



European Association for Business and Commerce

MEMBERSHIP DIRECTORY

2021



**AB World Foods Asia Limited**

Address: 1 Empire Tower 24th Floor, Unit 2412-2413,
South Sathorn Road, Yannawa, Sathorn,
Bangkok Thailand 10120
Tel:+66(0)2 670 0640-7 Fax:+66(0)2 670 0649
Website: www.abworldfoods.com

**EABC Representative**

Name: Boworn Pakdeesusuk
Position: Regional Supply Manager
e-mail: boworn.p@abworldfoods.com

Industry/Activities : Export-Food

Company Profile:

AB World Foods Asia Ltd. is a subsidiary company of AB World Foods Ltd. in the UK, which is in turn owned by Associated British Foods Plc. (ABF). ABF is one of top 50 companies on London Stock Exchange and own famous grocery brands such as Pataks, "the world's leading of authentic Indian food, Ovaltine beverage, Twinings premium tea".

AB World Foods Asia Ltd. is a sourcing office, trading firm and exporter of premium quality food products mainly in our own "Blue Dragon" brand sourced from across Asia from a network of third party suppliers. Blue Dragon is a leading brand of Oriental foods in Europe and other parts of the world. For more information of our company and products, please visit our website; www.abworldfoods.com , www.bluedragon.com and you can find more details of the group of Associated British Food Plc. at www.abf.co.uk

Products & Services:

In 2008, the 'bringing together' of two successful branded food businesses formed AB World Foods. Today, our portfolio of brands (amongst others) is: Pataks, Blue Dragon & Levi Roots.

ABC Asian Business Consulting Co., Ltd.

Address: 352/329 M. 12, Nongprue, Banglamung,
Chonburi Thailand 20150
Tel: +66(0)3 8 252 531-2 Fax: +66(0)3 8 252 533
Website: <http://www.abc-global.com>

**EABC Representative**

Name: Helmut Buchberger
Position: Managing Director
e-mail: helmut@abc-global.com

Industry/Activities : Business Consulting

Company Profile:

ABC Asian Business Consulting founded in August 2000 is a small but well-established independent business and management consultancy firm located in Pattaya, Thailand providing for more than 20 years the full range of legal and business support related to registration and maintenance of business, tax law, real estate transactions, international trade, licensing and other spheres of law.

Products & Services:

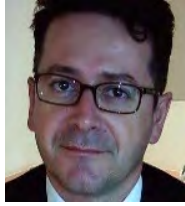
Accounting and Auditing
Business Visas
Company Formations
Insurance - Investment
Legal Services
Notarial Services Attorney
Taxation
Trademark and Patents
Wills and Testaments
Work Permit

Senior Management:

1. Supawadee Rodwinit, Director

ADD Asia Data Destruction

Address: 41 Soi Thian Talay 24, Bangkhunthian-Chaitalay Road, Thakam, Bangkhunthian, Bangkok Thailand 10150
 Tel:+66(0)2 453 9165 Fax:+66(0)2 453 9166
 Website: <http://www.asiadatadestruction.com>

**EABC Representative**

Name: Laurent Landie
Position: Chief Strategist Officer
e-mail:
laurent@asiadatadestruction.com

Industry/Activities : IT Asset Disposal/Computer/Technology

Company Profile:

Asia Data Destruction (ADD) is the leading certified **IT Asset Disposal (ITAD)** company in the ASEAN, providing data security and consulting services across Asia, Europe, the Middle East, and Africa. We provide technology planning and technical services; strategic planning for collection and disposal of Electronic waste; and consulting to business process of IT Asset Disposition. ADD complies with local laws and regulations in every country where we operate. The Data Erasure processes are also compliant with NIST 800-36/800-88 and NAID guidelines. We are certified ISO9001:2015 and NAID AAA Certification to ensure secure, sustainable, and responsible management of retired ITAD.

Products & Services:

We serve a wide range of clients which from Manufacturing Sector to Banking, Embassy, Local or International Organizations, Large MNC or SME, Government Department and Non-government organizations. Our services cover.

- Certified Data Destruction Solutions
- IT Asset Management Consulting
- Re-Marketing (Buy Back of your obsolete product)
- Intellectual Property (Dismantling and Recycling)

We are adjusting the scope of services following the business head office specific requirements with the same international standards all over the countries we operate in, with a scope covering Data Destruction, ISO27001/2, data protection company compliance such as GDPR, PDPA, APPI, etc.

Senior Management:

1. Supaksorn Saelim, Chief Executive Officer
2. Laurent Landie, Chief Strategist Officer
3. Napa Siriroongngam , General Manager

Adidas (Thailand) Co.,Ltd

Address: 22/F, CRC Tower All Seasons Place, 87/2 Wireless Road, Lumpini, Pathumwan, Bangkok Thailand 10330
 Tel: +66(0)2 660 3900

**EABC Representative**

Name: Georges Youssef
Position: General Manager
e-mail: Georges.Youssef@adidas.com

Industry/Activities: Sporting Goods (Footwear, Apparel and Hardware)

Company Profile:

The Adidas brand has a long history and deep-rooted connection with sport. Our broad and diverse sports portfolio has enabled the brand to transcend cultures and become one of the most recognized and iconic global brands, on and off the field of play. The adidas brand's mission is to be the best sports brand in the world, by designing, building and selling the best sports products in the world, with the best service and experience.

Products & Services:

Everything at Adidas reflects the spirit of our founder Adi Dassler. His main objective back in those days already was to make athletes better and still today the consumer is at the heart of everything the Adidas brand does.

Driven by a relentless pursuit of innovation as well as decades of accumulating sports science expertise, we cater for all, from elite professional athletes and teams to any individual who wants to make sport part of their lives. We believe that, through sport, we have the power to change lives. We are obsessed with helping athletes of all levels to make a difference – in their game, in their lives, in their world.

Senior Management:

1. Georges Youssef, General Manager

AFRY (Thailand) Ltd.

Address: 1126/2 Vanit II Bldg., 22nd Floor,
Rm#2202-2204, New Petchburi Rd., Makkasan,
Rajchthewi, Bangkok Thailand 10400
Tel:+66(0)2 108 1000 Fax:+66(0)2 108 4005-6
Website: www.afry.com

**EABC Representative****Name:** Knut Sierotzki**Position:** Vice President Hydropower Asia
e-mail: knut.sierotzki@afry.com**Industry/Activities:** Energy Consulting**Company Profile:**

In February 2019, ÅF and Pöyry joined forces to become AFRY (ÅF Pöyry), the largest Nordic engineering consulting company and one of the largest engineering consultancies in Europe.

AFRY is an international leader within engineering, design and advisory services. We create solutions to support our customers worldwide to act on sustainability as well as the global trends of urbanisation and digitalisation. We are more than 17,000 devoted experts within the fields of infrastructure, industry and energy operating across the world to create sustainable solutions for the next generation. AFRY's revenues are about EUR 2 billion (SEK 20 billion).

Products & Services:

AFRY is structured into five divisions, Infrastructure, Industrial & Digital Solutions, Process Industries, Energy and Management Consulting. The five divisions offer engineering and consulting services across three main sectors: energy, industry and infrastructure.

Senior Management:

1. Knut Sierotzki, Vice President Hydropower Asia
2. Paul Salk, Head of Engineering
3. Robert Braunshofer, Business Director Hydropower

Allen & Overy (Thailand) Co., Ltd.

Address: 23rd Floor, Sindhorn Tower 3,
130-132 Wireless Road, Lumpini,
Pathumwan Bangkok Thailand 10330
Tel:+66(0)2 263 7600 Fax:+66(0)2 263 7699
Website: <http://www.allenoverly.com>

**EABC Representative****Name:** Chris Burkett**Position:** Counsel
e-mail: chris.burkett@allenoverly.com**Industry/Activities:** Legal services**Company Profile:**

Allen & Overy is well known for its in-depth knowledge and understanding of the Thai business and regulatory environment. With more than 20 years of experience in the market and a first-class team of international and Thai lawyers, we are one of the very few international firms in Thailand that provides a one-stop service for domestic and cross-border offerings.

Our Bangkok team also has extensive experience in the emerging markets of Myanmar (with our office in Yangon), Laos and Cambodia, where we have been involved in numerous pioneering transactions over many years.

Products & Services:

We provide legal services in the following key practice areas: banking and finance; business rehabilitation and insolvency; technology, media and telecommunications; corporate and commercial; derivatives; debt and equity capital markets; employment; IPOs, litigation and dispute resolution; mergers and acquisitions; privatisations; projects and energy; project finance; real estate; regulatory; securities-related transactions; structured finance and securitisations.

Senior Management:

1. Stephen Jaggs, Managing Partner
2. Suparek Auychai, Partner
3. Sarah Wilson, Partner

Allianz Ayudhya Assurance Public Company Limited

Address: 1st Zone B, 2nd Zone B (Mezzanine), 6th, 14th and 17th Floor, Ploenchit Tower, 898 Ploenchit Road, Bangkok Thailand 10330
Tel: +66 (0) 2 305 7000 or 1373 (Customer Care)
Fax: +66 (0) 2 305 7999
Website: <http://www.azay.co.th>



EABC Representative

Name: Jan-Christian Rosemeyer
Position: Chief Financial Officer
e-mail: jan.r@azay.co.th

Industry/Activities: Life Insurance

Company Profile:

Allianz Ayudhya has 68 years of experience and expertise in life and health insurance in Thailand (since 1951) with details below:

- **Stability:** one of our major shareholders, Allianz, has a strong financial status with Operating Profit at 10.1 billion euros
- **Strong:** total assets of 184 billion THB (as of September 2018)
- **Trust and Reliability:** more than 1.33 million policies under our attentive care with 11 Service Centres and more than 250 agency offices nationwide (as of 2016)

Products & Services:

Product: Allianz Ayudhya offers a comprehensive range of innovative products, tailored to serve the Protection, Saving and Investment needs of our customers.

Service:

We aim towards Service Excellence for our customers through the concept of "Always there whenever you need us". The key highlighted services include: 24/7 Service, Allianz Ayudhya Customer Care Centre, Tel. 1373, OPD/IPD Cashless Service, Night-Time Medical Assistance via Tel. 1373 and Policy Loan.

Senior Management:

1. Bryan Smith, President and CEO
2. Surajak Kotikula, Chief Investment Officer
3. Patchara Taveechaiwattana, Chief Market Management Officer
4. Juntana Chinwonno, Chief Human Resources Officer
5. Sharon Tan, Chief Product Provider Officer

Ananda Intellectual Property

Address: 153/3, 4th Floor, I-4, Goldenland Building, Soi Mahardlekluang 1 Rajdamri Road, Lumpini, Phatumwan, Bangkok Thailand 10330
Tel: +66(0)2 684 1145 Fax: +66(0)2 684 5990
Website: <http://www.ananda-ip.com>



EABC Representative

Name: Frank Fougere
Position: Managing Partner
e-mail: fougere@ananda-ip.com

Industry/Activities: Legal services & Intellectual Property Lawyers

Company Profile:

Recognized as one of Thailand's top 3 P practice (Legal 500 2020), Ananda Intellectual Property is a leading and award-winning patent and trademark attorney firm with specific expertise in IP litigation. Ananda IP is directed and managed by Thai, American and European partners and is supported with high-caliber talent and collaborators with strong local, regional and international expertise. With a team of 19 IP attorneys and IP litigators, Ananda IP excels in outstanding and unique experience in prosecuting intellectual property rights worldwide covering trademarks, patents, designs and copyright. Our practice further includes strategic portfolio management, IP investigation, IP litigation, IP valuation and Contracts which enables our clients to benefit from a full range of IP services in Thailand and internationally. Our clients include local and international companies in various fields of industry including in automotive, pharmaceutical and biotechnology, information technologies and software, cosmetics, consumer goods and fashion.

Products & Services:

Strategic and forward-looking, our IP practice offers a wide range of intellectual property services, including:

- Protection of trademarks, industrial designs, copyright and patents in Thailand, the ASEAN and worldwide
- Litigation related services for intellectual property, including expert advice
- Investigation, anti-counterfeiting enforcement and brand policing
- Intellectual property management, IP valuation and IP strategy service

Senior Management:

1. Franck Fougere, Managing Partner
2. Dr. Monnat Theerachat, Senior Patent Attorney
3. Kritchakorn Nimwenai, Head of Trademark Department

Antares Advisory Ltd.

Address: 10th Fl. Unit 1001A, RSU Tower, 571 Sukhumvit Rd. Klongton-nua, Wattana, Bangkok Thailand 10110
 Tel:+66(0)2 026 3277 Fax:+66(0)2 026 3277
 Website: <http://www.antaresgroup.com>

**EABC Representative**

Name: Florian Maier
Position: Managing Director
e-mail: info@antaresgroup.com

Industry/Activities: Legal services

Company Profile:

Antares Advisory Ltd., part of Antares Group, is a full-service independent law firm founded in Bangkok in 2002. Since then, we provide consistently high-quality legal services and comprehensive legal solutions to both Thai and foreign entrepreneurs and corporations. Due to our extensive experience, in-depth knowledge and understanding of the Thai regulatory environment, we assist our clients to seamlessly navigate through the complexities of business, regulatory and legal matters and achieve their goals as efficiently, skilfully and effectively as possible

Products & Services:

Our corporate services cover all aspects of M&A and FDI from the early stage of due diligence, legal & tax advice, JV and SPA arrangement, commercial contract, etc., to the implementation stage of company formation filing and business license application.

We provide legal services in the following key practice areas:

- Corporate and Commercial
- Foreign Direct Investment
- Mergers and Acquisitions
- Labour and Employment
- Real Estate and Property
- Tax and Accounting
- General Counsel Services
- Litigation and Dispute Resolution
- Immigration

Senior Management:

1. Florian Maier, Managing Director
2. Phi Ploenbannakit, Director

Ascott International Management (Thailand) Limited

Address: No 219/43, 12th Fl., Asoke Towers, Soi Asoke, Sukhumvit 21 Rd., North Khlongtoey, Wattana, Bangkok Thailand 10110
 Tel:+66(0)2 204 4343 Fax:+66(0)2 204 4344
 Website: <http://www.the-ascott.com>

**EABC Representative**

Name: Koen Vermeersch
Position: Area Manager Thailand
e-mail: reservations.thailand@the-ascott.com

Industry/Activities: Hospitality

Company Profile:

The Ascott Limited is one of the leading international lodging owner-operators with more than 760 properties in over 190 cities, spanning more than 30 countries across Asia Pacific, Europe, the Middle East, Africa and the USA. With 14 properties in Thailand and another 9 in the pipeline, the company's brands in Thailand will comprise of Ascott, Citadines Apart'Hotel, Somerset, lyf, Citadines Connect and Préférence

Products & Services:

Ascott currently operates 14 properties in Thailand, 12 in Bangkok comprising of Ascott Sathorn Bangkok, Citadines Sukhumvit 8, Citadines Sukhumvit 11, Citadines Sukhumvit 16, Citadines Sukhumvit 23, lyf Sukhumvit 8, Somerset Ekamai Bangkok, Somerset Maison Asoke, Somerset Park Suanplu, Somerset Rama 9, Somerset Sukhumvit Thonglor, The Park at Em District and 2 in Sri Racha which include Somerset Harbourview Sri Racha and Citadines Grand Central Sri Racha. Offering a selection of contemporary serviced residences ranging from studio's to 1 – 3 bedroom units, the properties can accommodate both leisure and business travelers staying from one day to one year.

Senior Management:

1. Brian Tan, Country General Manager for Thailand & Laos
2. Koen Vermeersch, Area Manager

**Asia Group Advisory (Thailand) Co., Ltd.**

Address: 63 Athenee Tower, 7th Floor, Room No.707/2,
Wireless Road, Lumpini, Pathumwan,
Bangkok Thailand 10330
Tel:+66 (0)2 168 8739 Fax:+66(0)2 168 8739
Website: <http://www.asiagroupadvisors.com>

**EABC Representative**

Name: Nattabhorn Juengsanguansit
Position: Country Director
e-mail: jueng@asiagroupadvisors.com

Industry/Activities: Public Affairs, Government Relations,
Strategy

Company Profile:**Trusted Partners. Premier Results**

We help organizations identify and capture business opportunities and navigate complex regulatory, political, and economic issues through strategic insights, broad networks of relationships, tailored solutions, and hands-on implementation.

We have a team of highly qualified and experienced public affairs professionals, and work closely with a network of Southeast Asia's leading political, business and legal experts. Headquartered in Singapore, we have offices in Hanoi, Kuala Lumpur, Jakarta, Yangon and Bangkok.

Products & Services:

- Government Engagement
- Risk and Crisis Management
- Corporate Strategy
- Strategic Communications
- Political and Economic Analysis
- Regulatory Advocacy

Asset World Corp Public Company Limited

Address: 54th FL. Empire Tower, 1 South Sathorn Rd.,
Yannawa, Sathorn, Bangkok Thailand 10120
Tel:+66(0)2 180 9999
Website: <http://www.assetworldcorp-th.com>

**EABC Representative**

Name: Sureerat Moleechart
Position: Chief Marketing and Branding Officer
e-mail: sureerat.m@assetworldcorp-th.com

Industry/Activities: Hospitality

Company Profile:

Asset World Corp Public Company Limited ("AWC") is Thailand's leading integrated lifestyle real estate group under TCC Group, with a sustainable diversified development pipeline for future growth as well as the potential for long-term capital appreciation.

AWC's business operations are organized into two principal segments: (i) Hospitality, comprising hotels managed and operated by the world's leading hotel chains including Marriott, The Luxury Collection, Okura, Le Méridien, Banyan Tree, Hilton, DoubleTree by Hilton, Sheraton and Melia (ii) Retail and Commercial Building, which covers projects in Group 1) real estate for commercial operations (Retail and Wholesale) including lifestyle attractions, community shopping malls, community markets and wholesale space with such well-known projects as Asiatique the Riverfront, Gateway at Bangsue, Pantip Plaza Pratunam and Tawanna Bangkapi; and Group 1) Office Buildings with prominent projects located in highly sought-after, central business district in Bangkok like Empire Tower, Athenee Tower, etc.

Recently on Oct 10, Asset World Corporation has succeeded in listing the company on the Stock Exchange of Thailand (SET) in the real estate and construction industry under the property development category. Indeed, AWC's market capitalization was the highest in SET history in the real estate sector (According to Bloomberg Database).

Aviation Pro Co., Ltd.

Address: 78/160 Moo 10, Khao Talo, Tambon Nong Prue, Amphur Banglamung, Chonburi Thailand 20150
Tel:+66(0) 85339 7328
Website: <http://aviationprogyro.com/>



EABC Representative
Name: Bob Fox
Position: Senior Advisor
e-mail: info@aviationprogyro.com

Industry/Activities: Aviation

Company Profile:

Aviation Pro provides sales and service of gyroplanes to the government and private sector. Aviation Pro Co., Ltd. is the official importer for Auto Gyro aircraft into Thailand – Auto Gyro being the only certified gyro copter. The aircraft has many applications for the private and public sectors like police force for traffic observation, army, search and rescue, coast guard and crop spraying.

The company also offers an ATO for training, and short flight experiences.

AVL SEA & Australia Co., Ltd.

Address: Unit 3404, Suntowers B, 123 Vibhavadi-Rangsit Road, Jomphol, Jatujak, Bangkok Thailand 10900
Tel:+66(0)2 299 0500 Fax:+66(0)2 299 0599
Website: <http://www.avl.com>



EABC Representative
Name: Franz Kinzer
Position: Managing Director
e-mail: office.bangkok@avl.com

Industry/Activities: Automotive

Company Profile:

AVL is the world's largest privately owned company for development, simulation and testing technology of powertrains (hybrid, combustion engines, transmission, electric drive, batteries and software) for passenger cars, trucks two wheelers and large engines.

In Southeast Asia AVL has its head office in Bangkok and offices for customer support in Hanoi, Jakarta, Melbourne, Kuala Lumpur, and Taipei.

Products & Services:

Development of Powertrain Systems: AVL develops and improves all kinds of powertrain systems and is a competent partner to the engine and automotive industry. In addition AVL develops and markets the simulation methods which are necessary for the development work.

Engine Instrumentation and Test Systems: The products of this business area comprise all the instruments and systems required for engine and vehicle testing.

Advanced Simulation Technologies: The developed simulation software is focusing on design and optimization of powertrain systems and covers all phases of the development process.

Senior Management

1. Franz Kinzer, Managing Director

B. Braun (Thailand) Ltd.

Address: Q-House Ploenchit Building, 12th Floor,
598 Ploenchit Rd., Lumpini, Pathumwan,
Bangkok Thailand 10330
Tel:+66(0)2 617 5000 Fax:+66(0)2 627 3251
Website: <http://www.bbraun.co.th>



EABC Representative

Name: Sayan Roy
Position: Managing Director
e-mail: info.th@bbraun.com

Industry/Activities: Healthcare

Company Profile:

With over 64,000 employees in 64 countries, B. Braun is one of the world's largest medical device companies. Incorporated in 1989, B. Braun (Thailand) Ltd. supplies the Thailand healthcare market with medical and pharmaceutical products from our vast range of therapies to hospitals, general practitioners and the homecare sector. We also operate dialysis centres and advance education for medical practitioners through our world-renowned Aesculap Academy.

Products & Services:

Importing and distributing medical devices and supplies, the company serves the needs of healthcare professionals through three divisions:

1. Hospital Care division
2. Aesculap division
3. Avitum division

B. Braun has competence in 16 therapy fields:

1. Abdominal Surgery
2. Cardio-Thoracic Surgery
3. Contenance Care & Urology
4. Diabetes Care
5. Extracorporeal Blood Treatment
6. Infection Prevention
7. Infusion Therapy
8. Interventional Vascular Therapy
9. Neurosurgery
10. Nutrition Therapy
11. Orthopaedic Surgery
12. Pain Therapy
13. Ostomy Care
14. Spine Surgery
15. Sterile Goods Management
16. Wound Management

Senior Management:

1. Sayan Roy, Managing Director
2. Jesmine Khoo Mei Kwin, Chief Financial Officer

Bangkok Marriott Marquis Queen's Park Hotel

Address: 199 Soi Sukhumvit 22, Sukhumvit Road,
Klongton, Klongtoey, Bangkok Thailand 10110
Tel:+66(0)2 059 5555 Fax:+66(0)2 059 5366
Website: <https://www.marriott.com/hotels/travel/bkkqp-bangkok-marriott-marquis-queens-park/>



EABC Representative

Name: Brendon Partridge
Position: Director of Food & Beverage
e-mail: mhrs.bkkqp.reservation@marriott.com

Industry/Activities: Hotel

Company Profile:

Bangkok Marriott Marquis Queen's Park is an upscale family-friendly haven in the vibrant city centre. Retreat into spacious, 5-star hotel rooms and suites, featuring contemporary amenities and beautiful Thai-inspired elements. Treat yourself to a diversity of restaurants, showcasing delicious Chinese, Japanese and Thai cuisine in stylishly designed venues. Host flawless corporate events in 70,000 square feet of meeting and ballroom space with room for up to 1,100 guests.

Walk to popular luxury shopping destinations, and enjoy ideal location just moments from Pratunam Market. After a memorable day of business or sightseeing, refresh in our pool, energize in our fitness centre, or balance your mind, body and soul at our hotel day spa. With panoramic views of Bangkok city centre and an unparalleled location in the EM District, our hotel sets the stage for unforgettable experiences in Thailand.

Senior Management:

1. Brendon Partridge, Director of Food & Beverage

**BASF (Thai) Limited**

Address: Emporium Tower, 23rd Floor, Sukhumvit 24 Road, Klongton, Klongtoey, Bangkok Thailand 10110
 Tel:+66(0)2 624 1999 Fax:+66(0)2 664 9221
 Website: <http://basf.com/th>

**EABC Representative**

Name: Petrus Ng
Position: Managing Director
e-mail: petrus.ng@basf.com

Industry/Activities: Chemical**Company Profile:**

BASF (Thai) Limited has been established since 1966 which primary activities are import sales, local production, sales, technical lab and customer services with approximately 634 employees as of December 31, 2017.

