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2019 European Association for Business and Commerce (EABC) Membership Directory

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H.E. Ms. Chutima
Bunyapraphasara,
*Deputy Minister of Commerce,
Acting Minister of Commerce
of Thailand*

Deputy Minister of Commerce, Acting Minister of Commerce of Thailand

I would like to congratulate the European Association for Business and Commerce (EABC) and its members on the publication of the Membership Directory for the year 2019. The Directory certainly is a practical tool to facilitate business networking and more importantly to have a good grasp of interests and presence of European businesses established in Thailand.

We live in times of constant change, in order to thrive Thailand has undertaken meaningful legal and institutional reforms over the past couple of years. And indeed the dynamics of those domestic reforms have a bearing on how we position ourselves on the global economic stage.

The vision of the government's Thailand 4.0 flagship policy has refined the Ministry of Commerce's role as business facilitator. We succeeded in securing the passage and enactment of trademark law to promote timely brand creation and recognition in domestic and overseas markets, copyright law to nurture creative content industry, competition law to provide a level playing field for local and international firms alike, and in the pipeline, patent law to strengthen innovation ecosystem.

In collaboration with the private sector, including the EABC, the people sector, academia and other government agencies, the Ministry of Commerce will build on their ongoing efforts in creating new jobs, commercial opportunities and business partnerships through FTA negotiations; increasing the number of innovation driven enterprises and seeking markets for their products and services, helping the beneficiaries of Net Pracharat (a national fixed broadband network which will cover 24,700 villages), especially MSMEs and smart farmers harness e-commerce, and, combating illegal, unreported and unregulated fishing (IUU)

As Thailand assumes the role of ASEAN Chairmanship, economic deliverables of this year are themed around connectivity, trade facilitation and sustainable growth. For example, Thailand aims to have the ASEAN Single Window fully operational within this year so that the ATIGA e-form D from all ASEAN countries could be exchanged online. Foreign traders and investors including the Europeans will also benefit from this.

I am convinced that connectivity is the way to the future. Opportunities increase as we become more connected. The European Union, being the largest economy in the world in terms of GDP and even after Brexit, with 27 countries, almost 500 million consumers and more than 20 million businesses, the European Union will remain a major partner for Thailand and a global player.

It is no secret that Thailand wants an ambitious future relationship in trade with the EU and would like to see how a possible FTA between us can impact on the supply and value chains for a range of economic sectors. In this connection, I do appreciate the leadership role of the EABC in strengthening the EU-Thailand economic cooperation.

To conclude, I would like to wish the EABC and all its members and employees a prosperous and successful year. I do look forward to continued collaboration with higher level of commitment and vigor throughout the year and in the years ahead.

Chutima Bunyapraphasara
Deputy Minister of Commerce,
Acting Minister of Commerce of Thailand



H.E. Mr. Pirkka Tapiola
*The Ambassador of the
European Union to Thailand*

EU Ambassador to Thailand

The European Association for Business and Commerce (EABC) and the Delegation of the European Union to Thailand are natural partners in creating a favourable trade and investment climate for European companies and enhancing European economic relations with Thailand. Together we co-operate with the Embassies and the Chambers of the European Member States, in order to speak in a unified voice and bring our common European and Thai business interests together.

Given the uncertainties in the global economy and voices in many countries promoting nationalism against multilateralism as well as protectionism against free markets, it is crucial that our common voice is heard. The economy of the European Union with its common market of over 500 million consumers, global companies and leading institutions in research and technology will weather current challenges. If the current situation has one positive effect, it is that it reminds all of us, in particular in Europe, the importance of a free economy and the risks arising from isolation, walls and protectionism. The problems, but also opportunities, that we face are global and can only be solved by co-operation, not by coercion or bullying. In this critical time, the European Union needs to take the lead in resisting negative trends and ensuring that the multilateral trading system and international trade rules continue to function properly.

The work of the European Union and its Member States in this area will never be effective without active support from European business, from labour and consumer associations. Europe is the first source of foreign investment in the world and the third largest investor in Thailand. We are proud that European companies provide high quality jobs and transfer of know-how to the Kingdom, that they provide a benchmark in terms of best business practices and social responsibility.

Despite all the global shifts, I am happy to observe that the Thai economy has expanded in 2018, recovering from the downturn in 2014. The robust external sector, a key ingredient for this achievement, illustrates the fact that the Thai economy is closely tied to the global economy. Undeniably, with stronger headwinds ahead, the economy is projected to slow down. Securing a more open economic environment will moderate undesirable impacts of protectionism on Thailand.

