

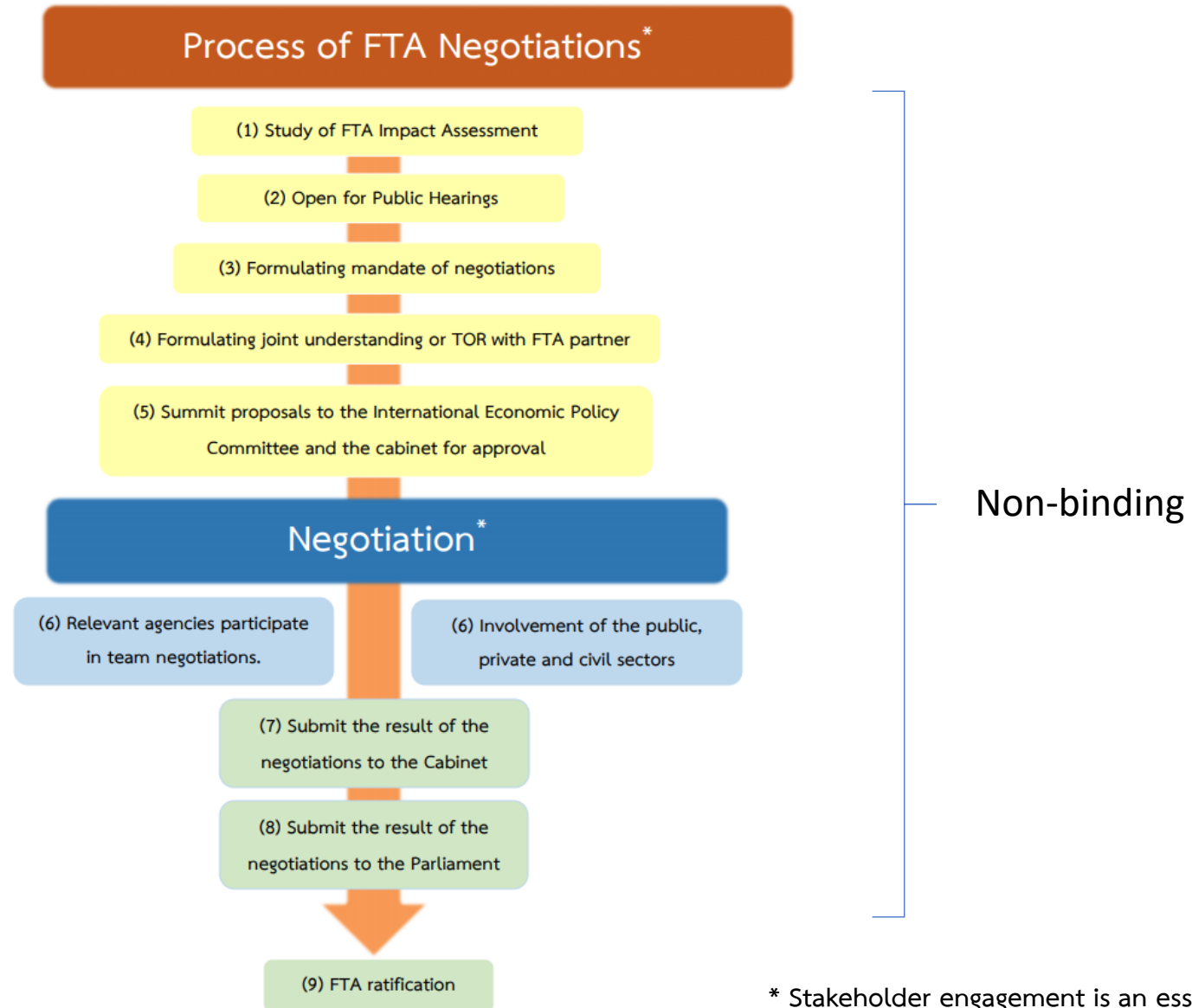


# European Association for Business and Commerce (EABC)

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Ministry of Commerce of Thailand