BASF in Thailand maintains a head office in Bangkok, along with production facilities at Bangpoo Industrial Estate in Samutprakarn for a polyurethanes system house, construction chemicals, and automotive coatings; at Eastern Seaboard Industrial Estate in Rayong for superabsorbent polymers and automotive emission catalysts (JV); at Amatanakorn Industrial Estate in Chonburi for care chemicals and formulators; and at Eastern Industrial Estate in Rayong for fatty alcohol ethoxylate (JV), as well as coatings & polyurethanes technical lab in Samutprakarn. BASF sales to customers in Thailand in 2017 were approximately 508 million

Products & Services:

BASF offers products to customers in Thailand including crop protection, automotive catalysts, construction chemicals, coatings, care chemicals, nutrition and health, industrial chemicals, performance polymers, polyurethanes, and performance chemicals

Bayer Thai Co., Ltd.

Address: 130/1 North Sathon Road, Silom, Bangrak, Bangkok Thailand 10500
 Tel:+66(0)2 232 7000 Fax:+66(0)2 267 2801
 Website: www.bayer.co.th

**EABC Representative**

Name: Jin A Lee
Position: Managing Director
e-mail: jina.lee@bayer.com

Industry/Activities: Pharmaceuticals, Consumer Health and Crop Science**Company Profile:**

Bayer is an established Life Science company with core competencies in the areas of health care and agriculture. Bayer Thai Co., Ltd. was established in 1962. All major businesses of Bayer are represented in Thailand under its divisions of Pharmaceuticals, Consumer Health and Crop Science. Bayer's Pharmaceuticals Division focuses on prescription drugs for the therapeutic areas of cardiology, oncology, gynecology, hematology and ophthalmology. Consumer Health is a market leader for non-prescription medicines, nutritional supplements and other self-care products. Crop Science offers products in the area of seeds, crop protection and non-agricultural pest control. Bayer Thai has 3 locations in Thailand, headquarter in Bangkok, a production site in Bangpoo Industrial Estate, Samut Prakan and a research center in Suphanburi. As the integration with Monsanto worldwide, our locations also include additional 4 locations of high-quality seed production sites in Phitsanulok for corn seeds and in Sakon Nakorn and Khon Kaen for vegetable seeds as well as research center for vegetable seeds in Chiang Rai to provide agricultural solutions in domestic and export markets.

Products & Services:

Bayer's broad product portfolio includes many world-famous brands which have shaped the iconic Bayer brand. With our distinctive knowledge of people, animals and plants, we focus on the areas of health care and nutrition. Bayer is contributing to finding solutions to some of the major challenges of our time with our products. The growing and increasingly aging world population requires improved medical care and an adequate supply of food. Bayer is improving people's quality of life by preventing, alleviating and curing diseases. And, we are helping to provide a reliable supply of high-quality food, feed and plant-based raw materials

Senior Management:

1. Jin A Lee, Managing Director
2. Paranee Adulyapichet, Head of Public Affairs and Sustainability ASEAN

BNP PARIBAS Bangkok Branch

Address: 990 Abdulrahim Place, 29th Floor,
Rama IV Road, Silom, Bangrak,
Bangkok Thailand 10500
Tel:+66(0)2 636 1900 Fax:+66(0)2 636 1933
Website: <http://www.bnpparibas.co.th>

**EABC Representative**

Name: Somlak Tinmanee
Position: Chief Executive Office
e-mail: bnpthai.bkk@asia.bnpparibas.com

Industry/Activities: Banking

Company Profile:

- BNP Paribas established its presence in Thailand in 1979 as a representative office. BNP Paribas obtained full branch license and started to provide banking products and services via BNP Paribas, Bangkok Branch in 1997.
- To date, BNP Paribas offers a broad range of financial services in local and foreign currencies to corporate and financial institutions, i.e. Structured Finance, Project Finance, Corporate Advisory Services, Foreign Exchange Trading, Structured Derivatives, Institutional Banking, Cash Management and Trade Finance.

Products & Services:

- Short and Medium Term Credit Facilities
- Foreign Exchange Hedging
- Interest Rate Hedging
- Structured Derivatives
- Debt Capital Markets
- Energy and Commodity Derivatives, and Tailored Hedging Solutions

Senior Management:

1. Somlak Tinmanee, Chief Executive Officer

Boehringer Ingelheim (Thai) Ltd.

Address: 2922/207-208, Charn Issara Tower II,
12th Floor, New Petchburi, Bangkok, Huaykwang,
Bangkok Thailand 10310
Tel:+66 (0)2 308 8515 Fax:+66(0)2 308 2117
Website:www.boehringer-ingelheim.com

**EABC Representative**

Name: Rodrigo Lau
Position: General Manager
e-mail: Rodrigo.lau@boehringer-ingelheim.com

Industry/Activities: Healthcare and Pharmaceutical

Company Profile:

Improving the health and quality of life of humans and animals is the goal of the research-driven pharmaceutical company Boehringer Ingelheim. The focus in doing so is on diseases for which no satisfactory treatment option exists to date. The company there concentrates on developing innovative therapies that extend patient's lives. In animal health, Boehringer Ingelheim stands for advanced prevention

Products & Services:

Boehringer Ingelheim offers the range of innovative, biopharmaceutical drugs developed and manufactured by the headquarters for systematic attention to practical medical requirements - SPIRIVA[®] Medicines against respiratory diseases, as well as metabolic diseases and Cardiovascular and e.g. JARDIANCE[®] and PRADAXA[®], for example.

Our products cover the spectrum from preventive vaccines and parasitic ives for every type of animal we support, to therapeutic medicines that treat key diseases in certain species. We focus on developing the best format delivery mechanism for each product that maximizes effectiveness and safety, but also ease of administration e.g. NEXGARD[®], FRONTLINE[®] and INGELVAC CIRCOFLEX[®]

Senior Management:

1. Rodrigo Lau, General Manager
2. Yaowares Sumettavanich, Head of Market Access and Healthcare Affairs

**Cavagna Group Asia Ltd.**

Address: 17th Floor, Unit 1705 Sathorn Square Office Tower, 98 North Sathorn Road, Silom, Bangrak, Bangkok Thailand 10500
 Tel:+66 (0)2 108 1401 Fax:+66(0)2 108 1402
 Website: <http://www.cavagnagroupasia.com>

**EABC Representative**

Name: Manuel Sguazzi
Position: Managing Director
e-mail:
manuelsguazzi@cavagnagroup.com

Industry/Activities: Engineering, Energy, Medical Equipment

Company Profile:

The Cavagna Group, founded in 1949 with headquarters in Northern Italy, is a world-leading manufacturer of equipment and components for compressed gas control (energy, alternative fuel, medical, industrial, specialty/cryogenic gases).

It consists of nine vertically integrated Italian production units and seven others spread across the five continents. It sells in more than 145 countries worldwide through a distribution network counting on 15 fully owned branches. It boasts good business relations with major oil/gas/industrial gas companies, automotive OEMs, compressed/liquefied gas container manufacturers and gas appliance OEMs

Senior Management:

1. Manuel Sguazzi , Managing Director

Citibank, N.A.

Address: 399 Interchange 21 Building, Sukhumvit Road, Klongtoey Nua, Wattana, Bangkok Thailand 10110
 Tel:+66(0)2 232 2345 Fax:+66(0)2 079 4832
 Website: <http://www.citibank.co.th>

**EABC Representative**

Name: Tibor Pandi
Position: Country Head and Citi Country Officer, Thailand, Myanmar, Cambodia and Laos.
e-mail: tibor.pandi@citi.com

Industry/Activities: Banking and Financial Services

Company Profile:

Citigroup established a business presence in Thailand in 1967, and has since grown to become one of the leading financial institutions in the country. Citi Thailand provides a full range of corporate and consumer banking solutions through Citi and Citibank to over 1 million customers. Citi has 3 Retail Banking branches, 43 Citi network branches and sales centers with approximately 2,200 local employees and a full range of digital banking capabilities. Citi Thailand's clients include the government and related entities, global multinationals, leading local corporates and financial institutions, as well as globally minded consumers. Citi Thailand was named the Best Foreign Bank in Thailand by Finance Asia Country Awards in 2020, the 16th time in 19 years and the Best Bank in Thailand by The Asset Asian Awards for the eleventh consecutive years.

Citi Thailand is a member of Citigroup/Citibank, a leading global bank. Citi has approximately 200 million customer accounts and has been doing business in more than 160 countries and jurisdictions for over 200 years.

Products & Services:

Citi Thailand is a leader in corporate and investment banking, foreign exchange, securities brokerage, transaction services, credit cards, consumer lending, retail banking and wealth management.

Senior Management:

1. Tibor Pandi, Country Head and Citi Country Officer
2. Vira-anong Chiranakhorn Phutrakul, Consumer Business Manager
3. Narumon Chivangkur, Head of Global Markets & Securities Services

**Civil Engineering Solutions (Thailand) Co., Ltd.**

Address: Supalai Park Khaerai, 115/8,
Rattathibet Road, Mueang District,
Nonthaburi Thailand 11000
Tel:+66(0)2 048 6578

**EABC Representative**

Name: Georg M. Wolff
Position: CEO
e-mail: office@civengthai.com

Industry/Activities: Technical Marketing Specialists

Company Profile:

Civil Engineering Solutions (Thailand) Co. Ltd. deals with marketing advice in the field of transport-infrastructure. We serve European clients who want to market high-quality products or services in Thailand. We are not trade agents and not importers. Partnering with us in Thailand leads to a significant decrease in market entry costs.

Our consultancy includes a bridging function between the European and SEA business cultures. We make recommendations for the commercial and technical adjustment of our customers' marketing strategy in detail. Our engineers are engaged in European and International Standards Committees. Thailand benefits, as we bring the newest technologies here.

Products & Services:

- MAURER SE, Munich/Germany.
Structural Bearings (Bridge Bearings); Expansion Joints for Civil Engineering; Seismic Control Devices; Vibration Absorbers.
- VCE Vienna Consulting Engineers ZT GmbH, Vienna/Austria.
Structural Health Monitoring; Life Cycle Management; Construction Management; Rail and Road Design; Track, Bridge, Civil and Structural Engineering; Environmental Consulting.
- KOLTECH Sp z o.o., Racibórz/Poland
CNC Wheel Lathes; Diagnostic Stations; Ring Rolling Machines.
- BEMO RAIL BV, Warmenhuizen/Netherlands
Rail/Road Shunting Locomotives; Shunting Winches; Train Travers Systems.

Senior Management:

1. Thanakorn GUN Vijarnkaikij, Senior Sales Engineer

Danieli Co., Ltd.

Address: 64/210 Moo 4, The Eastern Seaboard Industrial Estate, Tambon Pluakdaeng, Amphur Pluakdaeng, Rayong Thailand 21140
Tel:+66(0)3 8 929 000 Fax:+66(0)3 8 929 090
Website: <http://www.danieli.com>

**EABC Representative**

Name: Alessandro Menocci
Position: Chief Executive Officer
e-mail: info@thailand.danieli.com

Industry/Activities: Design and manufacture world-class heavy equipment for metals industry

Company Profile:

Danieli is an international and multicultural team who provides Turnkey plants for the metal industry, from iron ore to all the different finished products.

Located in the Rayong Eastern Seaboard Industrial Estate, Danieli Thailand designs and manufactures world-class heavy equipment for the metals industry and follow directly with its sales and service team the customers of the Asia Pacific market.

Products & Services:

Equipment and components for flat and long product steelmaking plants such as: complete melt shops, including billet, bloom, and slab casters, technological overhead cranes; long product rolling mills stands; skin pass mills stands; scrap shears and shredders; hydraulic systems. Complete project management. Complete turnkey contract execution.

Commissioning and start up services. Revamping and modernization projects (mechanical, automation, and process control). Technical assistance (mechanical, automation and process control). Spare parts supply. 24/7 customer-assistance and after-sales services.

Senior Management:

1. Alessandro Menocci, Chief Executive Officer
2. Domenico Ambrosino, Chief Financial Officer

Danone Specialized Nutrition (Thailand) Co., Ltd.

Address: 359 Moo.17 Theparak Road, Bangsaothong, Bangsaothong, Samutprakarn Thailand
Tel:+66(0)2 740 3300
Website: <http://www.danone.co.th>



EABC Representative

Name: Danish Rahman
Position: General Manager
e-mail: danish.rahman@danone.com

Industry/Activities: Food/Beverages

Company Profile:

Danone Specialized Nutrition (Thailand) is a member of **Danone Group**, a French multinational food-products corporation based in Paris with products sold in more than 120 markets and with over 100,000 employees.

Formerly known as **Dumex Limited**, we have been proudly supporting Thai children since 1957 and we have done so through our Specialized Nutrition division, which positively impacts the health of people with specific nutritional needs through science-based, global and local brands that bring greater food and drink choices, including children and the ageing population.

Dumex brand, which has happily raised generations of Thais as well as our iconic global brand Hi-Q and our newly added product for healthy aging group Protinex, all backed by the latest science innovations in the field of specialized nutrition. From our head office in Bangkok, Danone Specialized Nutrition Thailand oversees the business operations in Thailand and Laos.

Products & Services:

Danone historically been present in Thailand through our Dumex brand, which has happily raised generations of Thais, as well as our iconic global brand Hi-Q, both backed by the latest science innovations in the field of early life nutrition and newly added to our Danone family "Protinex" for healthy aging population. As part of Danone company, we are embracing the food revolution. We strongly believe that the health of people and the health of the planet are interconnected. Our aim is to inspire healthier and more sustainable eating and drinking choices for everyone, including serving those with specific nutritional needs. We do this in ways that protect and preserve the health of the planet for future generations.

Senior Management:

1. Thibaut Louis Helleputte ,VP ISEA Specialized Nutrition

Deutsche Bank

Address: Athenee Tower, 63 Wireless Road, Lumpini, Pathumwan, Bangkok Thailand 10330
Tel:+66(0)2 646 5000
Website: <http://www.db.com>



EABC Representative

Name: Pimolpa Suntichok
Position: Chief Country Officer,Thailand
e-mail: ams.bangkok@db.com

Industry/Activities: Banking

Company Profile:

Deutsche Bank first established a presence in Thailand in 1906 when its legal predecessor, German, Asian Bank, acquired a stake in Siam Commercial Bank. In 1978, the bank opened its first branch office through its affiliate the European Asian Bank which it subsequently took over fully. Deutsche Bank has since maintained its presence in Thailand throughout all political and business cycles and currently employs about 130 permanent staff. In 2018, Deutsche Bank, Bangkok Branch will celebrate its 40 years anniversary in Thailand.

Products & Services:

The Corporate & Investment Bank (CIB) combines Deutsche Bank Corporate Finance, Equities, Fixed Income & Currencies, Institutional and Treasury Coverage (ITC), Research and Global Transaction Banking (GTB) businesses. The division was created in 2017 with the aim to ensure greater alignment of product and sales efforts, enabling the bank to deliver a better service to clients and a more focused resource allocation. In Thailand, Deutsche Bank, Bangkok Branch provides wide range of services.

Senior Management:

1. Pimolpa Suntichok, Chief Country Officer
2. Suranit Sorasuchart, Country Chief Operating Officer
3. Teerada Tuppun, Head of Global Markets



Dextra

Dextra Asia Co., Ltd.

Address: 5/F Lumpini II Bldg., 247 Sarasin Road, Lumpini, Pathumwan, Bangkok Thailand 10330
Tel: +66(0)2 119 4412 Fax: +66(0)2 651 8000
Website: <http://www.dextragroup.com>



EABC Representative

Name: Jean Marie Pithon
Position: Group Chairman and CEO
e-mail: jmpithon@dextragroup.com

Industry/Activities: Manufacturing/Distributing

Company Profile:

Established in Thailand by French expatriate entrepreneurs in 1983;

- Private Equity group owned by the French founders and key senior managers;
- Dextra Group has developed through a long history, with its three main activities (manufacturing, trading and project forwarding, all within the construction and industrial sectors, for over 35 years;
- Worldwide operation with revenue over US\$ 120M, employing over 950 professionals.
- Global leader in engineering, manufacturing, distributing and applying Structural Steel Accessories and FRP anchors for civil works and Construction, with offices and factories in Thailand, Hong Kong, Guangzhou-China, India, Middle East, EU, the US and Brazil.
- Dextra was involved over the years in more than 10,000 major construction and industrial projects worldwide.

Products & Services:

Manufacturer under ISO9001 (2015) and international quality standards and worldwide exporter of couplers for concrete steel reinforcement and steel engineered anchoring systems for large infrastructure projects.

- **Transport Services:** focus on providing tur door-to-door logistic solutions to virtually every industrial project such as power plant or industrial factories. It also acts as a general forwarder and customs house broker in Thailand and Mekong region.
- **Industrial Services:** provide full range of equipment for sugar, wood steel, and cement industries and also provide industrial maintenance consumables, such as packing, gaskets and ceramic fibers insulation for all industries.

Senior Management:

1. Jean-Marie Pithon, Group Chairman and CEO
2. Sebastien Dupuy, Group Chief Financial Officer



DFDL (Thailand) Limited

Address: No.3, Rajanakarn Building, AA Floor, South Sathorn Road, Yannawa, Sathorn, Bangkok 10120
Tel: +66(0)2 059 4090 Fax: +66(0)2 059 4099
Website: <http://www.dfdl.com>



EABC Representative

Name: Audray Souche
Position: Managing Partner
e-mail: audray.souche@dfd.com

Industry/Activities: Legal & Tax

Company Profile:

DFDL was established in 1994 and founded on a unique vision: to create an integrated legal and tax advisory firm, with in-depth knowledge of the developing jurisdictions in which we are based. As a full service law firm, we provide legal and tax services across all sectors and practice areas. Our team of Thai and internationally trained legal advisers offers a full range of services to local and international clients with activities in Thailand, Southeast Asia and beyond. We can advise on all aspects of Thai law.

The Bangkok office is also where a number of DFDL's regional advisers are based, all with extensive and longstanding experience in complex multi-jurisdictional matters.

Products & Services:

As a full service law firm, we provide legal and tax services across all sectors and practice areas. Our team of Thai and internationally trained legal advisers offers a full range of services to local and international clients with activities in Thailand, Southeast Asia and beyond. Our key practice areas include:

- Corporate and Commercial
- Mergers and Acquisitions
- Energy, Mining and Infrastructure
- Banking, Finance and Technology
- Real Estate and Construction
- Labour and Employment
- Compliance and Investigations
- Restructuring and Insolvency
- Tax

Senior Management:

1. Audray Souche, Managing Partner
2. Guillaume Massin, Partner & Managing Director



YOUR SOLUTIONS
FOR CONSTRUCTION
AND INDUSTRY



> 900
People Worldwide



> 15,000
Mega Projects



Commercial Presence
in more than **55 countries**

Dextra Group established in 1983 by French expatriate entrepreneurs is a manufacturing, trading, and freight forwarding company specialized in supplying the construction and industrial sectors. We have activities in more than 55 countries through our network of affiliates and partners.

World leading manufacturer of rebar mechanical splices, we also engineer and produce innovative architectural and geotechnical solutions in high performance steel and FRP composite materials.

Connect with us

www.dextragroup.com



DHL Express (Thailand) Ltd.

Address: 777 BFS Cargo Terminal, Room no. D201, Moo 7, Rachathewa, Bangphli, Samutprakan Thailand 10540
 Tel:+66(0)2 135 0000 Fax:+66(0)2 135 0425
 Website: <https://mydhl.express.dhl>



EABC Representative
Name: Ciaran O'Neill
Position: General Manager
e-mail: ciaran.oneil@dhl.com

Industry/Activities: Services

Company Profile:

DHL Express is the world's leading express service provider and is part of Deutsche Post DHL Group. A global network composed of more than 220 countries and territories and about 105,000 employees' worldwide offers customers superior service quality and local knowledge to provide an unparalleled level of services. With sustainable business practices and a commitment to society and the environment, DHL Express makes a positive contribution to the world by supporting environmental protection, disaster management and education. Our Group aims to achieve zero-emissions logistics by 2050.

DHL Express has pioneered the express industry in Thailand since 1973, employing over 1,000 employees and serving over 40,000 customers in the country. DHL Express Thailand serves a wide range of industries including automotive, retail, healthcare and technology with the commitment to consistently provide the highest level of products and service as the customer's First Choice.

Products & Services:

DHL Express picks up and delivers documents and parcels as fast as possible with our main product of Time Definite International (TDI), which offers pre-defined delivery services. We also provide industry-specific services to complement this product. Our Medical Express transport solution, which is tailored specifically to customers in the Life Sciences & Healthcare sector. Collect and Return is used predominantly by customers in high-tech industries. Technical products are collected from the user, taken in for repairs and then returned. DHL Express helps facilitating world trade by enabling our customers to expand their business to and from any country.

Senior Management:

1. Herbert Vongpusanachai, Managing Director
2. Ciaran O'Neill, General Manager

DHL Global Forwarding (Thailand) Ltd.

Address: 9 G Tower North Wing 25th Floor, Rama 9 Road, Huaykwang, Huaykwang, Bangkok Thailand 10310
 Tel:+66(0)2 094 8000
 Website: <http://www.dhl.com>



EABC Representative
Name: Thomas Tieber
Position: CEO ASEAN & South Asia
e-mail: dgf-thailand@dhl.com

Industry/Activities: Freight Forwarding and Logistics

Company Profile:

DHL connects people in over 220 countries and territories worldwide. Driven by the power of more than 360,000 employees, we deliver integrated services and tailored solutions for managing and transporting letters, goods and information.

The Logistics Company for the World

The DHL family of specialized Business Units offers an unrivalled portfolio of logistics products and solutions ranging from domestic and international parcel delivery to international express, road, air and ocean freight to end-to-end supply chain management

Products & Services:

DHL Global Forwarding is the leader in air and ocean freight markets. We offer our customers a wide range of products tailored to different customer needs. Our Fright Shipping products are grouped into 5 Product Families: Air Freight, Ocean Freight, Road Freight, Rail Freight and Same Day. In addition, we have a wide range of solutions that can be tailored to your business' particular needs. Our aim is to optimise and improve your supply chain, helping you gain a competitive advantage. All our Logistics Solutions & Special Expertise products are grouped into 5 Solution Families: Customs, Security & Insurance, Warehousing & Fulfilment, Transportation & Distribution, Integrated Logistics and Green Logistics.

Senior Management:

1. Sangngern Chongvivatthanatham, Head of Ocean Freight& Customs
2. Suwanna Sumritkij, Head of Airfreight
3. Edwin Pinto, Head of Sales

Diageo Moët Hennessy (Thailand) Ltd.

Address: 944 Mitrtown Office Tower 12th Floor, Rama 4 Road, Wangmai, Pathumwan, Bangkok Thailand 10330
Tel: +66(0)2 685 6999
Website: www.diageomoethennessy-communications@diageo.com



EABC Representative

Name: Alberto IBEAS
Position: Managing Director
e-mail: diageomoethennessy-communications@diageo.com

Industry/Activities: Alcoholic beverage industry
Importation and distribution of premium spirits and wines

Company Profile:

Diageo Moët Hennessy (Thailand) Ltd. or “DMHT” is a joint venture between Diageo, the global leader in beverage alcohol, and Moët Hennessy, a part of LVMH group who is the world’s leading luxury wines and spirits, being responsible for importation, marketing and distribution of premium alcoholic beverages. The company was established in Thailand in 1964, formerly known as Riche Monde (Bangkok) Ltd. prior renamed Diageo Moët Hennessy (Thailand) Ltd. in 1997 following the formation of a joint venture. Currently, 600 local talented personnel are employed. DMHT has committed to making a positive contribution to the communities in which we live, work, source and sell.