I am certain that we are in a good position to take part in Thailand's further growth. The Delegation of the European Union in Thailand remains committed to nurture our strong and mutually benefiting relations.

In accordance with our established domestic and international economic policies, the European Union does not only aim at increasing trade flows, but also to promote at home and around the world values such as sustainable development, human rights, fair and ethical trade and the fight against corruption. Responsible management of supply chains is essential to align trade policy with our common values. The decision of the European Commission on 8 January 2019 to restore the green status of Thailand as regards illegal, unreported and unregulated (IUU) fishing reflects the efforts of our host state to address sustainability issues and is an example of a constructive co-operation between Thailand and the European Union.

With the coronation of His Majesty King Maha Vajiralongkorn Bodindradebayavarangkun and the parliamentary elections, Thailand will live a memorable year 2019. I welcome the steps that Thailand has taken towards restoring democracy in Thailand. The European Union looks forward to an open and peaceful election campaign, in which the freedom of expression needed for a democratic process is ensured. The European Union expects credible, competitive and inclusive elections with a level playing field for all parties, followed by the appointment of a democratically elected civilian government. Once such a framework is in place, we can resume our FTA negotiations.

Regarding ASEAN, the European Union reaffirms its support for ASEAN regional integration, stressing the importance of EU-ASEAN co-operation on connectivity, on sustainable development and inclusiveness. We look forward to further deepen the relations under the current ASEAN Chairmanship of Thailand.

The Delegation of the European Union to Thailand would like to thank the EABC and its sectoral working groups for the excellent co-operation and looks forward to continuing working with EABC and its Members. Together we can send a strong message that the European Union means business in Thailand.



H.E. Mr. Pirkka Tapiola
The Ambassador of the European Union to Thailand

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Stefan Molnar
President
*European Association for
Business and Commerce
(EABC)*

President of EABC

Dear esteemed members,

It's my great pleasure to present the EABC membership directory 2019 and I would like to take this opportunity to express my sincere gratitude for your trust and your continuous support!

The year 2018 was a successful year for the EABC. Besides transforming the EABC from a grant-aided to a financially independent and sustainable association we have put all our efforts into our core strength advocacy.

Throughout the year we arranged numerous meetings with the different ministers of the Royal Thai Government, Thailand's Board of Investment and other governmental bodies to deliver the EABC's positions, elaborated by our twelve working groups and to address problems our members are facing.

The EABC position paper launch event which took place in July was a great success and the positions and recommendations of our twelve working groups, representing the major industries were well received by the Royal Thai Government.

The year 2019 will be another exciting and important year for the EABC and its members. Topics like the upcoming elections, Thailand's ASEAN chairmanship, the realization of the Eastern Economic Corridor (EEC) will dominate our actions and are underlining the great importance of a strong and sustainable advocacy work.

This year we will focus on further strengthening of our partnership with the Delegation of the European Union to Thailand who strongly supports us and we will further develop a close collaboration with the bilateral chambers of commerce of the EEA (European Economic Area) member states and Switzerland.

For the first time the EABC will introduce a so-called "Advisory Council" which is hosted by the Delegation of the European Union to Thailand and composed of representatives of bilateral chambers of commerce of the EEA member states or representatives of the trade sections of the respective embassies.

The Advisory Council will meet twice a year and should be a forum for dialogue and exchange with all stakeholders. The goal is to inform about our advocacy focus topics as well as to get valuable input from the European chambers and their members.

Throughout the year 2019 you can expect not only numerous advocacy activities but also networking events, providing a platform for exchange and networking.

EABC's newly launched website and the re-designed newsletter should grant a proper communication and will keep you up to date about all our activities.

On behalf of the entire board of directors I would like to kindly invite you to actively participate in our advocacy work and to further strengthen the unified voice of the European business in Thailand!

Yours sincerely,

Stefan Molnar
President
European Association for Business and Commerce (EABC)

EABC Board Members



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President
Lufthansa Group



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About the European Association for Business and Commerce (EABC)



The European Association for Business and Commerce (EABC) was established in 2011 as a platform representing interests of the European business community in Thailand. The overall objective of the EABC is to contribute to improvement of the business and investment climate in strengthening Thailand toward a competitive and attractive investment destination as well as a potential gateway to ASEAN. The EABC aims to facilitate investment and further diversify market opportunities and access for European companies in Thailand. In parallel, the EABC endeavors to promote Thailand as a high potential trade and investment opportunities for European business.

