position Paper
- Insert ads in our publications and on our website



Our Communication

OUR AUDIENCE



2,500 SEO visits/month on website



3,000 followers on LinkedIn



1,500 followers on Facebook



5,000 downloads of Position Paper



500 recipients of Newsletters

We communicate on several channels. In addition to our website and social media, we also publish and send monthly newsletters, emailing campaigns, reports, and regular business intelligence. Our off-line communication includes reports and publications, like our Position Paper, as well as on-site communication during events and meetings.

Our targets and followers include top officials and top managers, as well as members of the diplomatic and business communities in Thailand and other Asean countries.



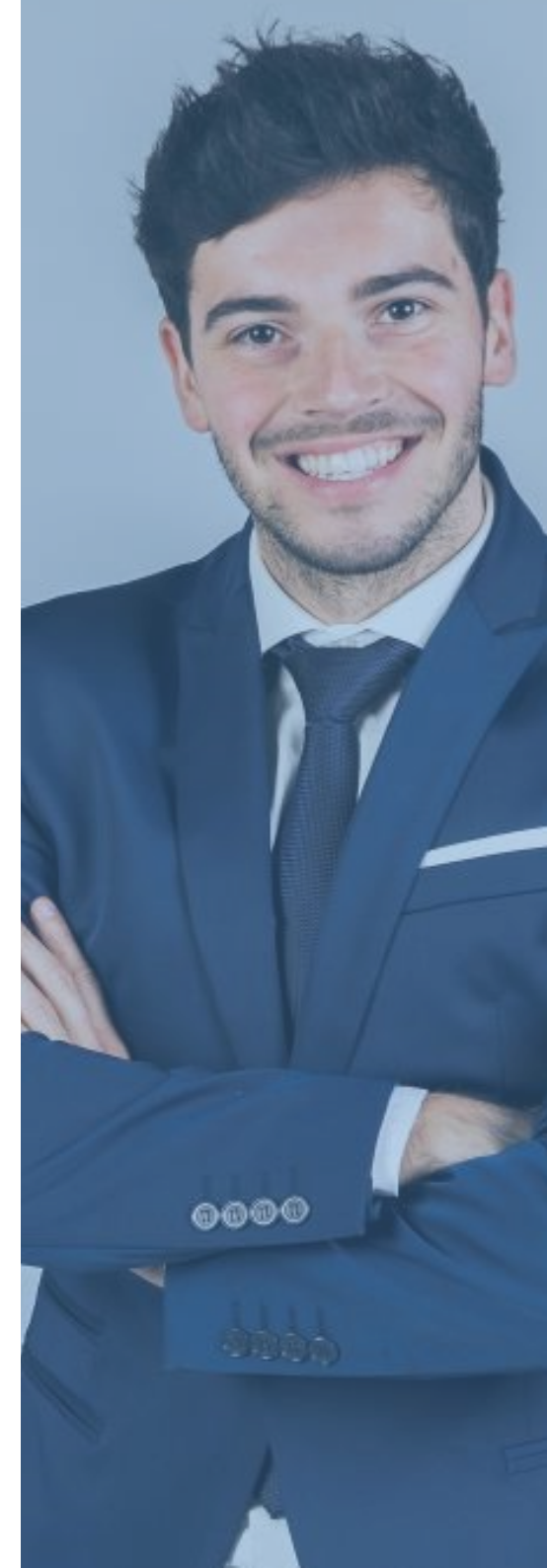
Enjoy a **wide range of benefits**

Extend your NETWORK	Ordinary Member	Annual Partner	Premium Partner	Premium+ Partner
Free tickets to all EABC networking events		1	2	5
Free direct contact with top managers among 120+ members	■	■	■	■
Free matchmaking and introduction with our business contacts	■	■	■	■
Free direct business intelligence from our team and working groups	■	■	■	■
Free access to our "Members only" online community	■	■	■	■
Access to joint networking events with other Chambers	■	■	■	■
Access to conferences & webinars by EABC and partners	■	■	■	■
Priority access to small high-quality VIP events (limited seats available)		■	■	■

ADVOCATE with us	Ordinary Member	Annual Partner	Premium Partner	Premium+ Partner
Free participation in the working group of your sector	■	■	■	■
Free participation in meetings organised with officials	■	■	■	■
Participation in regional events and meetings	■	■	■	■
Free contribution to our Position Paper as part of a Working Group to input your agenda	■	■	■	■
Priority access to meetings with officials (limited seats available)		■	■	■
Identified Account Manager in EABC's team				■
Free exclusive and personalised advocacy services				■

Enjoy a **wide range of benefits**

Increase your VISIBILITY	Ordinary Member	Annual Partner	Premium Partner	Premium+ Partner
1 free full-page presentation in our online Membership directory on website	■	■	■	■
1 free annual "welcome post" on our social media	■	■	■	■
1 free annual "Members of the day" post on our social media	■	■	■	■
Free sharing of your company news on our website	■	■	■	■
Free organisation of a visit of your company		■	■	■
Free company logo in our newsletter + our website's homepage		■	■	■
Free company logo + 1 full page ad in our Membership directory		■	■	■
Free company logo for all EABC events			■	■
Your logo on our special «Partners roll-up » during EABC events			■	■
Acknowledgment as a sponsor during all EABC events			■	■
1 free full-page advertisement in our Position Paper			■	■
Free company logo in all EABC communications			■	■
Free logo on banner in EABC's email signatures			■	■
1 annual direct e-mail marketing opportunity to all our Members				■



Join our Business community

		Admission fees	Annual fees	
		One-time application fee for new members	Category A (<50 employees)	Category B (>50 employees)
Membership fees*	Normal rate	6,000 THB	15,000 THB	30,000 THB
	20% discount for members of European bilateral Chambers in Thailand	Free of charge	12,000 THB	24,000 THB
Annual Partner*	<u>On top of</u> membership fees	Free of charge	50,000 THB	
Premium Partner*	<u>On top of</u> membership fees	Free of charge	150,000 THB	
Premium + Partner*	<u>On top of</u> membership fees	Free of charge	300,000 THB	

*Fees are prorated if you join EABC after March.

GET A SPECIAL DISCOUNT:

- **10% DISCOUNT** if you pay for 2 full years of membership and/or partnership at once
- **15% DISCOUNT** if you pay for 5 full years of membership and/or partnership at once
- **1 MONTH FREE OF CHARGE** when you join after March if you pay the prorated fees + 1 additional full year



More information on:
www.eabc-thailand.org

For more information, please contact:

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director@eabc-thailand.org

+66 2 697 9112

WWW.EABC-THAILAND.ORG

Our supporting partners

PREMIUM + PARTNERS



PREMIUM PARTNERS



DIAGEO MOËT HENNESSY



ANNUAL PARTNERS