Society 2030: Spirit of Progress Agenda, launched in November 2020, is a 10-year bold and ambitious plan on promoting Responsible Drinking, Environmental Sustainability and Inclusion and Diversity through the works in partnership with stakeholders, including, the Royal Thai Government, business sector and civil society.

Products & Services:

DMHT is the Thailand’s leading premium imported beverage alcohol business with collection of iconic brands across spirits, champagne and wines. Our global brands are including but not limited to Johnnie Walker, Hennessy, J&B, Tanqueray, Gordon’s, Gilbey’s, Smirnoff, Belvedere, Ketel One, Ciroc, Baileys, PIMM’s, Captain Morgan, Ron Zacapa, Don Julio, Chandon, Moët & Chandon, Krug, Dom Perignon Veuve Clicquot.

Senior Management:

1. Alberto Ibeas, Managing Director
2. Jules Norton Selzer, Corporate Relations Director

DLA Piper (Thailand) Limited

Address: 47th Floor, Unit 4707, Empire Tower, 1 South Sathorn Rd., Yannawa, Sathorn, Bangkok Thailand 10120
Tel: +66(0)686 8500
Website: <http://www.dlapiper.com>



EABC Representative

Name: Peter Shelford
Position: Country Managing Partner
e-mail: peter.shelford@dlapiper.com

Industry/Activities: Legal Services

Company Profile:

DLA Piper is a global law firm with lawyers located in more than 40 countries throughout the Americas, Europe, the Middle East, Africa and Asia Pacific, positioning us to help clients with their legal needs around the world. We strive to be the leading global business law firm by delivering quality and value to our clients.

We achieve this through practical and innovative legal solutions that help our clients succeed. Our clients range from multinational, Global 1,000 and Fortune enterprises to emerging companies developing industry-leading technologies

In Asia Pacific, we have lawyers located in 13 offices in Australia, China, Hong Kong, Japan, South Korea, New Zealand, Singapore and Thailand. Our offices are located in Auckland, Bangkok, Beijing. In our Bangkok office has a vibrant team of over 30 locally and, internationally trained lawyer, partners and lawyers.

Products & Services:

DLA Piper Thailand provides a full range of legal services to local and international clients including the following

practice areas:

- Corporate, Employment & Pensions
- Finance, Projects and Restructuring
- Insurance and Reinsurance
- Intellectual Property and Technology
- Litigation & Regulatory
- International Arbitration
- Marine and Mergers & Acquisitions
- Private Equity and Venture Capital & Real Estate

Senior Management:

1. Peter Shelford, Country Managing Partner
2. Dusadee Jittasaiyapan, Partner
3. Don Rojanapenkul, Partner



SOCIETY 2030: SPIRIT OF PROGRESS

Diageo's 10 year action plan to help create a more inclusive and sustainable world. Building on the legacy of our founders to create a positive impact in our company, with our communities and for society. It is how we will continue to celebrate life, every day, everywhere.

This strategy aims to enhance our commercial performance, build new levels of credibility and trust with our stakeholders, and contributes directly to the delivery of the UN Sustainable Development Goals including



Promoting positive drinking



Championing inclusion and diversity



Pioneering grain-to-glass sustainability

We aim to make a significant contribution to this plan in Thailand:

DrinkiQ: We are on track to reach our target this year to educate over 25,000 consumers, customers, partners and others through our DrinkiQ responsible drinking program, and over 250,000 people over the coming years.

Inclusion and diversity: We will champion gender diversity by achieving 50:50 male/female ratio in leadership levels across Diageo Moët Hennessy by 2023, and create the most inclusive and diverse culture that enables our people to thrive and be their best.

Learning for Life and skills: We will provide business and hospitality skills to over 15,000 people (1,500 a year), increasing employability and improving livelihoods through our Learning for Life skills program.

Combating drink driving: We will promote changes in attitudes to drink driving through impactful campaigns and partnerships, by reaching 25,000 people each year and 250,000 by 2030.



Docquity Thailand Co., Ltd.

Address: Kian Gwan House III, 9th Floor, 152 Wireless Road, Lumpini, Pathumwan, Bangkok Thailand 10330
Tel:+66(0)2 651 5107 Fax:+66(0)2 651 5108
Website: <http://www.docquity.com>

**EABC Representative**

Name: Amit Vithal
Position: Co-founder and CMO
e-mail: amit@docquity.com

Industry/Activities: Medical Education and Knowledge sharing platform, exclusively for Doctors

Company Profile:

SE Asia's fastest growing Medical Education and Knowledge sharing platform, exclusively for Doctors with branches in several other ASEAN countries

Products & Services:

Medical Education and Knowledge sharing platform, exclusively for Doctors

Senior Management:

1. Amit Vithal, Co-founder and CMO
2. Indranil Roychowdhury, CEO

Domnern Somgiat & Boonma Law Office Limited

Address: 719 Si Phraya Rd. Bangrak, Bangkok Thailand 10500
Tel:+66(0)2 639 1955 Fax:+66(0)2 639 1956
Website: <http://www.dsb.co.th>

**EABC Representative**

Name: Rutorn Nopakun
Position: Partner/Managing Director
e-mail: mail@dsb.co.th

Industry/Activities: Law Firm / Intellectual Property Laws

Company Profile:

The law firm has been specializing in intellectual property law for seventy years representing world top companies in the full range of legal services from availability searches to prosecuting intellectual property rights to litigation and enforcement. With the office in Bangkok, the firm has also close associates in neighbouring countries namely, Cambodia, Myanmar, Laos and Vietnam.

Products & Services:

Intellectual Property prosecution, enforcement and consultancy services.

Senior Management:

1. Rutorn Nopakun, Partner
2. Chakrapat Mongkolsit, Partner
3. Prabjote Busdee, Partner



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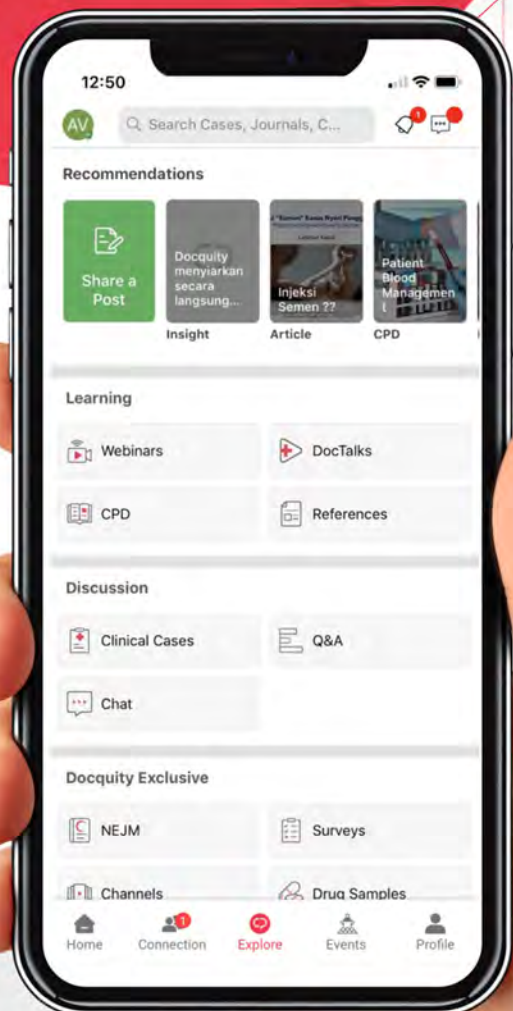
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**Ducati Motor (Thailand) Co., Ltd.**

Address: 7/304 Moo. 6, Tambol Mapyangporn,
Amphur Plaukdaeng, Rayong Thailand 21140
Tel:+66(0)3 8 64 0600 Fax:+66(0)3 8 64 0601
Website: <http://www.ducati.com>

**EABC Representative**

Name: Alberto Strada
Position: Managing Director
e-mail: alberto.strada@ducati.com

Industry/Activities: Automotive**Company Profile:**

Founded in 1926, Ducati has been producing sport-inspired motorcycles since 1946. The history of Ducati is driven by a unique engineering talent that has always generated motorcycles of unmistakable design and most profound sporting spirit. Today, their mo characterized by high-performance engines with “Desmodromic” valve actuation, innovative design and avant-garde technology. Ducati has a plant in Thailand, which was established in 2010 and, since 2012, another in Brazil that assembles motorcycles for South America.

The Ducati Motor Thailand factory produces every model of the Ducati line-up, meeting the same high standards of quality achieved at the HQ in Borgo Panigale to supply Ducati motorcycles throughout the ASEAN regions.

Products & Services:

Covering several market segments, Ducati's range of motorcycles are divided into model families which include: Diavel, Hypermotard, Monster, Multistrada, Streetfighter, SuperSport, Panigale and Scrambler.

These authentic icons of “made in Italy”, together with an extensive range of associated accessories and technical and lifestyle apparel, are distributed in over 90 countries around the world, with concentration on the European, North-American and Asia Pacific markets.

Senior Management:

1. Alberto Strada, Managing Director
2. Marco Biondi, VP Sales & Marketing Asia Pacific
3. Adrien Simon, CFO

Dürr (Thailand) Co., Ltd.

Address: 98 Sathorn Square Office Tower,
27th Floor, Unit 2705-2706, North Sathorn Rd.,
Silom, Bangrak, Bangkok Thailand 10500
Tel:+66(0)2 108 1830
Website: <http://www.durr.com>

**EABC Representative**

Name: Daegi Byun
Position: Managing Director
e-mail: Thailand@durr.com

Industry/Activities: Automotive**Company Profile:**

Dürr Thailand was established on 22 February 2012, as the 50th location of the Dürr Group. As Thailand is currently the biggest market in the Automotive industry within South East Asia, the objective of the new set up is to serve the market in Thailand and South East Asia better and increase Dürr’s business in this area.

As Dürr Thailand is cooperating close with Dürr entities within the Asian region it enables Dürr to create competitive market solutions. Apart from Paint and Final Assembly Systems and Application Technology, Dürr Thailand also represents the Energy and Environmental Systems business unit, as environmental protection and energy efficiency play an increasing important role in South East Asia.

Products & Services:

- Turnkey paint shops for the automotive industry
- Modifications and revamps of existing automotive facilities
- Services and spare parts
- Customer consultation and training programs
- Troubleshooting
- Air purification systems for the automotive industry, as well as other industries such as chemical, petro-chemical, semi-conductors, etc.

Senior Management:

1. Daegi Byun, Managing Director
2. Sakuna Nganthavee, Assistant to Managing Director

Ecco (Thailand) Co., Ltd.

Address: Nakhon Luang Industrial Estate, 113 Moo 4,
 Tambon Bangprakru, Amphur Nakornluang,
 Ayutthaya Thailand 13260
 Tel:+66(0)3 595 8561 Fax:+ 66(0)3 595 8561
 Website: <http://www.ecco.com>

**EABC Representative**

Name: Gitsada Boonchirt
Position: Managing Director
e-mail: gibo@ecco.com

Industry/Activities: Shoes Manufacturer

Company Profile:**ECCO IS A GLOBAL FAMILY OF SHOEMAKERS**

True passion is essential to making great shoes. From drawing the first sketches to presenting our finished shoes in ECCO stores around the world, we apply the utmost attention to detail and quality. ECCO is one of the world leading brands of high-quality footwear established in 1963. ECCO is a Danish family business with operations throughout the world. ECCO (Thailand) Co., Ltd was established in Thailand in 1993 and today has 2,900 employees.

Products & Services:

Unique to our industry, we make leather at our own tanneries and produce shoes at our own factories. Our global family of employees, representing 60 nationalities across the globe, is the driving force behind our products. Design, development, production, and retail – we take responsibility all the way.

We sell our shoes and accessories from 2,251 ECCO stores and at 14,000 other selling points in 101 markets around the world. That is a lot of places for your feet to feel what real comfort is. In Thailand, you can find ECCO brand in all leading department stores and ECCO branded stores at Central World, Central Plaza Bangna, Mega Bangna, Central Festival Chiang Mai, Central Airport Plaza Chiang Mai, Maya Lifestyle Shopping Center Chiang Mai, Central Festival Pattaya Beach, Central Festival Hat Yai and Zpell at Future Park Rangsit to service customers across the nation.

For local customers and tourists who search for premium brands at great value, ECCO has outlet stores at Premium Outlet Ayutthaya, Premium Outlet Phuket, Fashion Island, Seacon Square, Central Plaza Nakornratchasima and Central Village Outlet, the first luxury outlet mall in Thailand.

Senior Management:

1. Marcus Schaap, Finance Director
2. Mark Jensen, Production Director
3. Martin Blurton, Technical Director

Egis Rail (Thailand) Co., Ltd.

Address: No. 1126/2 Vanit Building 2, 24th Floor,
 Room No. 2402-2403, New Phetchaburi Rd.,
 Makkasan, Ratchathewi, Bangkok Thailand 10400
 Tel:+66(0)2 254 1636 ext.3
 Website: <http://www.egis-group.com>

**EABC Representative**

Name: Remy Vandenbussche
Position: CEO
e-mail: thailand.egis-rail@egis.fr

Industry/Activities: Consultant, Design and Engineer

Company Profile:

Egis is a consulting and engineering group working in the fields of transport, urban development, building, industry, water, environment and energy. The group is also involved in project financing in roads and airports. With 15,800 employees and a turnover of around €1.22bn in 2019, the group is present worldwide. In the rail sector, Egis has an extensive track-record in transportation projects and has developed a strong and recognized expertise in design the of rail systems.

Senior Management:

1. Remy VANDENBUSSCHE, CEO
2. Philippe SCHULZINGER, Deputy Managing Director
3. Wachiraphan Phota, Vice President

ERBER Venture Co., Ltd.

Address: 1/913 Paholyothin 60, Lumlukka,
Pathumthanee Thailand 12130
Tel: +66(0)2 026 8850 and +66(0)8 1615 4434
Website: <http://www.biomin.net>

**EABC Representative**

Name: Erich Erber
Position: Chairman Supervisory Board of ERBER AG
e-mail: erich.erber@san-group.com

Industry/Activities: Leading company in the field of food and feed safety

Company Profile:

ERBER Group is a leading group of companies in the field of food and feed safety, with focusing on natural feed additives, feed and food analysis and plant protection with headquarters in Austria/Getzersdorf. ERBER Group is an expert organization consisting of BIOMIN, ROMER LABS, SANPHAR and EFB, as well as, distribution partners distributed in more than 120 countries worldwide.

ERBER Group is a world leader in the original core business of mycotoxin risk management. Powerful in-house research and development provides the basis for developing customer-focused and innovative solutions, which is particularly supported by collaborations with renowned universities and research institutions.

Products & Services:

For over 30 years, BIOMIN has pioneered innovative natural solutions for mycotoxin risk management and gut health. ROMER LABS provides a broad range of innovative testing solutions and services covering of mycotoxins, food pathogens, food allergens, gluten, GMOs, veterinary drug residues and melamine.

SANPHAR develops solutions for veterinary medicine to improve animal health in livestock and aquaculture with an emphasis on disease prevention. EFB generates new projects being in the strategic focus of ERBER GROUP, e.g. vaccine research and enzyme research

Senior Management:

1. Jan Vanbrabant, PhD, Chairman of Executive Board
2. Mag. Rudolf Stelzhammer, Director of Executive Board Finance & Controlling, Internal Audit and M&A
3. Dr. Heinz Flatnitzer, Director of Executive Board HR, Corporate Communications & Group Operations

Eurofins Food Testing (Thailand) Co., Ltd.

Address: The Princess Chulabhorn Science Research Center, 12th Floor, 50 Faculty of Science, Kasetsart University, Ngamwongwan Road, Ladyao, Chatuchak, Bangkok Thailand 10900
Tel: +66(0)2 339 0699 Fax: +66(0)2 339 0698
Website: www.eurofins.co.th

**EABC Representative**

Name: Nithiwat Yingkitwiwa
Position: Country Managing Director
email: Jakayingkitwiwat@eurofins.com

Industry/Activities: Food & Beverages

Company Profile:

Eurofins' laboratory system operates in 50 countries. Eurofins testing is committed to providing customers with the best testing service, at a reasonable cost, quick return time.

Eurofins Scientific is an international group of life sciences companies which provide a unique range of analytical testing services to clients across multiple industries.

Products & Services:

Eurofins Food Testing and provide a comprehensive and one-stop testing service to businesses and organizations involved in food and feed processing, Agro products, Export, and Retail chains. Our services :

- Allergen testing
- Dioxins, furans and dioxin-like PCBs
- GMOs testing and specific gene
- Residual DNA testing
- Pesticides testing
- Mycotoxins
- Vitamins
- Contaminants

Senior Management:

1. Vorrakorn Rangsee, Business Unit Manager

EXPORT WORKS CO., LTD.

Address: 66/45 4TH Floor, Unit 05, Soi Sukhapiban 2,
Soi 31, Dokmai, Praves,
Bangkok Thailand 10250
Tel:+66(0)2002 7074

EABC Representative

Name: Ferderico Cardini

Position: Director

e-mail: admin@export-works.com and
exportworks.th@gmail.com

Industry/Activities: Export and import trading

Company Profile:

We are working on an Eco sustainable project to produce yachts decking 100% natural with recycled and plantation certify (FSC and PEFC) Teak.

We are still on an early stage and we may be ready with the first samples by end of 2021 or beginning of 2022 and massive production and ready to export by early 2023

Products & Services:

Products: Flooring and marine decking

Services: products consultant & marketing distribution

Senior Management:

1. Federico Cardini, Director

Fair & Easy Co., Ltd.

Address: 1091/219 Soi Petchburi 33 Makkasan,
Ratchathevee, Bangkok Thailand 10400
Tel:+66(0)2 040 2710
Website: <http://www.fairandeasy.co.th>



EABC Representative

Name: Dr.Thomas E Fernandez

Position: Director Sales, Operations and
Consulting

e-mail: fairandeasy@gmx.net

Industry/Activities: Logistics and Consulting

Company Profile:

Fair & Easy was founded in Bangkok in 2004 and has been conducting logistics services since 2008. Fully-owned branch offices in Cambodia and Germany were opened in 2011. The Bangkok office has a direct link to Thai customs for import and export clearance. The company's main business fields are automotive and humanitarian logistics. Fair & Easy moves brand-new vehicles from Thailand to world-wide destinations for the official distributors. The company regularly handles humanitarian shipments for official development aid and disaster relief for various major international government and non-government organisations. Consulting services in logistics and supply chain are offered to companies, organisations and governments. Fair & Easy' focus is on customer satisfaction, true to the slogan "We are fair to our customers and it is easy to work with us."

Products & Services:

Airfreight, sea freight, customs clearance, international automotive logistics by truck, sea and air, free zone logistics, special shipments and general cargo. Furthermore, consulting services in supply chain and logistics.

Senior Management:

1. Dr.Thomas E Fernandez, Director Sales
2. Somsakul Trepunyakul, Director Finance & Administration
3. Sarawut Chokewhittaya, Manager Sales & Automotive

**Frasers Property (Thailand) Public Company Limited**

Address: 944 Mitrtown Office Tower, 22nd-23rd Floor,
Rama4 Road, Wangmai, Pathumwan
Bangkok Thailand 10330
Tel:+66(0)8 0580 5005 Fax:+66(0)2 679 6569
Website: <http://www.frasersproperty.co.th>

**EABC Representative**

Name: Sapon Racharaksa
Position: President
e-mail: sapon.r@frasersproperty.com

Industry/Activities: Industrial Property Developer**Company Profile:**

Frasers Property (Thailand) Public Co., Ltd. (FPT), formerly known as TICON, is a leading provider of a smart integrated property platform listed on the Stock Exchange of Thailand. Frasers Property Thailand is recognised as one of the biggest provider of smart industrial properties both in factory and logistics warehouse across Thailand. Besides industrial property business, Frasers Property Thailand presently has expanded the investment into hyper-scale data centre, smart solutions and Industrial Township Development.

Frasers Property Thailand is also a sponsor and manager of the largest industrial REIT in Thailand, Frasers Property Industrial Thailand Freehold & Leasehold REIT (FTREIT) listed on the Stock Exchange of Thailand.

Products & Services:

Total industrial property solutions provider of factory & warehouse spaces and Logistics Park Operation. Factory and warehouse solutions offered by Frasers Property Thailand encompass both ready-built and build-to-suit facilities with a strong commitment to environmental sustainability.

Senior Management:

1. Dr.Somsak Chaiyaporn, General Manager
2. Harry Yan Khak Wee, Senior Vice President & Investment Property
3. Peerapat Srisukont, Managing Director

GlaxoSmithKline (Thailand) Limited

Address: 12th Fl., Wave Place Building, 55 Wireless Rd.,
Lumpini, Patumwan, Bangkok Thailand 10330
Tel:+66(0)2 659 3000 Fax:+66(0)2 655 4534
Website: <http://www.gsk.com>

**EABC Representative**

Name: Viriya Chongphaisal
Position: General Manager
e-mail: viriya.x.chongphaisal@gsk.com

Industry/Activities: Pharmaceuticals**Company Profile:**

GSK, a science-led healthcare company, researches and develops innovative medicines, vaccines, and consumer healthcare products with a focus on innovation, performance and trust. In Thailand for over 50 years, GSK is committed to improving the quality of life of Thais through beneficial activities. Under GSK's Corporate Access to Medicine initiative, our partnerships increase access to healthcare. Two examples include The GSK Medicine Bank, a partnership with the Thai Red Cross Society, which provides quality healthcare to the disadvantaged while The Nursing Excellence Program, in collaboration with the Praboromarajchanok Institute for Health Workforce Development, provides scholarships to underprivileged nursing students

Products & Services:

GSK is a well-respected leader in pharmaceuticals, vaccines and consumer health products that helps people do more, feel better, and live longer. GSK is the market leader in many products such as respiratory and allergy therapeutics, antibiotics, anti-viral therapeutics, and neuropathy treatments.