The EABC is committed to work closely with European businesses, the Royal Thai Government, the EU Institutions, and the Chambers of Commerce as well as various counterparts in Thailand, both in ASEAN, and in Europe. Every years, EABC issues a position paper with recommendations by the European business community in Thailand for Thai government.

Our main activities include carrying out policies and advocacy dialogues, building consensus, providing support to European businesses about trades and investments, and organizing key events to foster opportunities for European businesses in Thailand. The EABC is a part of a strategy of the European Union (EU) to support the internationalization of European SMEs and other European enterprises by enhancing market access, in particular, in emerging and fast growing markets such as Thailand and South East Asia.

The EABC founding and associated partners are business organizations and European bilateral chambers with more than 2,000 participants, both in Thailand and Europe. EABC also embraces the Delegation of the European Union. EABC interacts as the unified voice of European business in Thailand. Policy Advocacy Working Groups are the policy engine of EABC. The main goal is to create a policy and regulatory platform where industries can participate and propose their business issues of interest and well prepared and presented recommendations to the Thai authorities. Twelve Working Groups have been established to generate positive contributions and growth for Thailand's further competitiveness within the spirit of EU-Thailand since 2011.

- Automotive
- Cross Sectoral Issues
- Digital Economy and Information and Communication Technology (DE / ICT)
- Energy and Energy Efficiency
- Food & Beverages
- Healthcare and Pharmaceutical
- Insurance
- Intellectual Property Rights
- Rail & Road Infrastructure
- SMEs
- Tourism
- Transport & Logistics

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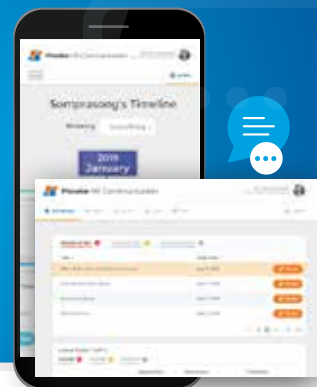
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EABC Membership Benefits

EABC membership provides many dedicated services to our members through advocacy work, develop strong business networks, stay informed of advocacy forum, and promote their business through distribution of our publications including our events. There are various benefits are offered to EABC members which included,

- Policy Dialogue with Thai and EU Authorities
- Dynamic networking opportunities
- Take part in major European-theme seminars and the European Commission and EU member states
- Participate in useful activities for your business at twelve Advocacy Working Groups
- Attend European flagship events such as Trade Shows, Fairs, and EU conferences
- Advertising and Marketing Opportunities
- Receive vital notifications, reports, and new alerts.

Advocacy Groups

EABC provides a point of exchange and coordination of efforts to improve business conditions and opportunities for European businesses with active working groups that cover a broad range of policy areas and sectoral aspects of European commercial and industrial activity in Thailand. These sectoral working groups are considered the backbone as well as the main tool of EABC advocacy activities serving as a forum for discussing common issues as well as for taking initiative and action.

All advocacy working groups are established in accordance with dynamic needs of interested European and European-interest companies, and operate in a manner consistent with the objectives of EABC and its Constitution. Any European or European business interest-driven legal entities have the right and are invited to be members of EABC. Within EABC membership, active participation in trade advocacy working groups is encouraged. Working groups are open for EABC members on equal terms and in accordance with the working group protocols.

EABC will facilitate its members throughout the development of ideas and thoughts that establish the European business position on relevant matters in each industry by:

- Facilitating the development of trade and commerce in Thailand through activities aimed at improving the business environment and the removal or reduction of regulatory and other political obstacles;
- Collecting, developing and disseminating relevant information to the stakeholders and the Advocacy working groups;
- Organising and holding conferences and seminars and other such meetings as may be considered desirable to promote the interests of the EABC;
- Communicating with the Thai Government and its various ministries and agencies to facilitate the conduct of business in Thailand by EABC stakeholders and members.