# FTA Negotiation Process



\* Stakeholder engagement is an essential part of FTA making

# Preliminary Study

## **FTA Thailand-EU** (27 countries)



**GDP**

**+205**

billion THB/Year

**Long term of 1.28%  
GDP growth per annum**



**+216**

billion THB/Year

**Export growth of 2.83%  
to the EU per annum**



**+209**

billion THB/Year

**Import growth of 2.81%  
from the EU per annum**



**+801**  
billion THB/Year

**Liberalisation of the services sector would lead  
to additional economic growth of 5% annually**

**270,000 less people in poverty and 1.1% higher income for farmers**

# Products with potential in the EU market

| Rank  | Products imported from Thailand to the EU | Value (MUSD) | Tax rate (%) | Tax expenditure (MUSD) | Rank  | Products imported from the EU to Thailand | Value (MUSD) | Tax rate (%) | Tax expenditure (MUSD) |
|-------|---|--------------|--------------|------------------------|-------|---|--------------|--------------|------------------------|
| 1     | Other meat products                       | 556          | 60.3         | 335                    | 1     | Automobile and parts                      | 1,330        | 32.6         | 434                    |
| 2     | Other food products                       | 1,286        | 18.2         | 234                    | 2     | Chemical products                         | 2,258        | 8.8          | 200                    |
| 3     | Automobile and parts                      | 1,631        | 8.4          | 137                    | 3     | Dairy products                            | 183          | 99.8         | 182                    |
| 4     | Clothing                                  | 684          | 11.1         | 76                     | 4     | Electronics                               | 1,578        | 8.2          | 129                    |
| 5     | Computer and electronics                  | 9,603        | 0.7          | 63                     | 5     | Leather products                          | 382          | 26.6         | 102                    |
| 6     | Milled rice                               | 254          | 20.8         | 53                     | 6     | Other food products                       | 655          | 15.2         | 100                    |
| 7     | Rubber and plastic products               | 1,858        | 2.8          | 51                     | 7     | Beverages and tobacco                     | 146          | 56.2         | 82                     |
| 8     | Machinery and parts                       | 2,590        | 1.9          | 50                     | 8     | Metal products                            | 692          | 11.3         | 78                     |
| 9     | Other transport equipment                 | 851          | 5.5          | 47                     | 9     | Pharmaceutical products                   | 1,183        | 6.3          | 74                     |
| 10    | Other industrial products                 | 2,197        | 2.0          | 43                     | 10    | Machinery and parts                       | 2,444        | 2.4          | 59                     |
|       | Others                                    | 4,633        | 3.7          | 162                    |       | Others                                    | 7,858        | 4.8          | 346                    |
| Total |   | 26,144       | 4.8          | 1,251                  | Total |   | 18,709       | 9.9          | 1,786                  |

Source: IFD

# Preliminary Study



## Challenges



**Higher protection of  
intellectual property**



**Protection for new plant  
varieties under UPOV 1991**



**Joining ILO conventions**

## **The majority of the 1,036 respondents**

viewed that imports from the EU will provide access to **higher quality products** and more options for consumers, and Thai businesses will have to improve their standards to be competitive.

- Parallel to internal process
  - Joint understanding on the level of ambition with the European Commission
- Standard practice prior to launching
- Policy decision from both sides to launch the negotiations

# Possible issues in the FTA negotiations

- Rules of Origin (ROO)
- Technical Barriers to Trade (TBT)
- Customs and Trade Facilitation
- Trade Remedies
- Competition
- Transparency
- State-Owned Enterprises (SOEs)
- Small and Medium-size Enterprises (SMEs)
- Good Regulatory Practices (GRP)
- Institutional Provisions.

- Trade in Goods
- Investment Liberalisation and Trade in Services
- Sanitary and Phyto-Sanitary (SPS)
- Investment Protection
- Government Procurement
- Intellectual Property Rights (IPR)
- Trade and Sustainable Development
- Digital Trade
- Energy and Raw Materials
- Dispute Settlement (DS)



# Thank You

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Any questions



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