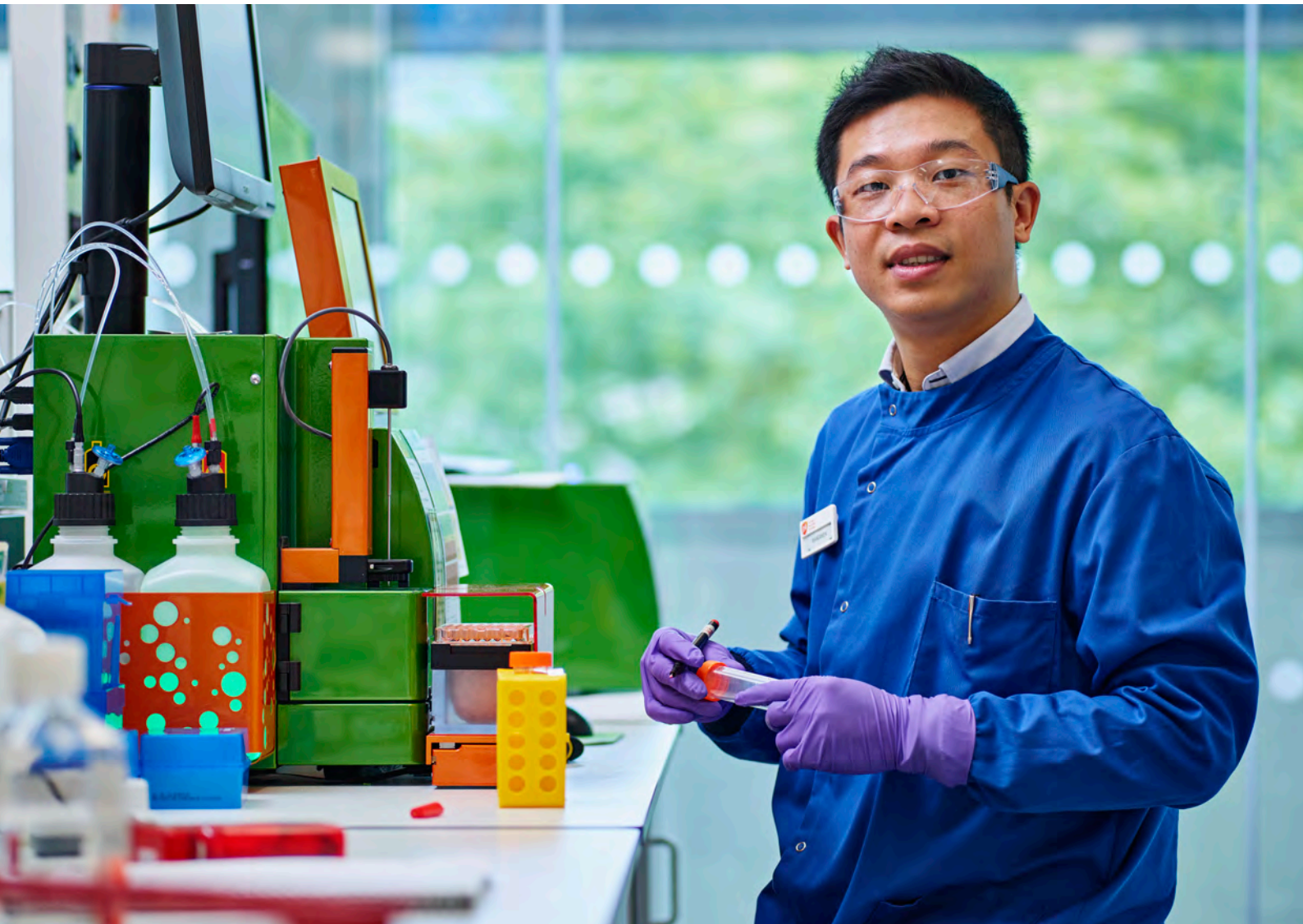
We offer a variety of vaccines that provide protection for everyone from new-borns to the elderly, including the HPV, rotavirus, and IPD vaccines. GSK also markets consumer health products such as oral healthcare (Sensodyne, Parodontax and Polident), vitamins and minerals (Centrum and Caltrate) as well as other wellness categories (Voltaren and Eno).

Senior Management:

1. Viriya Chongphaisal, General Manager
2. Somrasa Pongpermpruek, Communications & Government Affairs Director

GSK is helping people do more, feel better, live longer

Over the past 57 years, GSK Thailand has demonstrated its commitment to government agencies, universities, and hospitals through R&D of pharmaceutical innovations and vaccines that improve lives. In 2012, GSK invested around 120 million baht to study medicine and vaccine access nationwide to enhance accessibility, including antivirals and treatments for malaria, AIDS, tuberculosis, and COPD. The company also conducted a study on the human papillomavirus vaccine in different age groups. In 2019, GSK invested 137 million baht on clinical R&D of a respiratory syncytial virus vaccine prioritizing children, pregnant women, and the elderly. GSK continues to support sustainability by helping Thais through the “GSK Rural Nursing Excellence Program” and “GSK Medicine Bank for Hardship Relief and Better Community Health” projects.



GlaxoSmithKline Consumer Healthcare (Thailand) Limited.

Address: 13th Floor, Wave Place Building, Unit 13.05 & 13.06, 55 Wireless Road, Lumpini, Pathumwan, Bangkok Thailand 10330
Tel: +66(0)2 659 3000



EABC Representative

Name: Jean Francois Michel Couve
Position: General Manager
email: jean.f.couve@gsk.com

Industry/Activities: Pharmaceutical and Medicine Manufacturing

Company Profile:

Glaxosmithkline Consumer Healthcare (Thailand) Co Ltd is a company in Thailand, with a head office in Bangkok, Special Governed District of. It operates in the Pharmaceutical and Medicine Manufacturing industry. Glaxosmithkline Consumer Healthcare (Thailand) Co., Ltd was incorporated on 2014.

There was a net sales revenue increase of 3.25% reported in Glaxosmithkline Consumer Healthcare (Thailand) Co Ltd's latest financial highlights for 2019. During that time, Glaxosmithkline Consumer Healthcare (Thailand) Co Ltd's total assets grew by 13.35%. The net profit margin of Glaxosmithkline Consumer Healthcare (Thailand) Co Ltd decreased by 3.41% in 2019.

Products & Services:

At GSK, we help people around the world do more, feel better and live longer.

We are one of the world's largest providers of specialist oral health, with a broad range of science-based products, such as Sensodyne, Parodontax and Polident, our goal is to make the world's mouths healthier.

With a portfolio of products to relieve pain and reduce inflammation such as Panadol and Voltaren help people manage their symptoms so they can enjoy life to the full.

We have a category leading portfolio of brands to improve everyday health and wellness. Centrum is the number one selling multivitamin and mineral brand globally, available in more than 70 markets. We also have leading brands within the category in areas like calcium supplements through our Caltrate brand.

Senior Management:

1. Naphaporn Thairungroj, Head of Regulatory Affairs

GLOBAL-FINDINGS.COM (THAILAND) LTD.

Address: 919/584 46th Floor, Jewelry Trade Center Bldg., Silom Road, Silom, Bangrak, Bangkok Thailand 10500
Tel: +66(0)2 630 0630
Website: <http://www.global-findings.com/company.htm>



EABC Representative

Name: Simone Callai
Position: Chief Executive Officer
e-mail: ADM@GLOBAL-FINDINGS.COM

Industry/Activities: Jewellery manufacturers

Company Profile:

GLOBAL-FINDINGS.COM (THAILAND) LTD. as the name implies, is a group of manufacturers of high-quality precious metal findings, beads and chains supported by a metal bank in order to assure the daily cheapest market price of the metal and its clean origins. With a "Just-in-Time" delivery policy and with our two distribution offices carrying a large amount of inventory we aim to cover most of the needs of the in South East Asia, especially the brand names that nowadays consist the core of our clientele.

Our founder, Mr. Simone Callai, brings over 30 years of experience as a jewelry stylist, manufacturing consultant and distributor to the GLOBAL-FINDINGS.COM (THAILAND) LTD.

Products & Services:

Our company concept has come from our client's need to find a single supplier that offers a very wide range of products at an affordable price with very short lead times not only but also our cloud based system GLOBAL-FINDINGS.COM is the core and the engine of the group; it was created to have an internal online friendly ERP accessible worldwide 24/7 by our all our employee. We are now building a B2B interface to facilitate the distribution and sales of our products over the internet linked together by our online order processing system.

GLOBAL-FINDINGS.COM is the number "2" in the B2B, and through our website, we will be uniquely positioned to supply jewellery manufacturers worldwide in a timely and friendly fashion.

HERE (Thailand) Co., Ltd.

Address: The PARQ, Unit 2-4, Level 7,
West Wing 88 Ratchadaphisek Road,
Klong Toei, Bangkok Thailand 10110
Tel: +66(0)2 021 3666
Website: <http://www.here.com>



EABC Representative

Name: Alvin Lee
Position: Head of Government
Relations, Asia Pacific
e-mail: Alvin.Lee@here.com

Industry/Activities: IT, Platform Location, Map,
Automotive

Company Profile:

HERE, a location data and technology platform, moves people, businesses and cities forward by harnessing the power of location. By leveraging our open platform, we empower our customers to achieve better outcomes – from helping a city manage its infrastructure or a business optimize its assets to guiding drivers to their destination safely.

HERE is a long-standing leader in location data and technology, powering the automotive, fleet and supply chain markets with complex route planning and precise navigation. To learn more about HERE, including our new cloud-based location platform services, visit <http://360.here.com> and www.here.com

Products & Services:

Automotive

End to end solutions for connected vehicles, in-vehicle infotainment and autonomous driving

Location Services

Solve complex location problems from geofencing to custom routing

Map Content

Industry leading maps - over 900 attributes, powered by millions of data sources

Tracking & Positioning

Fast, accurate and global tracking and positioning - any device, indoors and outdoors, online or offline

Traffic

Map, analyze, predict and react to real time road traffic

Mobility

A smart mobility marketplace for fleet and transportation services

Senior Management:

1. Edzard Overbeek, Chief Executive Officer

International Working Group

Address: No. 87, M Thai Building, 23rd Floor, Wireless Road, Kwaeng Lumpini, Khet Patumwan, Bangkok 10330
Tel: +66(0)2 627 9000
Website: <https://www.iwgplc.com/>



EABC Representative

Name: Thitiwat Thanapornnithinan
Position: Sales Director
e-mail: Thitiwat.t@iwgplc.com

Industry/Activities: Service office

Company Profile:

IWG is leading the workspace revolution. Our companies help more than 2.5 million people and their businesses to work more productively. We do so by providing a choice of professional, inspiring and collaborative workspaces, communities and services. Our customers are start-ups, small and medium-sized enterprises, and large multinationals. With unique business goals, people and aspirations. They want workspaces and communities to match their needs.

They want choice. Through our companies we provide that choice, and serve the whole world of work: Regus, Spaces, HQ, No18, Basepoint, Open Office and Signature. We create personal, financial and strategic value for businesses of every size. From some of the most exciting companies and well-known organizations on the planet, to individuals and the next generation of industry leaders. All of them harness the power of flexible working to increase their productivity, efficiency, agility and market proximity.

Products & Services:

Business lounge, serviced office, virtual office, meeting room, co-working space.

Senior Management:

1. Lars Wittig, Country Manager (Philippines, Vietnam, Cambodia); Vice President Sales (ASEAN, Taiwan, S. Korea)



GET 10% OFF SELECTED WORKSPACE SOLUTIONS

IWG and European Association for Business and Commerce have partnered up to offer you an exclusive discount through the IWG partnership programme.

IWG provides workspace solutions that can be tailored to your exact business needs. With locations in practically every country, city, town and transport hub, IWG enables people and businesses to work where, when and how they want.

To claim your discount and learn more about IWG's range of products, visit www.iwgplc.com/partner/EABC to get started.



Signature

JAS Forwarding Worldwide(Thailand)Co.,Ltd.

Address: Lake Rajada Office Complex,193/24, 4th Floor
Ratchadapisek Road, Klong Toey, Bangkok Thailand
Tel:+66(0)2 661 8390-8400 Fax:+66(0)2 661 8402-4
Website: <https://www.jas.com>

**EABC Representative**

Name: Roderich Hoffmann
Position: Managing Director
e-mail: Roderich.hoffmann@jas.com

Industry/Activities: Forwarding

Company Profile:

JAS is a privately owned international freight forwarder and logistics provider.

During its forty-plus year history, JAS has experienced exponential growth based on the vision and energy of its founder Mr. Biagio Bruni, who today remains Chairman. JAS has built a global network of quality offices that deliver a consistent level of high service and performance to its customers.

Products & Services:

- Freight forwarding
- International air and ocean services
- Supply chain solutions for
- Automotive
- High-tech
- Industrial goods
- Consumer product
- Fashion and garment
- Food and perishable products
- And other industries
- Customs brokerage
- Distribution
- Consolidation Services

JK COORDINATE CO., LTD.

Address: 68/203 Mool T. Chalong A. Muang
Phuket Thailand
Tel:+66(0)8 8761 2637
Website: www.dbholding.asia/jkdrinks

EABC Representative

Name: Dr. Francesco Pensato
Position: Owner/Director
e-mail: dr.francescopensato@gmail.com

Industry/Activities: Food & beverages – healthy products

Company Profile:

It was founded in 2002 by the junction of multinational ideas of Italian and Thai partners to create a company which specialized in producing High-standard quality products. The factory is based in Bangkok with international office is in Phuket, Thailand. The Group delivers to any country in Europe or America within the respect of Law and Regulations for Food import.

The company is HALAL-GMP-HCCP- BIO certified. However, should any clients require personalizing their own brand name, and then we can accomplish all necessary tasks, at our Bangkok Factory. All of this can be done at the right price, FOB or CIF, which Position our Group in the global market as winner and Trustworthy business partner.

Products & Services:

Manufacturing and Packaging of:

- Classic Beverage
- Healthy Beverages
- Capsules
- Tablets



JT International (Thailand) Limited

Address: 38th Floor, Bhiraaj Tower at Emquartier 689 Sukhumvit Road, Klongton Nuea Wattana, Bangkok Thailand 10110
Tel:+66(0)2 204 6908 Fax:+66(0)2 204 6944-45
Website: <https://www.jti.com/> www.jti.com



EABC Representative

Name: Chaladbhum Temkasem
Position: Corporate Affairs and Communications Director
e-mail: Chaladbhum.Temkasem@jti.com

Industry/Activities: Tobacco

Company Profile:

JTI is a leading international tobacco and vaping company with operations in more than 130 countries. It is the global owner of both Winston, the number two cigarette brand in the world, and Camel, outside the USA and has the largest share in sales for both brands. Other global brands include Mevius and LD. JTI is also a major player in the international vaping market with its brand, Logic and tobacco vapor brand, Ploom. Headquartered in Geneva, Switzerland, JTI employs over 44,000 people and was awarded Global Top Employer for the seventh consecutive year. JTI is a member of the Japan Tobacco Group of Companies. For more information, visit

Products & Services:

Flagship Brands

The following 9 world-renowned Brands make up the core of our brand portfolio. Each possesses its own distinct character and heritage, brought together under our unrivalled commitment to quality.

- Mevius (Mild Seven)
- Winston
- Camel
- LD
- Glamour
- Sobranie
- Silk Cut
- Natural American Spirit
- Benson & Hedges

KPMG in Thailand

Address: 48th - 50th Floor, Empire Tower, 1 South Sathorn Rd., Yannawa, Sathorn, Bangkok Thailand 10120
Tel:+66(0)2 677 2000
Website: home.kpmg/th



EABC Representative

Name: Nicholas Bellamy
Position: Financial Services Audit Senior Partner
e-mail: info@kpmg.co.th

Industry/Activities: Audit & Assurance, Tax, Legal and Advisory services

Company Profile:

KPMG is a global network of professional firms providing Audit & Assurance, Tax, Legal and Advisory services across a wide range of industries. KPMG firms operate in 145 countries and territories, collectively employing more than 227,000 people. In Thailand, KPMG has a long tradition of professionalism and integrity. Combined with our dynamic approach to serving clients in a digitally driven world, our expertise in Audit & Assurance, Tax and Advisory services has seen us work with renowned companies to help them solve complex challenges, steer changes, disrupt sectors and grow. Collaboration and innovation are ingrained in our approach, with our people aiming to provide genuine, sustainable value for our clients.

Products & Services:

Audit & Assurance

KPMG acts as statutory auditors and independent accountants to a range of major corporations as well as to smaller growing businesses.

• Tax

We work with our clients to develop tax strategies that are fit for purpose in the tax system of tomorrow.

• Legal

KPMG offers a wide range of practical legal solutions. We assist our clients from the guiding principle stage through to the implementation until its completion.

• Business Advisory

KPMG Advisory professionals work with clients to navigate the complexities of today's rapidly changing marketplace. Our services include Management Consulting, Deal Advisory and Risk Consulting

Senior Management:

1. Charoen Phosamritlert, Chief Executive Officer

LawPlus Ltd.

Address: Unit 1401, 14th Fl., Abdulrahim Place,
990 Rama IV Road, Bangkok Thailand 10500
Tel:+66(0)2 636 0662 Fax:+66(0)2 636 0663
Website: <http://www.lawplusltd.com>



EABC Representative

Name: Kowit Somwaiya
Position: Managing Partner
e-mail: kowit.somwaiya@lawplusltd.com

Industry/Activities: Legal Services

Company Profile:

LawPlus Ltd. is a full-service law firm operating in Thailand and Myanmar (LawPlus Myanmar Ltd.) with a team of lawyers holding the core values of being professional, practical, prompt and proactive. The objective of the Firm is to provide clients with accurate and pragmatic legal advice in a timely manner, while adding values to the client's business activities at a reasonable cost. LawPlus Ltd. and its founder Kowit Somwaiya have been ranked as leading, highly recommended and recommended in several areas of practices by international legal directories, such as the Legal 500, the Asia IP Experts, the In-House Handbook, the IFLR1000, the AsiaLaw Leading Lawyers and the Asia IP Profiles.

Products & Services:

Our specialized practice areas include banking and finance, corporate and commercial, mergers and acquisitions, intellectual property, securities, information technology, telecommunications, joint venture, employment, foreign direct investment, real property, debt restructuring, insolvency and dispute resolution (mediation, arbitration and litigation). With our in-depth knowledge of the Thai economy and the clients' industries, and our understanding of local practices, we strive to make our advice practical and valuable to the client.

Senior Management:

1. Kowit Somwaiya, Managing Partner
2. Prasantaya Bantadtan, Partner
3. Naddaporn Suwanvajukkasikij, Partner
4. Usa Ua-areetham, Partner

LawtonAsia Insurance Brokers Ltd.

Address: 87 M.Thai Tower, 5th Floor, Wireless
Road, Lumpini, Pathumwan, Bangkok Thailand 10330
Tel:+66(0)2 654 1150 Fax:+66(0)2 654 1151
Website: <http://www.lawtonasia.com>



EABC Representative

Name: Jerome Kelly
Position: Chief Executive Officer
e-mail: jerome@lawtonasia.co.th

Industry/Activities: Insurance

Company Profile:

LawtonAsia is licensed by the Office of Insurance Commission under the Ministry of Finance in Thailand to act as a broker dealing with both General and Life Insurance businesses. We are an independent insurance broking company, which offers transactional and/or advisory services to meet your individual and business insurance requirements. We advise on all types of life and non-life general insurance products. To ensure objectivity and the interests of our clients, we are not tied to any one insurer.

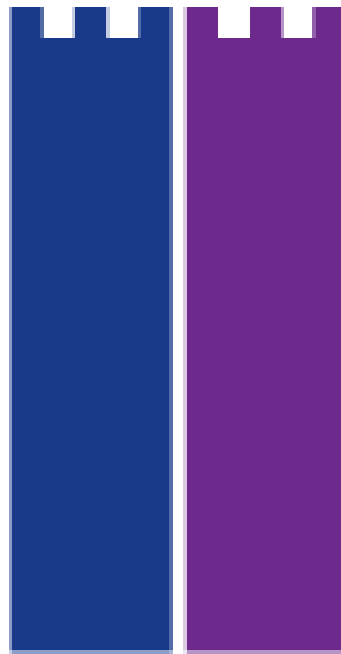
Products & Services:

LawtonAsia offers comprehensive insurance solutions for both individuals and companies. Our broad range of products and services include;

- General Insurance
- Employee Benefits
- International Medical Insurance
- Consulting Services
- Reinsurance

Senior Management:

1. Jerome Kelly, Chief Executive Officer
2. Waraporn Mupaisan, Director



LAWTONASIA
Insurance Brokers

Leschaco (Thailand) Ltd.

Address: 3354/36-39, 11TH Floor, Manorom Building,
Rama IV Road, Klongton, Klong-Toey,
Bangkok Thailand 10110
Tel:+66(0)2 686 1000 Fax:+66(0)2 671 6600
Website: <http://www.leschaco.com>



EABC Representative

Name: Christine Russel-Wittebrood
Position: Managing Director
e-mail: lsth_info@leschaco.com

Industry/Activities: Managing Director

Company Profile:

Leschaco (Thailand) Ltd. is a member of the ANKER-Leschaco Group of companies with the Group's headquarters established in Bremen, Germany since 1879. The privately-owned and managed Anker Leschaco Group offers through worldwide network with own offices in over 23 countries innovative and customized logistics solutions.

Leschaco (Thailand) Ltd was established in Thailand in 1999. The company has expanded its business and today is represented in five operating locations in Thailand. It has a total work force of more than 500 people with extensive experience in various logistics fields.

Products & Services:

Leschaco (Thailand) Ltd is focused on developing domestically in order to service new investors who are establishing themselves in the Thai market. The company's core businesses cover automotive and transport logistics, freight forwarding, Customs Brokerage, turnkey project handling and Dangerous Goods and General warehouse management both Free Zone and General.

The company's Chemical Logistics industry vertical offers ISO Tank solutions as well as LCL consolidation via the Leschaco Singapore Regional Hub concept. Innovative and customized solutions are provided to selected manufactures and suppliers.

Senior Management:

1. Christine Russel-Wittebrood, Managing Director
2. Boonthong Dechprechachai, General Manager
3. Hattaya Wongwiwit, General Manager Freight Operations

L'Oréal (Thailand) Limited

Address: No.179 Bangkok City Tower, 6th, 8th, 9th and 21st
Floor, South Sathorn Road, Tungmahamek, Sathorn,
Bangkok Thailand 10120
Tel:+66(0)2 684 3000
Website: www.lorealthailand.com



EABC Representative

Name: Onanong Pratakphiriya
Position: Corporate Communications
and Public Affairs Director
e-mail: onanong.pratakphiriya@loreal.com

Industry/Activities: Cosmetic & Beauty

Company Profile:

For more than 110 years, L'Oréal Group has devoted its energy and competencies solely to one business: beauty. From the very first hair dye L'Oréal produced in 1909 to its innovative Beauty Tech products and services today, the company has been a pure player and leader in the beauty sector worldwide.

L'Oréal offers its expertise in the service of women and men worldwide, meeting the infinite diversity of their beauty desires, while understanding and respecting all the nuances in cultures, needs and traditions. The company is committed to fulfilling this mission ethically and responsibly to create beauty that moves the world.

Products & Services:

L'Oréal Group has 35 global brands from 4 divisions: Consumer Products, L'Oréal Luxe, Active Cosmetics and Professional Products. The company offers skincare, haircare, hair colour, makeup and fragrance products across channels including mass market, department stores, salons, drug stores, branded retails and e-commerce.

L'Oréal Thailand offers beauty products and services to Thai consumers through its 16 diverse brands including L'Oréal Paris, Maybelline New York, Garnier, Lancôme, Shu Uemura, Kiehl's, Biotherm, Giorgio Armani Beauty, YSL Beauty, IT Cosmetics, Urban Decay, Vichy, La Roche-Posay, CeraVe, L'Oréal Professionnel and Kérastase. The company is a leader in skincare and makeup categories and pioneer in Beauty Tech.

Senior Management:

1. Ines Caldeira, Managing Director
2. Onanong Pratakphiriya, Corporate Communications & Public Affairs Director

L'ORÉAL THAILAND



#1 Beauty Tech Company



Our Sustainability and Social Commitments



L'Oréal for the Future

We take our efforts further through a program called "L'Oréal for the Future". Our commitments towards 2030 mark the beginning of a more radical transformation. We have set ourselves bold, measurable targets for 2030 on climate, water, biodiversity and natural resources, in accordance with what scientific experts demand and what our planet needs.

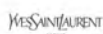
For Women in Science

Because the world needs science and science needs women, we give recognitions to outstanding female scientists and value their achievements through the L'Oréal - UNESCO For Women in Science program. In Thailand, we have supported and promoted Thai women in scientific professions and research for the past 18 year.



Beauty for a Better Life

Beauty can provide a light at the end of tunnel for those who have difficult situations. We provide a free high-quality training on hairdressing, the area of expertise that L'Oréal is well-known for. In Thailand, we have a training center in Chiang Mai to help Thai people in valuable social or economic situations get a professional training and employment in hairdressing profession.