2018

The Year in
Perspective



A year in perspective

EABC JOINT EUROPEAN CHAMBERS NETWORKING NIGHT

The European Association for Business and Commerce (EABC), in partnership with the Belgian-Luxembourg Thai Chamber of Commerce, British Chamber of Commerce, CanCham Thailand, the Hellenic-Thai Chamber of Commerce, Irish Thai Chamber of Commerce, Singapore-Thai Chamber of Commerce, the Thai-Italian Chamber of Commerce, the Thai-Norwegian Chamber of Commerce, the Thai-Swedish Chamber of Commerce and TEBA is hosting "EABC Joint European Chambers Networking Night", on September 27th, at Philip Morris (Thailand) Office. Members of EABC and other European chambers are invited to join this event in order to have an opportunity of meeting new people in business networking,



EABC POSITION PAPER LAUNCH

On July 6th, the European Association for Business and Commerce (EABC) hosted a launch seminar of its successful series - European Business Position Paper. This seminar aimed to strengthening Thai-European economic relations towards a more competitive Thai economy in 2018. The event was presided by H.E. Mr. Sontirat Sontijirawong, Minister of Commerce and H.E. Mr. Pirkka Tapiola, Ambassador. Mr. Christian Wiedmann, Vice President of EABC appreciated participants from a broad number of industrial sectors as well as participants from the Royal Thai Government.



THAILAND PUBLIC PROCUREMENT BRIEFING FOR INTERNATIONAL COMMUNITIES

The British Embassy Bangkok and the European Association for Business and Commerce (EABC) are pleased to announce a co-host briefing event on the changes to Thailand's public procurement processes and their implications for international bidders on December 12th.

In 2016, Thailand launched the first Public Procurement Act, which aims to improve transparency, efficiency and value for money in public procurement. One of the key features of the law is to promote alignment with international standards. The revised public procurement approach allows international firms to compete to deliver high value public procurement projects, aiming to ensuring high quality procurement outcomes for Thailand.



BRIEFING ON THE EU STRATEGY ON CONNECTING EUROPE AND ASIA

On November 20th, EABC President, Mr. Stefan Molnar attended an Executive Briefing on the EU Strategy on Connecting Europe and Asia by The Delegation of the European Union to Thailand. H.E. Mr Pirkka Tapiola, Ambassador of the European Union to Thailand, gave opening remarks. Attended by more than 50 diplomats from both regions as well as representatives from business and public sectors. The event enhanced Euro-Asian connectivity will further promote economic growth and significantly open up a great window of opportunities for investment for both European and Thai businesses.



A year in perspective

DIALOGUE MEETING WITH VICE MINISTER OF PUBLIC HEALTH

On July 18th, EABC Delegation, led by Stefan Molnar, President of EABC, met with H.E. Dr. Thawat Santarajarn, Vice Minister of Public Health to discuss about environment to support innovation in healthcare industry.



EU-ABC MISSION TO THAILAND

On September 19-21st, EU-ABC mission in Thailand joint by the EABC Board members and EABC working groups visit various Thai government authorities. The key visit was the meeting with Thai Prime Minister Prayut Chan-o-cha. The EABC put forward issues including EV and innovation environment to support healthcare industry in Thailand.



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A year in perspective

DISCUSSION ON FOREIGN BUSINESS ACT AND THE TRANSIT LOGISTIC WITH THE OECD

On December 4th, EABC hosted a meeting with Mr. Martin Wermelinger, Ph.D. (Project Manager/Economist, Investment Division) and Mr. Fernando Mistura (Policy Analyst, Investment Division), representatives of the Organisation for Economic Co-operation and Development (OECD) on the discussion and consultation on Foreign Business Act and the transit logistic and valuation issues in Thailand. EABC has recently made a submission to open up the Foreign Business Act (FBA) and discussed this with the Ministry of Commerce on September 18th and 20th.



HOW TO WORK WITH GLOBAL TIER 1S IN ASEAN

On November 22nd, EABC delegates led by Mr. Joerg Laatsch of the Continental Automotive (Thailand), Mr. Chaladbhun Temkasem and Ms. Charanya Nopnukulviset attended the seminar "How to work with Global Tier 1s in ASEAN", held by Thai-European Business Association (TEBA), with over 100 participants from several companies that are a part of the Automotive manufacturing sector as well as other Tier 1/2/3 companies. The seminar was presided by Khun Jiraporn Kaewkrison, the Chief of Vehicle Regulations Section, Automotive Engineering Bureau from the Department of Land Transport (DLT) and Khun Thanawat Koomsin, Executive Vice President of the Thai Automotive Institute (T.A.I.).



MEETING WITH ATC

On October 8th, EABC Delegates, Mr. Stefan Molnar, Mr. Chaladbhun Temkasem and Ms. Charanya Nopnukulvised, our President, Executive Director and Membership Manager respectively were promptly present at a meeting with Ms. Deborah K. Elms, Ph.D. and Mr. J. Sebastian Cortes-Sanchez, representatives from Asian Trade Centre, with the agenda of exchanging information regarding automotive and food industries. The Asian Trade Centre (ATC) is the premier regional thought leader, advocate and educator for trade in Asia, including building bridges between government and business to foster the growth of trade in the region.