**Lorenz & Partners Co., Ltd.**

Address: 27th Floor Bangkok City Tower, 179 South Sathorn Road, Bangkok Thailand 10120
Tel:+66(0)2 287 1882-5 Fax:+66(0)2 287 1871
Website: <http://www.lorenz-partners.com>

**EABC Representative**

Name: Till Morstadt
Position: Managing Partner
e-mail: info@lorenz-partners.com

Industry/Activities: Legal & Tax Consultancy

Company Profile:

Lorenz & Partners (L&P) is an international firm of business lawyers and consultants headquartered in Bangkok since 1995. The firm specializes in integrated legal, tax and business advisory services for foreign companies investing in Southeast Asia. Over the years, the firm's business expanded from Bangkok to neighbouring countries.

Today, L&P also maintain offices in Berlin, Hong Kong, as well as in Ho Chi Minh City and Hanoi. With approximately 30 staff members in Thailand, L&P offers integrated high-end consulting services focusing on the international context of the clients' investments, with one partner overseeing and coordinating all services to assure an efficient one stop service.

Products & Services:

As a One-Stop-Coordinator, L&P provides integrated consulting services. Their concept is of particular interest to companies that, for efficiency reasons, prefer to mandate only one consultant for the entire planning, handling and supervision of their engagement in Asia. Due to L&P's long-time cooperation with partners, authorities and local companies, the firm established a network enabling them to handle their client's projects in an efficient and target-oriented way.

The economic success of the client's company is L&P's top priority. Therefore, instead of the usual standardised procedures used by most firms, L&P offers personalised advice customised to their client's projects and requirements.

Senior Management:

1. Michael Lorenz, Founder
2. Till Morstadt, Managing Partner
3. Athitaya Chanthasirichot, Partner Legal Services

Louis Vuitton Pacific Limited

Address: 22/F Dorset House, Taikoo Place, 979 King's Road, Quarry Bay Hong Kong
Tel:+852 2968 6226 Fax:+852 2968

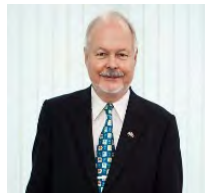
EABC Representative

Name: Mayank Vaid
Position: Intellectual Property Director - Asia Pacific & China (Civil)
e-mail: mayank.vaid@louisvuitton.com

Industry/Activities: Retail/Wholesale/Sourcing - Luxury

M2M Technology Co., Ltd.

Address: 243/2 Onnuch Rd., Prawet,
Bangkok Thailand 10250
Tel:+66(0)2 322 5810 Fax:+66(0)2 721 6686
Website: <http://www.m2mtechnology.co.th>

**EABC Representative**

Name: Jan Eriksson
Position: President
e-mail: info@m2mtechnology.co.th

Industry/Activities: Consultancy, M&A, Company evaluation etc.

Company Profile:

M2M Technology Co., Ltd. provides selected services assisting parties selling their company

Senior Management:

1. Jan Eriksson, President
2. Klas Hakan Alm, Director

Mahanakorn Partners Group Co., Ltd.

Address: Kian Gwan House III, 9th Floor,
152 Wireless Road, Lumpini, Pathumwan, Bangkok 10330
Tel:+66 (0)2 651 5107 Fax:+66(0)2 651 5108
Website: <http://www.mahanakornpartners.com>

**EABC Representative**

Name: Luca Bernardinetti
Position: Managing Partner
e-mail: info@mahanakornpartners.com

Industry/Activities: Legal Services, Accounting, Company Registration, Immigration & Visa, Trade Finance, Auditing, Intellectual Property, Lines of Credit, and Transaction Advisory.

Company Profile:

The Mahanakorn Partners Group (MPG) is a leading professional services firm, whose mission is to be a One-Stop Platform to assist virtually any company or individual with a wide-range of Legal, Accounting, Auditing, Tax Advisory, and Business Consulting service offerings. MPG is headquartered in Thailand, with an ASEAN presence and a global footprint. We strive to create a personal environment where each client receives professional, consistent and dependable advice. Our lawyers, accountants, auditors, business consultants and administrative staff are committed to supporting our clients to seamlessly navigate through the complexities of business, regulatory and legal matters domestically and internationally.

Products & Services:

Since 1999, our group of companies have promptly and effectively assisted our clients, providing:

Legal Services: Civil Law, Criminal Defense, Commercial Law, Property Law, Labor Disputes, Arbitration, IP, Family Law.

- Corporate Services: Company Registration, Licenses, BOI, Corporate Secretarial.
- Accounting & Tax Advisory: Accounting Packages, Complete Bookkeeping Services, Payroll Services, Half-Year & Year-End Reports, Personal Income Tax, Annual Audit.
- Immigration & Global Mobility: Any Visas, Work Permits, Cultural Training
- Banking & Finance: Trade Finance, Corporate Finance, Transaction Advisory Service.

Senior Management:

1. Luca Bernardinetti, Managing Partner
2. Vilasinee Thephasadin Na Ayuthaya, Managing Partner
3. Srisuda Rujirasi, Executive Secretary



MPG
MAHANAKORN
PARTNERS GROUP

We are passionate
about **exceeding** your
expectations.

Since 1999, the MPG group of companies have promptly and effectively assisted clients worldwide, providing professional services across a wide range of industries and sectors.

**Marks & Clerk Singapore LLP**

Address: 77 Robinson Rd., #17-00 Robinson 77,
Singapore 068896
Tel:+65 6 227 8986 Fax:+65 6 227 3898
Website: <http://www.marks-clerk.com>

**EABC Representative**

Name: Gianfranco Matteucci
Position: Partner, Patent Attorney
e-mail: mail@marks-clerk.com.sg

Industry/Activities: Intellectual Property Right services

Company Profile:

Marks & Clerk Singapore LLP is a leading firm of registered patent and trade mark attorneys, strategically located at the intellectual property hub of the ASEAN economic region. Our technically qualified registered patent attorneys and trade mark attorneys are highly regarded locally as well as globally - our large patent attorney team enables us to offer clients a full range of intellectual property expertise. The Singapore office is one of the several Marks & Clerk offices in Asia, which includes in Malaysia, Hong Kong & China. Marks & Clerk group also includes offices in the UK, France, Luxembourg and Canada.

Products & Services:

Intellectual Property firm. We provide services on Patents, Trademarks and Designs. In addition, our Hong Kong and UK firms also include lawyers who deal with all aspects of intellectual property law - bringing and defending legal proceedings, advising on intellectual property strategy, validity and enforcement of rights, acting in intellectual property transactions including licensing and due diligence. Further, the Marks & Clerk group offers a range of wider consultancy services complementary to its mainstream legal and IP advisory services through the affiliated businesses of Marks & Clerk Consulting LLP and Marks & Clerk Consulting SNC.

Marks & Clerk has the skills and experience to help you protect and maximise the value of your intellectual property. We work closely with our clients to understand their business and to build long-lasting relationships. Working in partnership, we tailor our filing programs and intellectual property portfolio management services to fit the needs and budgets of each client.

Senior Management:

1. Gianfranco Matteucci, Partner

Masa –Group

Address: Masa-Straße 2
Andernach Germany 56626
Tel:+492632 9292-0 Fax:+492632 9292-11
Website: www.masa-group.com

**EABC Representative**

Name: Florian Bamberger
Position: Regional Representative and MD
e-mail: f.bamberger@masa-group.com

Industry/Activities: Machinery Supplier turn

Company Profile:

Masa has all the necessary experience for the production of high quality blocks made from light or heavy weight concrete. The batching and mixing plants are able to prepare quality concrete in accordance with the requirements of the specific blocks to be manufactured. The block machines and plants are dimensioned to the required production outputs to enable the customer the highest & quality quantities for the respective sizes. The German company Masa was established more than 100 years ago and has grown to be one of the world leaders in the design, manufacture and installation of equipment for the building products industry.

Products & Services:

Concrete block production lines (turnkey solutions):
Constant high qualities and quantities with the lowest kW/kg ratio Masa sets the standards in block production technology AAC block production:
Filling of the autoclaves Cubing: Block shifter Cross cutter
Quality from A to Z: For this highly sophisticated manufacturing process, Masa has all the components and technology available. Sand lime brick production:
Proven technology for high-quality products:
Sand lime bricks inspire builders and architects.
Concrete slab production.
Concrete slab production: Economical and flexible: Masa enables producers to react rapidly to new market trends.
We also have an experienced service department for the Installation and commissioning of new plants and the refurbishment, rebuilding and maintenance of existing plants including those of their competitors.

Senior Management:

1. Volker Zurheide, Commercial MD
2. Frank Reschk, Technical & Sales MD

MAURER SE

Address: Frankfurter Ring 193 80807 Munich Germany
Tel: +49-89-323940
Website: <http://www.maurer.eu>



EABC Representative

Name: Albrecht Hohenadl
Position: Regional Director Asia Pacific
e-mail: info@maurer.eu

Industry/Activities: Construction

Company Profile:

Since its foundation in 1876, MAURER has been an independent family-owned company, and is one of the technological world market leaders in its special fields of expertise. Controlling forces in buildings, bridges and complex dynamic structures is a fundamental part of the company's business. Impacts can emerge from earthquakes, traffic loads or climatic influences and are controlled by using carefully selected special products such as expansion joints, structural bearings, vibration dampers, seismic devices and vibration isolation to prevent damages. Knowing about how to purposefully create and use acceleration and motion represents a further business unit that plans, develops and builds professional roller coasters for amusement parks and Ferris wheels.

MAURER offers its customers products and solutions that are particularly characterized by longevity, quality and safety. MAURER as a company and as a brand concentrates on being clearly positioned in the premium segment. Long-term orientation is at the core of the company's thinking and acting. Striving for continuous improvement, innovation and customer satisfaction are part of our daily task.

Products & Services:

Traffic, wind, temperature and seismic-induced movements of buildings, bridges and complex structures can be controlled through selective use of structural bearings, expansion joints, tuned mass dampers and seismic devices to protect the structures from damage. MAURER vibration isolation isolates structures against unwanted vibrations from the environment or prevents the propagation of machine-induced vibrations in the building.

Senior Management:

1. Dr. Christian Braun, CEO

Mazars (Thailand) Ltd.

Address: 12th Floor, Empire Tower, 1
South Sathorn Rd., Bangkok Thailand 10120
Tel: +66(0)2 670 1100 Fax: +66(0)2 670 1101
Website: <http://www.mazars.co.th>



EABC Representative

Name: Rob Hurenkamp
Position: Managing Partner
e-mail: info@mazars.co.th

Industry/Activities: Accounting/Auditing/Legal, Tax and Business Advisory Services

Company Profile:

Mazars in Thailand is a leading audit, accounting, legal, tax and advisory practice, combining the benefits of an integrated global partnership with the entrepreneurial drive of the partners.

Mazars currently employs over 280 professionals in Bangkok, providing professional support to both international and local clients. A key feature of the practice is the multinational composition of its consultants, with Thai, British, Dutch, Indian, Pakistan, Korean, Japanese, and German and Australian nationals among its senior advisors.

The group has a direct presence in over 90 countries and draws on the expertise of more than 42,000 professionals to assist major international groups, SMEs, private investors and public bodies at every stage in their development.

Products & Services:

- Accounting and Payroll Outsourcing
- Audit and Due Diligence Services
- Taxation Advisory Services
- Legal and Company Secretarial Services
- Business Advisory Services

Senior Management:

1. Rob Hurenkamp, Managing partner
2. Chatchawat Kriengsuntikul, Partner
3. Jonathan Fryer, Partner

MDA Consulting S.E.A. CO., Ltd.

Address: Suite 504, Tonson Building, 50
Soi Tonson, Ploenchit Rd., Bangkok Thailand 10330
Tel: +66(0)2 652 2447 - 8
Website: [ww.mda.it](http://www.mda.it)



EABC Representative

Name: Luca Vianelli
Position: Managing Director
e-mail: lvianelli@mda.it

Industry/Activities: Business Consultancy/Services

Company Profile:

The Company has been established in 2005 by MDA Associates Italy together with a local partner and it is active in the consultancy business. MDA Associates has headquarter in Milan and for more than 40 years has been in the business of consulting investment and financial planning providing business guidelines to local and international investors in the European market. MDA Consulting S.E.A. Co. Ltd has been established with aim to be the A.S.E.A.N. partner for the Italian and European Companies willing to expand their operations in the Far East. MDA Consulting S.E.A. Co. Ltd is also a reference point for Thai Companies ready to export their services and products to Italy and Europe.

Products & Services:

MDA Consulting S.E.A. Co. Ltd operates in the consultancy business offering a wide range of services, namely distributors and supplier selection and match, partners search, market research, company and JV establishment, Board of Investment privileges strategy and Licenses achievement, investment consultation, company acquisitions and all relevant matters in the area of international investments, particularly between Thai and Italian and European firms.

Key sectors are: O&G and Petrochemical, Chemical and the manufacturing and industry.

Senior Management:

1. Watcharin Kanithammakorn, Key Account

MG Sales (Thailand) Co., Ltd.

Address: Silom Complex Tower, 25th Fl.,
191 Silom, Bangrak, Bangkok Thailand 10500
Tel: +66 (0)2 118 6831 Fax: +66 (0)2 118 6809
Website: <http://www.mgcars.com>



EABC Representative

Name: Zhang Haibo
Position: President of SAIC Motor-CP Co., Ltd.
and MG Sales (Thailand) Co., Ltd
e-mail: Yan.wu@mgthai.com

Industry/Activities: Automotive

Company Profile:

Founded in 2013, MG Sales (Thailand) Co., Ltd, is the sales, marketing, and after-sales services arm for MG brand in Thailand. MG Sales (Thailand) Co., Ltd. oversees dealer networks and is both a joint venture and a business unit of Charoen Pokphand Group (CP) and Shanghai Automotive Industry Corporation (SAIC). Both CP and SAIC operate the state-of-the-art SAIC Motor-CP Co., Ltd manufacturing facility, which assembles the iconic MG vehicles, to serve both domestic and ASEAN markets

Products Innovation:

- **SEDAN:** MG6 and MG5
- **HATCHBACK:** MG3
- **SUV:** MG GS and MG ZS, MG HS, MG HS PHEV-**SMART:** A connectivity system with driver behaviour learning and the world's first Thai language voice command.
- **Pick up:** MG EXTENDER GIANT CAB, MG EXTENDER DOUBLE CAB
- **VAN:** MG V80
- **EV:** MG ZSEV, MG EP

Service:

MG Passion Service program: Mobile Maintenance Service, 4-year or 120,000 km product warranty, 24-hour Roadside Assistance and Call Centre access, and Courtesy car.

Approved Certified Used Car by MG program for customers who want to purchase or sell the certified used cars with the highest quality and satisfaction

MG Driving Experience Centre provides direct experience to customers.

Senior Management:

1. Zhang Haibo, President MG Sales (Thailand) Co., Ltd.
2. Suroj Sangsanit, Executive Vice President of SAIC Motor-CP Co., Ltd.

Minor Hotel Group Limited

Address: Berli Jucker House 99 Soi Rubia, Sukhumvit 42 Road, Kwaeng Phrakonong, Khet Klongtoey, Bangkok Thailand 10110
Tel: +66(0)2 365 7500
Website: <https://www.minorhotels.com>



EABC Representative

Name: Thomas B. Meier
Position: Senior Vice President Operations, Asia
e-mail: pressooffice@minorhotels.com

Industry/Activities: Hotel Business

Company Profile:

Minor Hotels is an international hotel owner, operator and investor currently with 163 hotels in 26 countries across Asia Pacific, the Middle East, Africa, the Indian Ocean, Europe and South America.

As an international hotel group, Minor Hotels passionately explores new possibilities in hospitality with a diverse portfolio highlighted by our proprietary Anantara, AVANI, Oaks, Elewana and Tivoli brands – as well as Four Seasons, St. Regis and Marriott properties and the Anantara Vacation Club shared ownership programme. With dynamic plans to expand our existing brands and explore strategic acquisitions throughout opportunistic markets, we pursue a vision of a more passionate and interconnected world.

Products & Services:

Minor Hotels drives its growth through a portfolio of five in-house hotel brands; Anantara, AVANI, Elewana, Oaks and Tivoli as well as a collection of related hospitality businesses and strategic partnerships with other leading hotel brands worldwide. Each of our brands possesses its own distinctive personality and contributes in a unique way to Minor Hotels' growth objectives. Explore the strength in our diversity.

Anantara: A luxury brand for modern travellers

AVANI: A vibrant upscale brand offering relaxed comfort in a contemporary style.

Elewana: Unique accommodations of exceptional comfort.

Oaks: A unique blend of city hotels and resort-style accommodation.

Tivoli: A diverse portfolio of four- and five-star hotels with unique personalities.

MultiCORE International Group

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Tel: +66(0)2 126 8175, +66(0)2 126 8176, +66(0)2 126 8177
Fax: +66(0)2 126 8187
Website: <https://multicore-int.com/>



EABC Representative

Name: (Michael) Saif Ghanima
Position: Group President
e-mail: Saif@multicore-int.com

Industry/Activities : Real Estate Development, Construction & Project Management, Security Services, Medical Diagnostic Testing, and innovative Augmented Reality (AR), Virtual Reality (VR), and Mixed Reality (MR) services to transform your business

Company Profile:

MultiCORE (Thailand) Company Ltd., a subsidiary of MultiCORE International established in the United States in 2010. MultiCORE's executive management team consists of seasoned executives consisting of former Fortune 100 executives, engineers, architects, retired military and law enforcement officers, and ambitious entrepreneurs that understand the challenges of successfully implementing complex international projects. Today, MultiCORE has evolved into a multidisciplinary firm specializing in the CORE areas of Construction, Security, Medical and AR | VR | MR services. The Headquarters located in the United States, we have global reach to each of our regional offices and representative offices.

Products & Services:

- **Construction:** Architecture & Engineering, Pre-Construction Services, Construction Management etc.
- **Security:** Ammunition Production Facilities, Tactical & Mission Training.
- **Medical:** Medical Diagnostic & In-Vitro Rapid Test, Medical Equipment, Supplies, Healthcare Construction Services, Healthcare Planning & Design
- **Virtual Reality (VR) | Augmented Reality (AR) | Mixed Reality (MR):** Immersive Collaboration, Design & Construction Coordination, Digital Marketing Campaigns and Digital Object Campaigns

Senior Management:

1. Cameron Wolfe, Group CEO
2. Saif F. Ghanima, Group President



We are
your **CORE** industry
solutions provider

INNOVATIVE CORE SOLUTIONS

We provide innovative solutions for CORE industries in a dynamic global environment

WHAT WE DO



Construction

Innovative Construction Solutions for the Engineering & Construction Industry



Security

Innovative Security Solutions for a Dynamic Global Environment



Medical

Innovative Medical Solutions for the Cutting Edge Global Healthcare Industry



AR / VR / MR

Innovative Immersive Technologies to drive maximum value

WHO WE ARE

Founded in the United States in 2010, MultiCORE is an international group of leading professionals with diverse experience to handle the most complex international projects in key business segments that we serve.

WHY CHOOSE US

- ✓ We believe our innovative industry solutions are what sets us apart from our competition
- ✓ Our Senior Management Team has over 30 years of proven experience in each of our core areas of focus
- ✓ We realize effective communication among all stakeholders are essential to a successful project
- ✓ We constantly strive to find new and better ways to meet our customers' needs and exceed their expectations



WWW.MULTICORE-INT.COM

Richmond, Virginia USA

Bangkok, Thailand | Kuala Lumpur, Malaysia | Hong Kong

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DESIGN 360
unlimited
DESIGN DEVELOPMENT PARTNER



Pacific 2000 Recruitment Co., Ltd.

Address: 8th Fl. M. Thai Tower, All Seasons Place,
87 Wireless Road, Lumpini, Pathumwan, Bangkok 10330
Tel:+66 (0)2 654 0300 Fax:+66 (0)2 654 0299
Website: <http://www.pacific2000.com>



EABC Representative
Name: Andres Lundquist
Position: President
e-mail: andresl@pacific2000.com

Industry/Activities: Executive Search

Company Profile:

Pacific 2000 is an Executive Recruitment company assisting primarily international companies in the search and selection of high-caliber personnel in Thailand and other Southeast Asian markets. We focus on frame agreements where we work on a continuous basis with our Clients building mutual trust based on high quality standards.

Between the Bangkok, Eastern Seaboard and Singapore offices Pacific 2000 are presently serving over 100 multinational companies. As a natural expansion of Pacific 2000's business in the region additional offices are being established.

Being an international joint venture with a majority of local employees we secure global strength with local roots. Our symbol, a combination of the Royal Barge in Thailand and a Nordic Viking Ship, also symbolizes that we are bridging the Continents!

Products & Services:

Search and selection of personnel for international companies with Thai and regional operations.

Senior Management:

1. Anders Lundquist, President
2. Viyada (Victoria) Tannawee, Managing Director
3. Lassamon Wisootthisin, Managing Director

PCS Security and Facility Services Limited

Address: 234 Soi Sukhumvit 101 (Punnavithi),
Sukhumvit Rd., Bangchak, Prakhong, Bangkok Thailand
Tel:+66(0)2 741 880 Fax:+66(0)2 741 8062-3
Website: <http://www.pcs.co.th>



EABC Representative
Name: Sebastian Power
Position: Chief Operating Officer
e-mail: sebastian.power@pcs.co.th

Industry/Activities: Integrated Facilities Management

Company Profile:

PCS Security and Facility Services Limited also known as PCS, was established in 1967. We have developed our wealth of expertise in facilities management services in Thailand for 54 years, offering quality services to all types of properties by our experienced professionals. We provide the services over 5,000 clients, supported by our network of 20 branches.

As part of the OCS Group, we provide leading Integrated Facilities Management (IFM) using best practices over the last 120 years, by our experienced teams across the globe. IFM offers a comprehensive range of facilities management services for all non-core business activities, bringing sustainable solutions that add value to your business. PCS operates across a wide variety of sectors such as commercial, education, healthcare, hospitality, retail and manufacturing.

Products & Services:

- Cleaning
- Canteen and Kitchen Management
- Catering Management
- Engineering Solutions
- Helpdesk
- Inventory and Stocktaking
- Gardening
- Office Administrative
- Receptionist
- Security Personnel and Systems
- Specialist Cleaning

Visit www.pcs.co.th or email us at customer@pcs.co.th
“Our service expert team is here to service you.”

Pearson

Address: Pearson Education south Asia
 9 North Buana Vista Drive #13-05
 The Metropolis Tower One Singapore 138588
 Tel:+65 8712 2697
 Website: <https://www.pearson.com/uk/>

**EABC Representative**

Name: Cathy Burton
Position: Regional Development Manager
e-mail: Cathy.burton@pearson.com

Industry/Activities : UK University online courses in: Public Policy, Sustainable Development, Energy, Business, Food & Beverage, Engineering, Finance, Human Resources

Company Profile:

Learning. For Life. We are the world's leading learning company. We help people reach their potential.

At Pearson, we provide a link between businesses and some of the world's best universities and colleges. For over 20 years, we've helped higher education providers develop over 250 online degree programmes that cater to the needs of organisations in a wide range of sectors. The partnerships we've established with academic institutions and their various faculties continue to thrive year on year, adapting to the changing needs of a global market.

Products & Services:

We have partnerships with prestigious UK universities supporting fully online courses. These courses are designed for working professionals to take what they're learning from the curriculum, and implement back into the workplace; ultimately creating an immediate and meaningful impact. Our university partners and courses include, but are not limited to:

University of Oxford online eight-week courses in public policy: Evidence in Public Policy & Values and Public Policy

University of Sussex: Sustainable Development MSc, Energy Policy MSc, International Marketing MSc

Manchester Metropolitan University: MBA, MSc Finance & Strategy, MSc Food Science and Innovation, MSc International Human Resource Management

University of Leeds: Engineering Management MSc, Artificial Intelligence MSc

PepsiCo Services Asia Limited

Address: 662 Emporium Tower 17th Fl., Sukhumvit Rd.,
 Klongton, Klongtoey, Bangkok Thailand 10110
 Tel:+66(0)2 6894600 Fax:+66(0)2 6647260
 Website: <http://www.pepsico.com>

**EABC Representative**

Name: Wannaporn Wattanakasemsat
Position: Head of Corporate Affairs
email: wannaporn.wattanakasemsat@pepsico.com

Industry/Activities: Food/Beverages

Company Profile:

PepsiCo Services Asia Limited is an affiliated company of PepsiCo Inc. and operates in the Foods & Beverages sector in Thailand. The company was founded in 1982 with the beverage business and expanded to the foods business in 1995, contributing to local job creation and providing technical support and market opportunity for Thai potato farmers. Across the Kingdom, PepsiCo Thailand is supporting jobs, careers, and economic growth; fostering social well-being; and promoting environmental sustainability in ways that are advancing the government's "Thailand 4.0" plan and National Strategy for economic development.

Guiding PepsiCo is our vision to Be the Global Leader in Convenient Foods and Beverages by Winning with Purpose. "Winning with Purpose" reflects our ambition to win sustainably in the marketplace and embed purpose into all aspects of our business strategy and brands. For more information, visit www.pepsico.com

Products & Services:

PepsiCo products are enjoyed by consumers more than one billion times a day in more than 200 countries and territories around the world. The beverage brands available in the Thai market are Pepsi Cola, Pepsi Max, Mirinda, 7-Up, Gatorade, Lipton Ice tea and Aquafina. In foods the company produces, distributes, and markets a variety of snacks under the brands of Lay's, Lay's Stax, Sunbites, Doritos, Cheetos, Twisties, and Tawan. In addition to snacks, the company has committed to continue providing more choices food and beverage made with wholesome ingredients that contribute to healthier eating and drinking, such as Quaker Oats.

Senior Management:

1. Parinya Kitjatanapan, Asia Beverages & GMD Business Unit, General Manager and Chief Commercial Officer
2. Sudipto Mozumdar, General Manager

Pernod Ricard Thailand

Address: 14th Floor, Unit 14 A, President Tower,
973 Ploenchit Road, Lumpini, Pathumwan,
Bangkok Thailand 10330
Tel:+66(0)2 648 8222 Fax:+66(0)2 656 0656
Website: <http://www.pernod-ricard.com>



EABC Representative

Name: Sebastien Mouquet
Position: Managing Director
e-mail: sebastien.mouquet@pernod-ricard.com

Industry/Activities: Alcohol Beverage/Importer & Distributor

Company Profile:

Pernod Ricard is the world's No. 2 in wines and spirits with consolidated sales of €8,558 million in 2014/15. Created in 1975 by the merger of Ricard and Pernod, the Group has undergone sustained development based on both organic growth and acquisitions: Seagram (2001), Allied Domecq (2005) et Vin & Sprit (2008).

Pernod Ricard employs a workforce of approximately 18,000 people and operates through a decentralised organisation, with 6 "Brand Companies" and 85 "Market Companies" established in each key market. Pernod Ricard is strongly committed to a sustainable development policy and encourages responsible consumption.

Products & Services:

Pernod Ricard has built a unique Premium brand portfolio with international reach. This portfolio, governed by our House of Brands concept, is today one of the most comprehensive on the market, covering every category of wines and spirits. It is organised around four moments of convivialité, designed to offer "the right product at the right time for the right consumer", regardless of that consumer's market. Our brands are Chivas Regal, The Glenlivet, Royal Salute, Ballantine's, Jameson Irish Whiskey, Absolut Vodka, Mumm and Perrier-Jouët champagnes, Ricard pastis, Martell cognac, Havana Club rum, Beefeater gin, Kahlúa and Malibu liqueurs, 100 Pipers, Royal Stag, Jacob's Creek, Brancott Estate, Campo Viejo wines as well as our new arrivals, Monkey 47 Gin, Malfy Gin and Lillet.

Senior Management:

1. Kotaro Nitta, Head of Finance
2. Emmanuel Dokhelar, Marketing Director
3. Ivan Froissard, Head of Modern off Trade

Pharmaceutical Research and Manufacturers Association

Address: 408/85, 19th Fl., Phaholyothin Place Building,
Samsennai, Phayathai, Bangkok Thailand 10400
Tel:+66(0)2 619 0232-6 Fax:+66(0)2 619 0237
Website: <http://www.prema.or.th>



EABC Representative

Name: Dr. Thavirap Tantiwongse
Position: Chief Executive Officer
e-mail: office@prema.or.th

Industry/Activities: Non-Profit Organisation

Company Profile:

The Pharmaceutical Research and Manufacturers Association (PreMA) is a non-profit organization representing members who are research based pharmaceutical companies innovating medicines to combat the previously incurable and to improve on existing treatments.

PreMA works to encourage the Thai people to become a part of the international pharmaceutical research and development process creating innovation not only for our own enhanced social wellbeing and national economic benefits but also to the benefits of the world community.

Products & Services:

PreMA's main roles consist of:

- Promoting healthier lives through scientific advancements in research and development of high quality medicines by its members;
- Encourage compliance with ethical international standards;
- Collaborate to support patients' timely access to innovative medicines;
- Educate and train related parties in public health systems
- Promote understanding of the benefits of intellectual property rights in the development of innovative medicines. All of which align with PreMA's value of Innovative Medicines. Healthier Life.

Senior Management:

1. Pitchapon Noonbhakdi, Government Affair Director
2. Dr. Rita Juneja, Public Relation Assoc. Director

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  **JAMESON CONNECTS**



Philip Morris Trading (Thailand) Co., Ltd.

Address: 689 Bhiraj Tower, 39-40th Floor, Sukhumvit Road, Klongton Nua, Wattana, Bangkok Thailand 10110
Tel:+66(0)2 065 9999
Website: <https://www.philipmorridthailand.com/>

**EABC Representative**

Name: Pongsathorn Ansusinha
Position: Director External Affairs

Industry/Activities: Tobacco Sourcing, Trading and Buying

Company Profile:

Designing a Smoke-Free Future. Philip Morris Trading (Thailand) Co., Ltd., an affiliate of Philip Morris International Inc. (PMI), is now a leader in the international cigarette import business in Thailand. We have commenced the import and sale of PMI's tobacco brands since 1991. We have currently employed over 350 Thai employees to whom we attribute our corporate culture and business results in designing a smoke-free future. We are now leading a transformation in the tobacco industry to create a smoke-free future and ultimately replace cigarettes with smoke-free products to the benefit of adults who would otherwise continue to smoke, society, the company and its shareholders. PMI is building a future on a new category of smoke-free products that, while not risk-free, are a much better choice than continuing to smoke.

Products & Services:

PMTT have endeavored to provide high-quality tobacco products to adult smokers in Thailand. In addition, PMI's affiliate has been purchasing tobacco leaves from Thai farmers since 1980s. The leaves are made to produce the products which are the choice for adult smokers worldwide. And for those who choose to continue to smoke, PMI is focusing on offering them alternatives and less harmful products. Since 2008, PMI has invested over USD 7.2 billion, employing over 400 world-class scientists, engineers, and technicians to develop a portfolio of smoke-free products.

Senior Management:

1. Pongsathorn Ansusinha, Director External Affairs

PKF Holdings (Thailand) Ltd.

Address: 28th Floor, Sathorn Square Office Tower, 98 North Sathorn Road, Silom, Bangrak, Bangkok 10500 Thailand
Tel:+66(0)2 108 1591 Fax:+66(0)2 108 1599
Website: <http://www.pkf.co.th>

**EABC Representative**

Name: John Sim
Position: Chairman
e-mail: john.sim@pkf.com

Industry/Activities: Assurance, Bookkeeping, Business Solutions, Corporate Finance, Corporate Secretarial, Legal, Payroll & People Support, Special Accounting, Tax, Wealth Preservation.

Company Profile:

PKF Thailand is a leading international accountancy and business advisory firm in Thailand. It is a member of PKF International's global family of legally independent member firms who have over 400 offices in 150 countries. PKF Thailand has offices in Bangkok, Pattaya, Phuket and Sri Racha with virtual offices in Hua Hin and U Tapao.

Products & Services:

- Assurance (including Audit, Internal Audit, and Agreed Upon Procedures)
- Bookkeeping (including Tax Compliance)
- Business Solutions (including Data Analytics, Forensic Accounting, IT, Right Sizing, Risk Management)
- Corporate Finance (including Transaction Services, Raising Capital, Mergers and Acquisitions and Valuations)
- Corporate Secretarial (including Company Set Up, BOI and ongoing Corporate Compliance)
- Legal
- Payroll and People Support (including Labour Law)
- Special Accounting (Bespoke Accounting Projects)
- Tax (including Thai and International, Corporate and Personal, BOI, Transfer Pricing, and Customs)
- Wealth Preservation (including Risk Management and Tax Minimisation)

Senior Management:

1. Sawinee Sawanont, Assurance, Bookkeeping, Payroll & People Support
2. Pitinan Lilamethwat, Assurance
3. Thanyaluck Thongrompo, Legal
4. Steve Wilson, Tax & Wealth Preservation

Plantations International Co., Ltd.

Address: 10/73 The trendy building, 4th Floor,
Sukhumvit 13, Sukhumvit Rd., Khlong toei -Nuea,
Wattana, Bangkok Thailand 10110
Tel:+66(0)2 107 2722
Website: <https://www.plantationsinternational.com/>



EABC Representative

Name: Gareth Edward Cookson
Position: Director of Operations
e-mail: rec-
thai@plantationsinternational.com

Industry/Activities: Agricultural

Company Profile:

Plantations International is a multinational plantation and farm management company whose specialty is in providing sustainable agricultural and forestry “agroforestry” management services for its clients. Plantations International has clients ranging from private individuals to large land holders and institutional investors, we put teamwork, innovation and our passion for creating “ethical & sustainable capital” at the heart of everything we do.

Products & Services:

Agarwood, Bamboo, Casava, Mangoes etc.

Senior Management:

1. Gareth Cookson, Director of Operations

PMG Shipyards Co., Ltd.

Address: 5/7 Moo 4 T. Noenpra,
A. Muangrayong, Rayong Thailand 21150
Tel:+66(0)3 801 0570
Website: www.pmgshipyards.com



EABC Representative

Name: Philippe Michel Guenat
Position: General Manager
e-mail: pguenat@pmgshipyards.com

Industry/Activities: Custom Yacht Shipyards

Company Profile:

PMG Shipyards was first established in 2004, as a privately held company with Swiss ownership & management. Strategically located by the sea on the eastern seashore of the Gulf of Thailand, close to the commercial deep seaport of Map Ta Phut and Laem Chabang, facilitating any overseas export. Having a strong European presence in management and key technical positions with world-renowned members of the advisory board, such as NASA astronaut Michael Lopez Alegria and Raphael Domjan who is founder of Planet Solar, allowing us to develop technically advanced, stylish, practical, economical and safe yachts. Our advisory technical board brings us on regular basis new developments and contacts with renowned universities and solar research centers for us to strengthen our expertise and remain the pioneers we are.

Products & Services:

Specialized in the construction of mono hull and luxury catamaran yachts, both Power and Sailing, in the range of 41 to 120 feet, proudly having produced the first Luxury Solar Assisted Catamaran in the world in 2013, the Heliotrope 65. At ease in small production or single orders and with the very high standard of value-added services when it comes to customize the yacht to the clients’ specific request. PMG has an important number of specialized workers and technicians, giving us the ability to handle boat building from A- Z, earning us the respect and business of many of our colleagues in Asia for whom we also manufacture.

Senior Management:

1. Philippe Michel Guenat, GM / owner
2. Vinussarin Pratumchat, Administration Manager
3. Caroline Leib, International Sales and Purchasing



PricewaterhouseCoopers WMS Bangkok Ltd.

Address: 15th Floor Bangkok City Tower, 179/74-80 South Sathorn Road, Thungmahamek, Sathorn, Bangkok Thailand 10120
Tel:+66(0)2 844 1353 Fax:+66(0)2 286 6363
Website: <http://www.pwccustoms.com>



EABC Representative

Name: Paul Sumner
Position: Partner
e-mail: paul.sumner@pwc.com

Industry/Activities: Customs and International Trade Advisory Services

Company Profile:

The Worldtrade Management Services (WMS) is the global customs and world trade consultancy practice of PricewaterhouseCoopers. Our regional team is a blend of Asian nationals and expatriates with a variety of backgrounds including ex-senior government officials, customs officers, international trade lawyers, accountants and specialists from the private sector who have extensive experience in logistics, customs and international trade.

Based in Thailand since 1992, and part of the specialist regional practice, we are staffed by local and expatriate customs professionals, who are focused on delivering custom-made solutions designed to better inform our clients on all areas of customs compliance and best practices.

Products & Services:

WMS Thailand can assist firms to understand their roles and responsibilities in their conduct towards Thai Customs and other relevant government agencies involved in cross border transactions. The regulations and processes in Thailand can be confusing, complex and difficult to implement. WMS Thailand provides assistance and guidance on the best practices on all aspects of customs duty management.

Senior Management:

1. Paul Sumner, Partner

PUGNATORIUS Ltd.

Address: 20th Floor, UBC II Building, 591 Sukhumvit Road, Bangkok Thailand 10110
Tel:+66(0)2 666 4828
Website: pugnatorius.com



EABC Representative

Name: Dr. Ulrich Eder
Position: Director and Co-Owner
e-mail: lawyers@pugnatorius.com

Industry/Activities: Legal Services

Company Profile:

PUGNATORIUS LIMITED is a German/Thai managed independent law practice based in Bangkok. The law office provides international corporations, investors and foreign law firms with premium legal and tax services relating to Thailand. PUGNATORIUS is specialized to guide foreign clients through the red-tape requirements, legal hurdles and international tax structuring of their foreign investments, trade operations and real estate developments.

Products & Services:

Foreign direct investments in Thailand's manufacturing and service sectors, company formations, acquisitions and restructurings, joint ventures, business and foreign investment licenses. Listed company, advisory for IPO processes, public law, SET & SEC rules and regulations, company secretary services, AGM and EGM arrangement including Annual Report.

Real estate developments including the sale and purchase of condominium units, apartments, villas, resorts and townhouses, and the restructuring and tax optimization of real estate projects. International tax advice, tax shelters and individually tailored tax planning solutions for corporate and private clients with the inclusion of offshore jurisdictions.

Senior Management:

1. Montira Kiatsunthorn, Thai senior lawyer, Director/Managing Partner
2. Dr. Ulrich Eder, German lawyer and tax counsel, Director

Reckitt Benckiser (Thailand) Ltd.

Address: 388 Exchange Tower, 14th Floor,
Sukhumvit Road, Klongtoey Bangkok Thailand 10110
Tel:+66(0)2 725 1000 Fax:+66(0)2 725 1081
Website: <http://www.rb.com>

**EABC Representative**

Name: Dr.Noppadon Adjimatera
Position: ASEAN Health Policy and
Scientific Affairs Director
e-mail:
Noppadon.adjimatera@rb.com

Industry/Activities: Healthcare and Pharmaceuticals

Company Profile:

Reckitt Benckiser (Thailand) Ltd. is a subsidiary of Reckitt Benckiser PLC, Slough, England. The company came about after the acquisition of The Boots Company (Thailand) Ltd. by Reckitt Benckiser PLC. The company consists of 2 Business Units, one called RB Health (includes the recent acquisition of Mead Johnson) and the other RB Home and Hygiene;

The company has 3 manufacturing plants in Thailand which produce products for both the domestic market and overseas markets including North America, Europe, Singapore, Malaysia, Vietnam, Hong Kong, Taiwan, Japan, Philippines, Indonesia, Cambodia, Laos, Australia, New Zealand, South Africa and Russia.

Products & Services:

Marketing and manufacturing of Reckitt Benckiser products; RB Health BU includes brands such as Enfalac/Enfagrow (Infant formula), Dettol (Antiseptic), Strepsils (Cold & Flu), Durex (Sexual Well Being), Gaviscon (Gastro Intestinal), Nurofen (Analgesic) and others whilst RB Home and Hygiene BU brands include Shieldtox (Pest Control), Vanish (Fabric Treatment), Finish (dishwash) and Calgon.

Senior Management:

1. Robert De Bruin, General Manager

RITTAL LTD.

Address: 122/1 Krungthep-Kreetha Rd., Kwaeng Thap Chang, Khet Sapansoong, Bangkok Thailand 10250
Tel:+66(0)2 704 6580 – 88 Fax:+66(0)2 704 6589
Website: <http://www.rittal.co.th>

**EABC Representative**

Name: Chatchai Wajakiet
Position: Managing Director
e-mail: info@rittal.co.th

Industry/Activities: Import and distribution about Industrial

Company Profile:

Rittal System is the world's leading systems provider for enclosures, power distribution, climate control, IT infrastructure and software & services. It unites innovative productions, pioneering engineering solutions and global service to accommodate the most diverse requirements.

Meanwhile, sister company EPLAN Software & Services provides software and service solutions in the fields of electrical, automation and mechatronic engineering. It also develops one of the world's leading design software solutions for machine and panel builders.

Together, we provide the ultimate efficiency by seamlessly integrating engineering design with mechanical and electrical automation products.

Products & Services:

Enclosures, Power Distribution, Climate Control, IT Infrastructure, Software & Services, Rittal, Automation Systems, Engineering EPLAN Software & Service.

Our expertise –your benefit.

Integrated DC solutions

- Network & Servicer racks
- IT wall-mounted enclosures
- Consultancy & planning
- Structural design
- Physical security
- IT climate control
- IT power distribution
- Monitoring Systems

Senior Management:

1. Chatchai Wajakiet, Managing Director

**Roche Thailand Limited**

Address: 89 AIA Capital Center, 26th-27th Floor,
Ratchadapisek Road, Kwaeng Dindaeng,
Khet Dindaeng Bangkok Thailand 10400
Tel:+66(0)2 017 5600 Fax:+66(0)2 005 0370
Website: <https://www.roche.co.th>

**EABC Representative**

Name: Farid Bidgoli
Position: General Manager
e-mail: tawin.prabpai@roche.com

Industry/Activities: Pharmaceuticals and Diagnostics

Company Profile:

Roche, headquartered in Basel, Switzerland, is a global pioneer in pharmaceuticals and diagnostics focused on advancing science to improve people's lives. The combined strengths of pharmaceuticals and diagnostics under one roof have made Roche the leader in personalised healthcare – a strategy that aims to fit the right treatment to each patient in the best way possible.

Roche is the world's largest biotech company, with truly differentiated medicines in oncology, immunology, infectious diseases, ophthalmology and diseases of the central nervous system. The company also aims to improve patient access to medical innovations by working with all relevant stakeholders.

Products & Services:

Roche product portfolios focus on unmet medical needs. Roche has brought many highly effective drugs onto the market. As a world leader in innovative oncology research and treatments over 50 years, Roche has been developing new and improved medicines for breast, skin, colon, ovarian, lung and numerous other cancers.

Other therapeutic areas include viral infections, central nervous system disorders, respiratory and autoimmune diseases, hematologic disease, as well as diabetic and age-related vision loss.

Senior Management:

1. Farid Bidgoli, General Manager, (Thailand, Myanmar, Cambodia and Laos)

ROTAREX (THAILAND) CO., LTD.

Address: 200 Moo 4 Chaengwattana Road,
Pakkret, Nonthaburi Thailand 11000
Tel:+66(0)2 100 3602 Fax:+66(0)2 100 3602
Website: <http://www.rotarex.com>

**EABC Representative**

Name: Theerasit Jenkijpanichkun
Position: Country Manager
e-mail: thailand@rotarex.com

Industry/Activities: Fire System/ International Trade

Company Profile:

Rotarex has a long heritage of excellence in the field of pressurized gas and applies that accumulated expertise to continually better products and services. The company has grown into a world leader, but the core founding values still guide the company today: TECHNICAL EXCELLENCE-QUALITY-RESPONSIVE SERVICES.

Products & Services:

1. Ultra-High Purity Valves
2. Medical Valves & Equipment
3. Industrial Cylinder Valves
4. Refrigerant Cylinder Valves
5. Pressure Regulators
6. Supply & Switch over boards
7. Line Vales
8. Fitting & Connectors
9. Fixed-Installation Fire System
10. Object Fire Suppression System
11. Automotive Valves & Regulators
12. Water Carbonation
13. LPG Tank Valves & Regulators
14. LPG Cylinder Valves & Regulators
15. Digital Measurement System
16. Plastic Injection Moulding

Senior Management:

1. Theerasit Jenkijpanichkun, Country Manager



Personalised

healthcare is possible.

Today's medical knowledge, technology and data science offer an enormous promise: the right treatment for the right patient at the right time. If we work together, we can make this a reality for patients worldwide.

Roche

www.roche.co.th

Sanofi-Aventis (Thailand) Ltd.

Address: 87/2 CRC Tower, 24th Fl., All Seasons Place,
Wireless Rd., Lumpini, Pathumwan,
Bangkok Thailand 10330
Tel:+66 (0)2 264 9999 Fax:+66 (0)2 264 9998
Website: <http://www.sanofi.co.th>

**EABC Representative**

Name: Chamaiporn Noonbhakdi
Position: Thailand Public Affairs Head
e-mail: communicationthai@sanofi.com

Industry/Activities: Pharmaceutical and Consumer Healthcare

Company Profile:

Sanofi-Aventis (Thailand) Ltd. is part of Sanofi, a global biopharmaceutical company focused on human health. Sanofi has core strengths in the field of healthcare with three global business units: General Medicines, Specialty Care and Vaccines. Sanofi is listed in Paris (Euronext) and Nasdaq Global Select Market (Nasdaq) in the form of ADSs (American Depositary Shares).

Sanofi-Aventis (Thailand) has its roots registered as Hoechst since 1959. The company today has grown organically as well as through various mergers and acquisitions; at present there are 437 employees.

Sanofi group in Thailand is composed of three companies:

- Sanofi-Aventis (Thailand) Ltd.
- Sanofi Pasteur Ltd.
- Sanofi Winthrop (Thailand) Ltd.

Products & Services:

Our local presence includes:

- Pharmaceutical market: Providing leading therapeutic solutions for cardiovascular, thrombosis, urology, diabetes mellitus, oncology, immunology, internal medicine, rare diseases, and central nervous system

- Growing consumer healthcare business with robust portfolios in Feminine Hygiene, Cough, Allergy, Digestive Health and Nutritional Health.

- A footprint in rare diseases such as Genetic Lysosomal Storage Disorders (Gaucher, Pompe, MPS and Fabry)

Senior Management:

1. Marine Queniart-Stojanovic, General Manager
2. Chamaiporn Noonbhakdi, Thailand Public Affairs Head
3. Panchanit Snape, Head of Communications

Scania Siam Co., Ltd.

Address: 999/19 Bangna-Trad Rd. Km.19,
Bangchalong, Bangplee, Samutprakarn
Thailand 10540
Tel:+66(0)2 017 9200 Fax:+66(0)2 017 9204
Website: <http://www.scania.co.th>

**EABC Representative**

Name: Johan Clason
Position: Sales & Marketing Director
e-mail: Johan.clason@scania.com

Industry/Activities: Heavy commercial vehicles and services

Company Profile:

Scania's aim is to drive the shift towards a sustainable transport system, creating a world of mobility that is better for business, society and the environment.

Scania is a world-leading provider of transport solutions, including trucks and buses for heavy transport applications combined with an extensive product-related service offering. Scania offers vehicle financing, insurance and rental services to enable our customers to focus on their core business. Scania is also a leading provider of industrial and marine engines.

Products & Services:

Scania provides a broad portfolio of tailor-made fuel efficient and robust truck and bus applications. We also provide a full range of services including financial services, driver training, repair and maintenance, spare parts sales - all to ensure the most profitable solution for the customer. Furthermore, our Scania assistance team provide 24/7 roadside assistance and mobile service vehicles for difficult-to-reach areas no matter the time, location or need in order to maximize customer uptime.

In order to strengthen our presence we are continuously developing and growing our product and service portfolio as well as the network in Thailand.

Senior Management:

1. Stina Fagerman, Managing Director
2. Duangjai Pongpratuangsook, Sales Operations Director
3. Johan Clason, Sales & Marketing Director

**Scheuch ASIA Ltd.**

Address: 399 interchange Building, 25th Floor,
Unit 2507, Klongtoey Nua, Wattana,
Bangkok Thailand 10110
Tel:+66(0)62 356 6644
Website: <http://www.scheuch.com>

**EABC Representative**

Name: Jan Eike Graeff
Position: Managing Director
e-mail: j.graeff@scheuch.com

Industry/Activities: Technology for clean air

Company Profile:

Technology for clean air Innovative air and environmental technology for industrial applications has been Scheuch's stock in trade for more than 50 years now. Whether the solutions involve extraction, de-dusting, conveying, flue gas purification or plant manufacturing, Scheuch is a leading expert with a pole position on the market in numerous sectors, and offers its customers application-specific, high-quality solutions to their air and environmental technology issues.

Products & Services:**A PRODUCT RANGE BOASTING CERTIFIED QUALITY**

We offer a full product range that is literally unmatched by any other company and combines components and devices developed and produced in-house for air purification and environmental technology systems such as wet and dry electrostatic precipitators (ESP / WESP), wet scrubber systems, bag filter technology, biological treatment as well as catalytic systems.

Our pneumatic transportation components such as fans, rotary valves, flaps and ducting complete our product range. With our service hub in Bangkok we are able to provide local support in real time.

Senior Management:

1. Jan Eike Graeff, Managing Director

SEKO Fluid Controls (Thailand) Co., Ltd.

Address: 111 We Space Building Unit B5 5/F
Soi Thonglor 5, Sukhumvit 55 Road, Klongton Nuea,
Wattana Bangkok Thailand 10110
Tel:+ 66(0)2 381 6293- 94
Website: <http://www.seko.com>

**EABC Representative**

Name: Domenico Antico
Position: Managing Director
e-mail: salesth@seko.com

Industry/Activities: Sales of Pumps, Chemical Dispensers, Cleaning & Hygiene instruments

Company Profile:

SEKO is the world-renowned manufacturer expertise in the dosage solutions with dosing pumps, metering systems, dilutions equipment with over 40 years' experience. From systems designed to deliver hygiene and surface cleaning to treatment, of water for human consumption, or for use in cooling water treatment, swimming pools, food factories, dosing solutions for hotels and restaurants, dispenser of soap or gel to sanitize hands and in other myriad industrial processes.

In Thailand we settle down with a great sales team based in Bangkok supporting the Water Treatment Division, the Cleaning & Hygiene and the Industrial Process divisions. We have a modern office with a working demo room; a technical support team for the after sales need and huge stock to serve Thailand and the South East Asia Market. SEKO offers a range of products that meets the needs of customers across its three principal business markets of Cleaning and Hygiene, Water and Industry and Industrial Processes. The ranges are studied, designed and tested by a team of over 100 engineers to ensure that every product delivers precision, reliability and contained.

Senior Management:

1. Domenico Antico, Managing Director

Sheraton Grande Sukhumvit, a Luxury Collection Hotel, Bangkok

Address: 250 Sukhumvit Rd., Bangkok Thailand 10110
Tel:+66(0)2 649 8888 Fax:+66(0)2 649 8000
Website: <https://www.marriott.com/hotels/travel/bkklc>

**EABC Representative**

Name: Richard Chapman
Position: General Manager
e-mail:
Richard.Chapman@luxurycollection.com

Industry/Activities: Hotel**Company Profile:**

Sheraton Grande Sukhumvit, a Luxury Collection Hotel, Bangkok is an award-winning 5-star luxury business hotel located in the heart of the city's business and entertainment district. With a direct link to the BTS Asoke Sky Train station and just a few steps from the MRT Sukhumvit subway station, guests can enjoy convenient access to fascinating cultural sites and attractions, and fabulous shopping malls such as Terminal 21, The EM District, Central Embassy, Siam Paragon, Central World, and the Bangkok International Trade & Exhibition Centre (BITEC).

Products & Services:

The hotel offers discerning guests luxury accommodation complemented by exceptional service. Rossini's, an award-winning Italian restaurant, BarSu, a chic gastro lounge, The Living Room, Bangkok's premier live jazz venue, Orchid Café, the finest buffets and all-day dining. Dine in the Dark, a unique dining experience.

Two new pop-up restaurants include Le Petit Chef, an immersive theatre and dining combination with a Thai twist, and Digital Delicious with dazzling digital art, 4D mapping, multi-touch screens and interactive multimedia. Lush tropical garden pool, a tranquil The Grande Spa, exceptional business and function facilities, all combined to deliver an unforgettable personal experience.

Senior Management:

1. Richard Chapman, General Manager
2. Graeme Lunn, Director of Sales and Marketing

Siemens Energy Limited

Address: 2922/333 Charn Issara Tower II,
35F, New Petchburi Rd., Bangkok, Huaykwang,
Bangkok Thailand 10310
Tel: +66 (0)2 715 4000
Website: <https://www.siemens-energy.com/apac/en/company/about-us->

**EABC Representative**

Name: Markus Lorenzini
Position: President & CEO
e-mail: markus.lorenzini@siemens-energy.com

Industry/Activities: Energy**Company Profile:**

Our headquarter, Siemens Energy AG, which became an independent stock-listed company in Germany on 28th September 2020 and became DAX index company on 22nd March 2021, started the carve out of Siemens Energy businesses worldwide from Siemens AG to become a pure play energy company in late 2019.

At Siemens Energy, our mission is to empower our customers to meet the growing global demand for energy while transitioning to a more sustainable world. How? Our innovative technologies, extensive energy experience and an ambitious strategy to decarbonize global energy systems are all central to our efforts to be the partner and driver of the energy transition. And our top focus areas in ESG, innovation and transformation share how we're making the future of tomorrow different today, for both our partners and our people.

Products & Services:

- Siemens Energy offers solutions across the entire energy value chain with focus in energy transition toward a decarbonized future:
- Generation (Gas Turbines, Steam Turbines, Generators, Wind Power, Hydro Power)
- Transmission (HVDC – High Voltage Direct Current, HV Substations, Transformers, etc.)
- Industrial Applications (digital solutions, LNG, on- and offshore solutions, etc.)
- New Energy Business (green hydrogen)
- Renewable Energy (Biomass, Wind Power, Solar Power, etc.)
- Services (services for power transmission, digital services, performance enhancing solutions, etc.)

Senior Management:

1. Markus Lorenzini, President & CEO
2. Marcus Wolfslau, Vice President - Finance

**Siemens Mobility Limited**

Address: Charn Issara II Tower, 28th Floor,
2922/300-303 New Petchburi Road,
Bangkok Thailand 10310
Tel: +66(0) 2 715 5192 Fax: +66(0)2 715 4911
Website: <https://www.mobility.siemens.com/th/th.html>



EABC Representative
Name: Tomasz Mazur
Position: Chief Executive Officer
e-mail: tomasz.mazur@siemens.com

Industry/Activities: Transportation

Company Profile:

Siemens Mobility is legally separate entity 100% owned by Siemens AG to combine all Siemen businesses in the area of passenger and freight transportation – including rail vehicles, rail automation systems, rail electrification systems, road traffic technology and intelligence traffic solutions. As a preferred provider for rail systems with more than 20 years of projects and service experience in Thailand, expertise and knowhow in railways technology, local political landscape and challenges from earlier projects enable us to serve our customers with more valuable insights for existing and future rail projects.

Products & Services:

Portfolio of Mobility Division includes.

- Full range of vehicles for rail traffic: regional, as well as intercity and high-speed trains, metro trains, light rail vehicles, passenger coaches, river less vehicles and locomotives,
- Signal and control technology for rail-based passenger and freight traffic,
- Electrification solutions for rail and road traffic,
- Maintenance and service of vehicles and infrastructure,
- Road traffic control and information systems, parking space management as well as electronic payment and toll systems for urban and interurban traffic,
- Consulting, planning, financing, construction and operation of turnkey mobility systems,
- Integrated mobility solutions for intermodal networking of different traffic systems.

Senior Management:

1. Tomasz Mazur, Chief Executive Officer
2. Jessica Doehring, Chief Financial Officer

Spica Co., Ltd.

Address: 243/2 Onnuch Rd., Prawet,
Bangkok Thailand 10250
Tel:+66(0)2 721 7373 Fax:+66(0)2 7216674 and
+66 (0) 2 7216686
Website: www.spica-siam.com, www.tigerbay.com,
www.husqvarnathailand.com, www.gardenthailand.com,
www.greenworksthailand.com, www.husqvarna.com/th,
www.facebook.com/spicasiam



EABC Representative
Name: Jan Eriksson
Position: Managing Director
e-mail: jan@spica-siam.com

Industry/Activities: Retail/Wholesale/Sourcing

Company Profile:

Spica Co., Ltd. was established in 2008 with a paid up share capital of Baht 5 million with 30 employees and sales of Baht 100 million+ for 2020.

Spica Co., Ltd. is the exclusive importer for well know and high quality premium brands:

- **HUSQVARNA** : Husqvarna belong to Husqvarna AB, Sweden. Husqvarna is one of the world’s largest brands within powered products for forests, parks and gardens. The company operates in over 100 markets throughout the world and offers a wide range of products extending from extreme professional products for forestry to consumer products such as chainsaws, brushcutters, lawn tractors, blowers, trimmers and lawnmowers.
- **GARDENA** : Based in Ulm/Germany, Gardena is the preferred brand for millions of home & garden owners worldwide when it comes to garden care. That is because Gardena offers a complete range of all that is required - no matter if watering systems, pumps, garden ponds, lawn care, tree and shrub care, garden tools. Today Gardena is the leading brand for high-quality garden tools in Europe & represented in more than 80 countries all over the world.
- **GREENWORKS TOOLS** : GreenWorks Tools supplies products for forestry, lawn, garden and handheld tools using Lithium-Ion Battery which offer premium performance and versatile features, environmental friendly, zero emission and low noise.

Spica Co., Ltd also has our own unique brand “KHUNSUKE” offering water pumps, gasoline engines, blades and sprayers. All brands are distributed nationwide through 350 dealers, modern trades, direct sale and online sales.

Senior Management:

1. Jan Eriksson, Managing Director
2. Surapong Kanaurai, General Manager



Spica Co., Ltd. is the exclusive importer for Husqvarna , Gardena and Greenworks in Thailand.
Spica is providing the full range of Forest and Garden products with complete after sales service for all products. Our products are sold online on our website www.tigerbay.com at the ultimate convenience for our customers.



Spica Co.,Ltd.

243/2 Onnuach Rd. Pravet. Bangkok 10250 Tel : 02-721 7373 Fax : 02-721 6674

www.husqvarna.com/th , www.spica-siam.com and www.facebook.com/spicasiam E-mail.com : info@spica-siam.com

For online purchase please go to www.tigerbay.com, www.gardenthailand.com,
www.husqvarnathailand.com, www.greenworksthailand.com



SPM Group Service Limited

Address: 3354/5 Manorom Building, M Floor,
Rama 4 Road, Klongton, Klongtoey,
Bangkok Thailand 10110
Tel:+66(0)2 249 8487-9 Fax:+66(0)2 249 8486

**EABC Representative**

Name: John Quarmby
Position: Director
e-mail: john.quarmby@spmgs.com

Industry/Activities: Service Industry relating to Logistics

Company Profile:

SPM Group Service Limited is a provider of Logistics related services. We employ a team of professionals who follow up and follow through each and every transaction we manage. Our team has many years of experience with world class Logistics companies operating in Thailand. "Quality within your time line at a reasonable price" is our working policy.

Products & Services:

Our logistics Services:

- Customs Clearance Brokerage
- International Freight Forwarding
- Inland Transport
- License Compliance.
- BOI Application

HR related services (recruitment, implant staff)

Senior Management:

1. John Quarmby, Director
2. Saowapa Suebphanwong, Director
3. Wanpen Pengsomboon, Director-Operation

Syngenta Crop Protection Limited

Address: 25th Floor, Tower A, CW Tower, 90
Ratchadapisek Road, Huai Khwang District, Bangkok,
Thailand 10310
Tel:+66(0)2 201 4999 Fax:+66(0)2 201 4949
Website: <https://www.syngenta.com/>

**EABC Representative**

Name: Watchareeporn Panpoompruk
Position: Head of Business Sustainability
e-mail: Laddawan.Sombun@syngenta.com

Industry/Activities: Agricultural

Company Profile:

Syngenta is a leading agriculture company helping to improve global food security by enabling millions of farmers to make better use of available resources. Through world class science and innovative crop solutions, our 28,000 people in over 90 countries are working to transform how crops are grown. We are committed to rescuing land from degradation, enhancing biodiversity and revitalizing rural communities.

Our Corporate Governance is aligned with international standards and practice and helps us achieve not only our business objectives, but also helps create value to society that is demonstrated by our strong environmental and social performance. We provide products and solutions to help farmers achieve global food security for a growing population, sustainably. We work by looking at agriculture through the eyes of growers, and by applying world-class science to develop crop protection products and seeds.

Senior Management:

1. Kluaymai Grace Nuchniyom, General Manager



Takeda (Thailand) Ltd.

Address: 57 Park Ventures Ecoplex Building, 15th Floor,
Wireless Road, Lumpini, Patumwan, Bangkok
Thailand 10330
Tel:+66(0)2 697 9300 Fax:+66(0)2 697 9398-9
Website: Takeda.co.th



EABC Representative

Name: Peter Streibl
Position: General Manager
e-mail: peter.streibl@takeda.com

Industry/Activities: R&D Pharmaceuticals and vaccine

Company Profile:

Takeda is a global, values-based, R&D-driven biopharmaceutical leader headquartered in Japan, committed to bringing Better Health and a Brighter Future to patients by translating science into highly-innovative medicines.

We are focusing on developing novel medicines that contribute to making a difference in people's lives by advancing the frontier of new treatment options and leveraging our enhanced collaborative R&D engine and capabilities to create a robust, modality-diverse pipeline. Our employees are committed to improving the quality of life for patients and to working with our partners in health care in approximately 80 countries. Established in 1969, Takeda Thailand is the third longest running business within the company's global footprint. We have been operating in Thailand for more than 50 years with approximately 200 employees. We are committed to delivering better health for people and a brighter future for the world. Aligned with Takeda's global strategy.

Products & Services:

We commit to bringing innovative therapies to Thai patients in five core areas: Gastroenterology (GI), Oncology, Rare Diseases, Plasma Derived Therapies and Vaccines.



Better Health for People, Brighter Future for the World

There is more that we can do to help improve people's lives.

Driven by passion to realize this goal, Takeda has been providing society with innovative life-changing medicines since our founding in 1781.

As a leading global biopharmaceutical company, Takeda will always be unwavering in our contribution to bring better health and a brighter future to people worldwide.

www.takeda.com



Telenor Asia (IHQ) Ltd.

Address: 388 Unit 3002, 30th floor, Exchange Tower,
Sukhumvit Rd., Klongtoey, Klongtoey,
Bangkok Thailand 10110
Tel:+66(0)2 345 1300 Fax:+66(0)2 345 1301
Website: <http://www.telenor.com>

**EABC Representative**

Name: Austin Menyasz
Position: Public and Regulatory Affairs
e-mail: austin@dtac.co.th

Industry/Activities: Telecommunications

Company Profile:

Telenor Group is one of the world's major mobile operators with 182 million mobile subscriptions. Telenor Group has mobile operations in the Nordics, including Norway, Sweden, Denmark, and Finland and in Asia, including Pakistan, Bangladesh, Thailand, Malaysia, and Myanmar. Telenor Group is one of the top 500 global companies by market value, and has 18,000 employees worldwide, and made revenues of USD 18 billion in 2020

The Scotch Whisky Association

Address: Quartermile Two, 2 Lister Square,
Edinburgh, United Kingdom
Tel:+44 131 222 9200
Website: <http://www.scotch-whisky.org.uk>

**EABC Representative**

Name: Martin Bell
Position: Deputy Director-Trade Policy
e-mail: int@swa.org.uk

Industry/Activities: Distilled spirits

Company Profile:

The Scotch Whisky Association is the representative body of the Scotch Whisky industry.

Senior Management:

1. Karen Betts, CEO

The Synergy Company Finland

Address: 61 Pacific Heights, Sukhumvit 8,
Bangkok Thailand 10110
Tel: +66 (0) 98 462 9843
Website: www.synergycom.eu



EABC Representative

Name: Auvo Finne
Position: Managing Director
e-mail: auvo.finne@synergycom.eu

Industry/Activities: ICT

Company Profile:

Working closely together with two other companies, Synergy Company International and Synergy Company Asia (Thailand). Focusing on international consulting, IT system architectures, business and data models, software engineering. Synergy Company has been working successfully in Finland, Africa and Asia in both public and private sector, including healthcare, education management, libraries, citizenship registers, surveying and land administration.

An essential part of the work is to act as a bridge between European and Asian companies and promote B2B interaction. Accordingly the Synergy Company is actively searching for customers and partners in both economic zones.

Products & Services:

- IT strategy development for organizations
- Information system architecture and application design and documentation in all modern environments from in-house data centres to cloud computing.
- System integration and standardization.
- Big data analysis and artificial intelligence projects.
- Educational, medical and geospatial informatics.
- Consulting and training in system development methods, frameworks and project management.

Tilleke & Gibbins International Ltd.

Address: Supalai Grand Tower, 26th Floor,
1011 Rama 3 Road, Chongnonsi, Yannawa,
Bangkok, Thailand 10120
Tel: +66 (0) 2 056 5555 Fax: +66 (0) 2 056 5678
Website: <http://www.tilleke.com>



EABC Representative

Name: Kasama Sriwatanakul
Position: Attorney-at-Law
e-mail: bangkok@tilleke.com

Industry/Activities: Legal Services

Company Profile:

Tilleke & Gibbins is a full-service Southeast Asian law firm with over 190 lawyers in Cambodia, Indonesia, Laos, Myanmar, Thailand, and Vietnam. In our 130-year history we have grown into Thailand's largest independent law firm due to our commercial focus, local knowledge, and extraordinary service.

We regularly work with the world's most successful companies in commercial transactions and landmark litigation, and help protect their economic and intellectual assets across Southeast Asia.

Products & Services:

We provide legal solutions in Banking and Finance, Capital Markets, Competition and Trade, Compliance and Investigations, Corporate/M&A, Dispute Resolution and Litigation, Employment, Intellectual Property, Property, Regulatory Affairs, and Tax matters across the region.

While our clients come from all industries, we are particularly well-regarded for our work in the Aviation, Consumer Products, Energy, Insurance, Life Sciences, and Technology sectors.

**TÜV SÜD (Thailand) Limited**

Address: 111 Thailand Science Park, Moo 9,
Paholyothin Road, Klong 1, Klong Luang,
Pathumthani Thailand 12120

Tel: +66(0)2 564 8041 Fax:+66(0)2 564 8042

Website: <http://www.tuvsud.com/th>

**EABC Representative**

Name: Chatvithai Tantraporn

Position: General Manager

e-mail: Info.th@tuvsud.com

Industry/Activities: Testing, Auditing, International Compliance Management

Company Profile:

TÜV SÜD is a trusted partner of choice for safety, security and sustainability solutions. It specialises in testing, certification, auditing and advisory services. Through more than 25,000 employees across over 1,000 locations, the company adds value to customers and partners by enabling market access and managing risks. By anticipating technological developments and facilitating change, TÜV SÜD inspires trust in a physical and digital world to create a safer and more sustainable future.

Products & Services:

Testing services: Consumer Products, Automotive Components, Electrical & Electronics, Building & Infrastructure, Medical Device, Energy Efficiency, Global Market Access Auditing and Certification Services: ISO 9001 (Quality), ISO 14001 (Environment), ISO 45001 (OH&SMS), IATF 16949 (Automotive), ISO 13485 (Medical), Medical Device Market Approval and Certification, MDR Certificate (Medical), ISO 14971 (Medical), MDSAP (Medical), TL 9000 (Telecoms), ISO 20001 (IT Service Management), ISO 27001 (Information Security), SA 8000 (Social Compliance) IFS (International Food Standard), BRC (British Retail Consortium) QMET/QMBS (Marine), FSSC (Food Safety System Certification), Industry 4.0 International Compliance Management: Regulatory Approvals for Global Market Access (ASEAN, Japan, Korea, China, Taiwan, Hong Kong, North & South America, Europe, Middle East, Australia/New Zealand, Africa (South Africa) etc.

U Nyunt Tin Associates International Co., Ltd.

Address: No.567, 567 Building, Room 401, 4th Floor,
Soi Rama IX 51(Seri 6 Road), SuanLuang, SuanLuang,
Bangkok Thailand 10250

Tel: +66 (0)2 300 1278 Fax: +66 (0)2 300 1279

Website: <http://www.untlaw.com>

**EABC Representative**

Name: Kyaw Moe Htet

Position: Managing Director

e-mail: info@untlaw.com

Industry/Activities: Intellectual Property Law IP services

Company Profile:

U Nyunt Tin Associates advised IPRs domestically & internationally; under common law and civil law atmosphere; in local and cross border transaction. U Nyunt Tin Associates has a strong network of partners in major jurisdictions, ASEAN, USA, UK, Japan and China, including international law firms such as Baker & McKenzie, Tilleke & Gibbins, Drew & Napier and Clifford Chance etc. Legal & Business Knowledge of our lawyers and executives are our core competency and we expertise in specific areas of law and specific business sectors. Handling more than 4000 international trademarks proof our level of expertise in this area of practice and our role in Myanmar legal atmosphere.

We representing various type of Intellectual property owner including Forbes Global 2000 listed MNCs, international SMEs and regional business giants from diverse industries. Well connections with the worldwide law firm also enable us to provide efficient and effective advice for trademark protection in various countries in accordance with contemporary IP issues. Our skillful litigation team is backed by 40 years experienced chief litigator and achieved many trademark cases and mediation.

Products & Services:

- Intellectual Property IP Service.

Senior Management:

1. Kyaw Moe Htet, Managing Director
2. Aram Kinkunthot, Manager

UMI ASIA (Thailand) Ltd.

Address: Mitrtown Office Tower 24th floor,
944 Rama IV Road, Wangmai, Pathumwan,
Bangkok Thailand 10330
Tel:+66(0)88 982 9499
Website: <http://www.umi-asia.com>

**EABC Representative**

Name: Rolf-Dieter Daniel
Position: Partner
e-mail: tiyasook@gmail.com

Industry/Activities: Internationalization services

Company Profile:

UMI ASIA is providing internationalization services for European companies that intend to expand to Southeast Asian and Chinese markets or Asian companies that look for a market entry into Europe.

UMI ASIA AG is based in Zurich / Switzerland, with local subsidiaries of UMI ASIA in Thailand, Indonesia, Malaysia and Vietnam. We also cover other ASEAN countries and China with strategic partners.

Our Umbrella Concept allows catering for all industries – agile, cost-effective and with minimum risk. Currently our industry focus is Railway, Renewable Energies and Medical Technology.

Products & Services:

Our internationalization services focus not only on analysis and strategy development (e.g. consulting services), but especially on result-oriented implementation and strategy execution.

The UMI ASIA Umbrella Concept is based on an existing structure of fully fledged subsidiaries of UMI ASIA that offer the development and implementation of cost-effective and pragmatic internationalization solutions for export companies throughout the ASEAN countries and China.

Although the Umbrella Company Concept is especially useful for export, it can also be considered for other market entry modes, e.g. setting up joint ventures and strategic alliances as well as investor search in Southeast Asia and China.

Senior Management:

1. Prof. Dr. Rolf-Dieter Reineke, Director

Umicore Autocat Thailand Co., Ltd.

Address: 359 Moo 3, Hemaraj Rayong Industrial Land,
Nong La-Lok Sub District, Ban Khai District,
Rayong Thailand 21120
Tel:+66(0)3 3683 911 Fax:+66(0)3 3683 997
Website: <http://www.umicore.com>

**EABC Representative**

Name: Gael Boussiere
Position: Business Development Director
e-mail: marc.watzal@ap.umicore.com

Industry/Activities: Manufacturing

Company Profile:

Today Umicore is a global materials technology and recycling group, with more than 10,000 employees in 38 countries and a turnover of € 8.8 billion. We are one of the world's leading producers of catalysts used in automotive emission systems for light-duty and heavy-duty vehicles.

Our catalysts perform in a wide range of powertrains, including gasoline and diesel engines, natural gas, and alternative fuels, and are increasingly important in engines supporting mild and full hybrid vehicles. By focusing on superior technology in the development of automotive emission catalysts, we help our customers to produce more fuel-efficient vehicles and meet present and future requirements of environmental legislation.

Products & Services:

- Automotive Catalysts

Senior Management:

1. Marc Watzal, Plant Manager & Director
2. Gael Boussiere, Director Business Development SEA



United Overseas Bank (Thai) (Public Company Limited

Address: 191 South Sathorn Road, Yannawa, Sathorn, Bangkok Thailand 10120
Tel:+66(0)343 3488
Website: www.uob.co.th



EABC Representative
Name: Yuttana Saithai
Position: Head of Foreign Direct Investment Advisory
e-mail: Yuttana.Saith@uob.co.th

Industry/Activities: Banking

Company Profile:

UOB Thailand is a regional bank rooted in Thailand that provides in-depth expert financial solutions to customers in both retail and wholesale banking. Through our prudent and disciplined management, UOB Thailand is rated among the top banks in Thailand by Moody’s Investors Service (A3 for Long-Term rating) and Fitch Ratings (AAA(tha) for National Long-Term rating). UOB Thailand provides a nationwide network of 152 branches, 375 ATMs (as of 31 December 2020) and its Call Centre.

UOB Thailand plays an active role in the community, focusing on children, education and the arts through the UOB Heartbeat Run/Walk and UOB Painting of the Year Competition.

Products & Services:

With our strong foothold in the region, UOB understands the Asian corporate culture and business mindset, and is well-placed to create opportunities by linking our customers to their counterparts in Asia. UOB Thailand provides a wide range of financial services in Personal Financial Services, Commercial and Corporate Banking, and Treasury Services, and has grown its core business lines in mortgages, wealth management and Foreign Direct Investment.

Senior Management:

- 1. Tan Choon Hin, President and Chief Executive Officer

Vidon & Partners (Thailand) Co., Ltd.

Address: The Millennia Tower, 20th Fl., Room 2001, 62 Langsuan Rd., Lumpini, Pathumwan, Bangkok Thailand 10330
Tel:+66(0)2 651 8200 Fax:+66(0)2 651 8820
Website: http://www.vidon.asia



EABC Representative
Name: Patrice Vidon
Position: Founding and Managing Partner European and French Patent & Trademark Attorney
e-mail: vidonbangkok@vidon.com

Industry/Activities: Legal Services

Company Profile:

Vidon & Partners (Thailand) Co., Ltd. was created in 1999 as a branch office of Vidon IP Law Group, a leading international Intellectual Property Law Firm founded in 1988 with a global presence in key markets (France, Germany, Spain, Thailand and China) to successfully deliver on its clients’ cross-border and domestic transactions, supported by a team of 100 lawyers and consultants. Since then our Bangkok office has been expanding continuously with the cooperation of Thai and international associates by always targeting excellence applied to strategy minded and client oriented service to become one of the leading IP Law Firms in Thailand. Thanks to our presence worldwide, our firm has strengthened its position amongst the most dynamic law firms.

Products & Services:

Our team in Bangkok combines Patent and Trademark Attorneys, consultant and paralegals and provides a broad spectrum of services from protecting our clients’ innovations and creations (patents, trademarks, designs etc.) to negotiating license agreements, setting up technology transfer operations in Thailand or undertaking anti-counterfeiting actions and litigation against Intellectual Property Rights infringers (investigations, raids and prosecution) in Thailand, throughout the ASEAN and at World level. Our Clients range from individuals to some of the largest French, Chinese, Thai and multinational corporations’

Senior Management:

- 1. Patrice Vidon, Founding and Managing Partner
- 2. Soazig Themoin, Managing Partner
- 3. Chalinee Sriprasart, Partner

Forging a sustainable future

For the better for ASEAN

Just as the bamboo is known for its robustness, resilience and relevance to Asia, we at UOB draw on our time-tested values in forging a sustainable future with our customers, colleagues and communities.

Our commitment to the region's long-term progress stems from our deep roots in ASEAN. Across our global network today, we help businesses to advance responsibly and guide personal wealth to grow sustainably. We foster inclusiveness and environmental well-being for stronger societies.

United, we will make the difference for the benefit of generations to come.

For the better, for all.

#SustainableFutureWithUOB



The Asset ESG Corporate Awards 2020
Platinum



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**Vienna Far East (1987) Co., Ltd.**

Address: 2220/52 Ramkhamhaeng Road,
Soi 36/1, Huamark, Bangkok,
Bangkok Thailand 10240
Tel:+66(0)2 732 0725-6 &+66 (0) 2 377 0756
Fax:+66(0)2 375 2695
Website: <http://www.viennafareast.com>

**EABC Representative**

Name: Karl Reichstetter
Position: Managing Director
e-mail: info@viennafareast.com

Industry/Activities: Steel Belts, Cutting Knives, Cutting Rules, Pins & Punches, Service Steel Belts, Belt-Related Machines (Coolers, Casters)

Company Profile:

Company founded in 1987 by Dr. Karl Reichstetter, an Austrian graduated economist. VFE is representing and distributing products in Thailand and the South East Asian region for: VOEST-ALPINE PRECISION STEEL, GERDINS, ILJIN, BERNDORF BAND, BBE/Steel belt systems, TKM

Products & Services:

- Steel Belts
- Service steel Belts
- Steel belt Coolers
- Feeding Devices
- Chipper Knives
- Cutting Solutions for Slitting and cut to Length
- Cutting Rules
- Clicking die steel
- Pins & Punches
- Die making Machines
- HT Strip Steels

Senior Management:

1. Karl Reichstetter, Managing Director

Villeroy & Boch (Thailand) Co., Ltd.

Address: Head Office: 58 Moo 6 Nongplakradi Road,
Nongpla Moh, Nongkhae, Saraburi 18140
Sale Office: 65/42 Rama 9 Road, Huaykwang,
Bangkok Thailand 10130
Tel:+66(0)3 638 2550
Website: www.nahm-sanitaryware.com and
www.villeroy-boch.com

**EABC Representative**

Name: Dr. Surajin Tappanchai
Position: Managing Director
e-mail: Tappanchai.surajin@villeroy-boch.com

Industry/Activities: Sanitary ware Manufacturer

Company Profile:

Villeroy & Boch is a highly innovative company with a time-honoured tradition. It is one of the most important brands in Germany, Europe and indeed the world. Since its origins over 270 years ago, the ceramics manufacturing company founded in 1748 has developed into an international lifestyle brand. Villeroy & Boch is represented in 125 countries around the world and has 15 production facilities in Europe, Mexico and Thailand.

The headquarters of the listed company are located in Mettlach in Saarland.

Products & Services:

Villeroy & Boch (Thailand) Co., Ltd. produces the high-class bath room furniture and accessories under brand **nahm** and Villeroy & Boch. All products is produced from factory in Saraburi under Villeroy & Boch technology with European standard.

Senior Management:

1. Dr. Surajin Tappanchai, Managing Director

Volvo Car (Thailand) Ltd.

Address: 14/2-5 Floor, Emporium Tower,
622 Sukhumvit Road, Kwaeng Klongton,
Khet Klongtoey, Bangkok Thailand 10110
Tel:+66(0)2 080 5690 Fax:+66(0)2 258 4779
Website: <http://www.volvocars.com/th>



EABC Representative

Name: Chris Wailes
Position: Managing Director
e-mail: chris.wailes@volvocars.com

Industry/Activities: Automotive

Company Profile:

Volvo Car (Thailand) Ltd. is the national sales company and is a wholly owned subsidiary of Volvo Car Corporation, Sweden. VCT is responsible for the marketing, sale and distribution of Volvo Products and Repairer Services.

Our mission is to make people's lives easier, safer, and better; this is something that comes naturally to us.

Volvo's core purpose is to give people the freedom to move in a personal, sustainable, and safe way with a car that defines their individual style and answers their own needs. Cars have always been seen as a symbol of freedom, a way to be independently mobile.

But over time the world we live in and the way in which we all live in this world has changed, putting increased pressure on the choices we make, including when it comes to cars, as they can feel like an obstacle in today's world.

At Volvo Cars we're dedicated to changing the definition of what a car is to our customers, we want their choice of car to be the conduit to enabling a richer and more fulfilling life, one that exists in harmony with their lifestyles and the planet. We'll make this a reality by consistently producing vehicles that deliver forward-thinking mobility above and beyond a consumer's best expectations, a car for everyone and a car for the future. It's the Volvo way.

Products & Services:

At Volvo Cars (Thailand) Ltd. everything we do starts with a person, that's why every car we import and distribute is a human-focused, functional, intuitive, and industry-leading premium Scandinavian designed car with body types to suit every consumer - sedans, estates/sports wagons, cross country, and SUVs.

Senior Management:

1. Chris Wailes, Managing Director
2. Jean-David Harel, Marketing Director

Vovan & Associes Co., Ltd.

Address: Ocean Tower1, 170/42, 14th Floor,
New Ratchadapisek Road, Klongtoey, Klongtoey,
Bangkok Thailand 10110
Tel:+66(0)2 261 3138 Fax:+66(0)2 261 3139
Website: <http://www.vovan-bangkok.com>



EABC Representative

Name: Sebastien Bance
Position: Partner
e-mail: sebastien.bance@vovan-bangkok.com

Industry/Activities: Law Firm

Company Profile:

VOVAN & ASSOCIES is a well-established Thai law firm founded in 1998 in Bangkok with a French touch. The firm's Thai accreditation includes the Lawyer License, the Patent Attorneys License, the Notarial Services and the Debt Collector Licenses. As a boutique firm, VOVAN is entrepreneurial in nature with a knack for personal care, flexibility, quick response, good negotiation skills and street smarts.

The Bangkok office offers complete Thai law advisory and litigation capability. To accommodate client's needs the boutique firm has expanded with representation in Phuket, Pattaya, HuaHin, Samui, Yangon, Luang Prabang, Shanghai, Tokyo, Cotonou, Paris, Dublin and Antananarivo.

Products & Services:

Main areas of practice in Thailand include Mergers & Acquisitions, inward investments into the Mekong region, joint ventures, project finance, real estate development, labour, tax, insolvency debt restructuring, information technology, litigation, arbitration, mediation and dispute resolution settlement. The team has experience and capability in structuring, documenting and negotiating Assets Management; commercial and construction projects. More recently the firm has developed practice areas in Family Law, Notary, Data Protection, Cyber Law, Crypto Currencies, Investors Migration and Sport Law (Contracts, FiFa & CAS procedures). The firm has developed a team of experts for investment and trade in Africa and strategic cooperation in Thailand.

Senior Management:

1. Frederic Favre, Managing Director
2. Laxami Waraprasart, Senior partner
3. Christophe Larrouilh, Partner
4. Roland Amoussou-Guenou, Partner
5. Sebastien Bance, Partner

Vriens & Partners PTE. LTD.

Address: 19th Floor, Alma Link Building, 25
Soi Chidlom, Ploenchit Road, Lumpini, Pathumwan,
Bangkok Thailand 10330
Tel: +66(0)2 255 2578
Website: <http://www.vrienspartners.com/>

**EABC Representative**

Name: Isra Sunthornvut
Position: Country Director
e-mail: isra@vrienspartners.com

Industry/Activities: Government Affairs

Company Profile:

Vriens & Partners is a Singapore-headquartered corporate advisory firm specializing in government affairs, public policy, and political risk analysis in Southeast Asia. Our mission is to build bridges between business, government and society that support responsible, sustainable development in Southeast Asia.

Our clients are leading multinationals, business associations, and non-governmental organizations. Our team is composed of Asia experts with extensive experience providing counsel to companies and organizations. Beyond Singapore, we have offices in Jakarta, Kuala Lumpur, Bangkok, Hanoi, Manila, Yangon and Phnom Penh. We also have teams in Laos, Brunei, Hong Kong, and Timor Leste.

Senior Management:

1. Isra Sunthornvut, Country Director
2. Bunyati Kirdniyom, Director, Government Relations
3. Punyaphan Klykoom, Director

WHA Industrial Development Plc.

Address: WHA TOWER, 23rd – 25th Floor, 777 Moo 13
Debaratna Road (Bangna-Trad KM.7), Bangkaeo, Bangphli,
Samutprakarn Province, Thailand 10540
Tel: +66(0)2 719 9555 Fax: +66(0)2 719 9546-7
Website: <http://www.wha-group.com> and
<http://www.wha-industrialestate.com>

**EABC Representative**

Name: David Richard Nardone
Position: Group Executive - Industrial
and International
e-mail: marketing@wha-group.com

Industry/Activities: Industrial Estate Developer

Company Profile:

WHA Industrial Development PLC. (WHA ID), a subsidiary of WHA Corporation PCL., is Thailand's leading developer of Industrial Estates, Utilities, Power, and Property Solutions. Multinational companies have selected WHA's industrial estates as the strategic location for their investments in Thailand. WHA ID offer developed Industrial land, Utilities, Ready Built factories for rent, quality industrial services, and an integrated logistics and supply chain.

We develop and operate 11+ industrial estates, mostly located in the Eastern Economic Corridor [EEC], covering 48,900 rai (7,824 hectares) and 875,000 Sq.m. of Ready Built Factories with Built to Suit requirement and Logistics Parks. WHA's industrial estates has been promoted to Industrial Promotion Zone under 12 industries of EEC program

Products & Services:

Thailand: Eastern Seaboard (Chonburi and Rayong) in The Eastern Economic Corridor (EEC):

- WHA Eastern Seaboard Industrial Estate 1, 2, 3, and 4
- Eastern Seaboard Industrial Estate (Rayong)
- WHA Eastern Industrial Estate (Map Ta Phut)
- WHA Chonburi Industrial Estate 1 and 2
- WHA Rayong 36 Industrial Estate
- WHA Rayong Industrial Land
- WHA Logistics Parks 1,2,3,4
- WHA Saraburi Industrial Land

Vietnam:

- WHA Industrial Zone 1, Nghe An, Dong Nam Economic Zone

Senior Management:

1. Vivat Jiratikarnsakul, Chief Operating Officer

Ziehl-Abegg (Thailand) Ltd.

Address: Amata City Industrial Estate, 7/406 Moo 6, Mabyangporn, Pluakdaeng, Rayong Thailand
Tel:+66(0)3 301 2015 Fax:+66(0)3 301 2019
Website: <http://www.ziehl-abegg.co.th>



EABC Representative

Name: Mario Koenig
Position: Managing Director
e-mail: info@ziehl-abegg.co.th

Industry/Activities: Electrical/Industrial/Machinery/Parts Manufacturing

Company Profile:

ZIEHL-ABEGG is a leading 100 years old German family owned company developing, manufacturing and distributing fans and drives for industrial applications. Manufacturing facilities, sales subsidiaries and representatives in over 30 countries around the world enable our products access to global markets.

Our factory in Amata City ensures the fast and flexible availability of our products in Thailand and South East Asia. At the same time, the on-site production of highly energy efficient EC motors and fans is ground breaking to enhance our activities with sustainable and environmental friendly solutions for our customers in the region and all over the world.

Products & Services:

Today, ZIEHL-ABEGG is a global trendsetter. With motors, fans and control systems, the company group has built up an outstanding reputation. There is a global demand for high quality products "designed in Kuenzelsau/Germany and made worldwide" in sectors such as HVAC technology, electronic control systems for variable fan speed control in agricultural, cleanroom and refrigeration technology.

Our drives and control systems fulfil the most demanding requirements with regard to positional accuracy and ride comfort elevators, cranes and conveyor systems. Wherever there is an elevator or escalator in motion, there is in many cases a ZIEHL-ABEGG motor working in the background.

Senior Management:

1. Mario Koenig, Managing Director
2. Domy Aquilar, Deputy Regional Sales Manager
3. Onouma Suwan, Finance Manager

Zuellig Pharma Ltd.

Address: 8-9/F Ploenchit Center, No. 2, Sukhumvit Road, Klongtoey, Klongtoey, Bangkok Thailand 10110
Tel:+66(0)2 656 9800 Fax:+66(0)2 6569801
Website: <http://www.zuelligpharma.com>



EABC Representative

Name: Laksaman Choosiri
Position: VP - Client & Customer Engagement
e-mail: LaksamanC@zuelligpharma.com

Industry/Activities: Distributor of Pharmaceutical & Medical Devices

Company Profile:

Zuellig Pharma is one of the largest healthcare services group in Asia. We provide world-class distribution, digital and commercial services to support the growing healthcare needs in this region. The company was started almost a hundred years ago and has grown to become a US\$14 billion business covering 13 markets in Asia with over 13,000 employees.

Our purpose is to make healthcare more accessible. Our people serve over 350,000 medical facilities in Asia and we work with over 500 clients including the top 20 pharmaceutical companies in the world. More recently, we launched our Zuellig Health Solutions Innovation centre to develop new services and address some pressing healthcare needs in Asia.

Products & Services:

DISTRIBUTION: Our distribution network covers almost 350,000 clinics, hospitals, pharmacies and modern trade outlets, providing access to all relevant channels in even the most remote areas.

- **CLINICAL REACH:** Network-wide end-to-end clinical supply chain solutions to ensure all products are delivered to specification including clinical drug sourcing.
- **COMMERCIAL:** Building demand for products requires agile sales and marketing models, deep understanding of regulatory rules and local channel expertise.
- **PATIENTCARE:** Our solutions improve health outcomes and enhance patient experience by addressing the key areas leading to patient non-adherence
- **PAYOR SERVICES:** Zuellig Pharma Payor Services help companies and insurers deliver high quality healthcare to their members and manage ever-growing healthcare costs.

Senior Management:

1. Pucknalin Bulakul, Chief Executive Officer

Index by Activities

Account/ Audit

KPMG in Thailand

Automotive

AVL SEA & Australia Co., Ltd
Ducati Motor (Thailand) Co., Ltd.
Durr (Thailand) Co., Ltd.
HERE (Thailand) Co., Ltd.
MG Sales (Thailand) Co., Ltd.
Scania Siam Co., Ltd.
Volvo Car (Thailand) Ltd.

Aviation

Aviation Pro Co., Ltd.

Banking/ Finance

BNP PARIBAS Bangkok Branch
Citibank, N.A.
Deutsche Bank, Bangkok Branch
United Overseas Bank)Thai (Public Company Limited

Business Consultancy

ABC Asian Business Consulting Co., Ltd.
M2M Technology Co., Ltd
Mazars (Thailand) Ltd.
MDA Consulting S.E.A. Co., Ltd
UMI ASIA Ltd.
Vriens & Partners PTE LTD.

Chemicals

BASF (Thai) Limited
Scania Siam Co., Ltd.

Education/ Training

Pearson

Energy/ Energy Efficiency

AFRY (Thailand) Ltd.
Erber Venture (Thailand) Co., Ltd.

Human resources/ Recruitment

Pacific 2000 Recruitment Co., Ltd.

ICT/ Technology

Telenor Asia Ltd
The Synergy Company Finland

Insurance

LawtonAsia Insurance Brokers Ltd.

Legal Services

Allen & Overy (Thailand) Co., Ltd.
Ananda Intellectual Property
Antares Advisory Ltd.
DFDL (Thailand) Limited
DLA Piper (Thailand) Limited
Domnern Somgiat & Boonma Law Office Limited
LawPlus Ltd.
Lorenz & Partners Co., Ltd.
Mahanakorn Partners Group Co., Ltd
Marks & Clerk Singapore LLP
PUGNATORIUS Ltd.
Tilleke & Gibbins International Ltd.
U Nyunt Tin Associates International Co., Ltd.
Vidon & Partners (Thailand) Co., Ltd.
Vovan & Associes Co., Ltd.

Manufacturing/ Industrial Products

Danieli Co., Ltd
Dextra Asia Co., Ltd
ECCO (Thailand) Co., Ltd.
GLOBAL-FINDINGS.COM (THAILAND) LTD.
Masa –Group
Rittal Ltd.
Scheuch ASIA Ltd.
Umicore Autocat Thailand Co., Ltd
Vienna far east (1987) Co., Ltd.
Villeroy & Boch (Thailand) Co., Ltd.
Ziehl-Abegg (Thailand) Ltd.

Non-Profit Organization

Pharmaceutical Research and Manufacturers Association

Engineering/ Construction

Civil Engineering Solutions (Thailand) Co., Ltd.
Masa –Group
Maurer SE
Siemens Energy Limited
Siemen Mobility Limited

Food/ Beverages

AB World Foods Asia Limited
Danone Specialized Nutrition (Thailand) Co., Ltd
Diageo Moet Hennessy (Thailand) Ltd.
ERBER Venture Co., Ltd.
Eurofins Food Testing (Thailand) Co., Ltd.
JK COORDINATE CO., LTD.
PepsiCo Services Asia Limited
Pernod Ricard Thailand
The Scotch Whisky Association

Other professional services

Asia Group Advisors
DFDL (Thailand) Limited
Egis Rail (Thailand) Co., Ltd.
International Workplace Group/Regus
Marks & Clerk Singapore LLP
MultiCORE International Group
PKF Holdings (Thailand) Ltd.
Plantations International Co., Ltd.
PMG Shipyard Co.,Ltd.
PricewaterhouseCoopers WMS Bangkok Ltd.
ROTAREX (THAILAND) CO., LTD.
Syngenta Crop Protection Limited
TÜV SÜD (Thailand) Limited
WHA Industrial Development Plc.

Pharmaceutical/ Healthcare

Bayer Thai Co., Ltd.
B. Braun (Thailand) Ltd.
Boehringer Ingelheim (Thai) Ltd.
Cavagna Group Asia Ltd.
Docquity Thailand Co., Ltd.
GlaxoSmithKline (Thailand) Limited
GlaxoSmithKline Consumer Healthcare (Thailand)
Limited.
Reckitt Benckiser (Thailand) Ltd.
Roche Thailand Limited
Sanofi-aventis (Thailand) Ltd.
Takeda (Thailand) Ltd.
Zuellig Pharma Ltd.

Real Estate/ Real Estate Services

Frasers Property (Thailand) Public Company Limited
PCS Security and Facility Services Limited

Retail/ Wholesale/ Distribution

ECCO (Thailand) Co., Ltd.
JT International (Thailand) Limited
L'Oréal (Thailand) Limited
Louis Vuitton Pacific Limited
Philip Morris (Thailand) Ltd.
SEKO Fluid Controls (Thailand) Co.,Ltd
Spica Co., Ltd.

Tourism/ Hotels/ Hospitality/ Leisure

Ascott International Management (Thailand)
Limited
Asset World Corp Public Company Limited
Bangkok Marriott Marquis Queen's Park Hotel
Minor Hotel Group Limited
Sheraton Grande Sukhumvit, a Luxury Collection
Hotel, Bangkok

Transport/ Logistics/ Freight/ Shipping

DHL Express (Thailand) Ltd.
DHL Global Forwarding (Thailand) Limited
JAS Forwarding Worldwide (Thailand) Co., Ltd
Leschaco (Thailand) Ltd.
SPM Group Service