MEETING WITH BRITISH EMBASSY BANGKOK

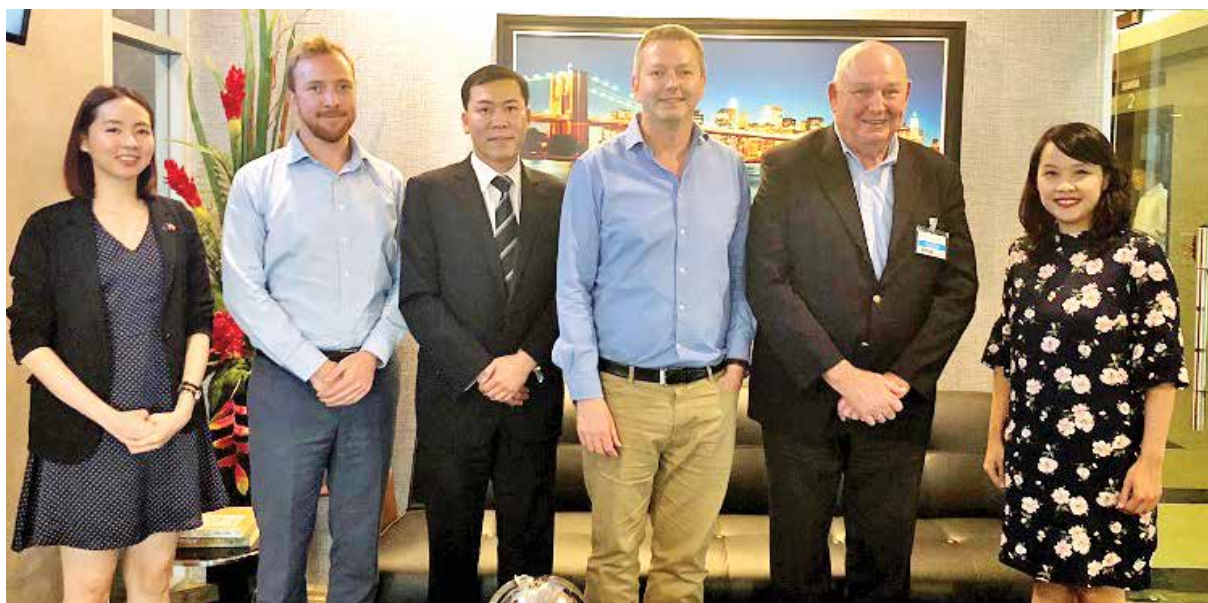
On Friday October 26th, Mr. Chaladbhun Temkasem, Ms. Charanya Nopnukulvised and Ms. Jiin Heo, EABC delegates held a meeting with three representatives of the British Embassy; led by Mr. Funa Sepiso (Head of Global Programmes Investment & Trade Facilitation, Foreign & Commonwealth Office), Mr. Andrew Beirne (Economic & Prosperity Counsellor), and Ms. Chalisara Suparat (Prosperity Fund Programme Manager), seeking to have a better understanding about regulations and investment policies agenda that are priorities to the European businesses and the Thai Government.



A year in perspective

MEETING WITH EU DELEGATIONS

EABC delegates led by Mr. Chaladbum Temkasem (EABC), Charanya Nopnukulvised (EABC), Mr. Jan Rask Christensen (Zuellig Pharma) and Ms. Paranee Adulyapichet (Bayer) held a meeting with Dr. Patrick Houard-Debraconier and Mr. Paul Baker, EU Delegations. Thailand's new Trade Competition Act B.E. 2560 (2017) and Public Procurement Act B.E. 2560 (2017) were under discussion.



MEETING WITH FDA

On December 3rd, EABC Delegation attended a meeting with Secretary General Dr. Tares Krassanairawiwong of FDA with main discussions regarding ecosystem to support healthcare 4.0, government support for training center of medical device in Thailand.



MEETING WITH OECD

On December 19th, Mr. Chaladbbhum Temkasem (EABC Executive Director) and Mr. Roderich Hoffmann (EABC Chair of Transport & logistics Working Group) held a meeting with Mr. Matteo GIANCASPERO, Mr. Michael SALLER and Mr. Gaetano LAPENTA, representatives of the OECD competition division on a project in the logistics sector, to discuss a competition project in all ASEAN Member States (AMSs) that aims to support the implementation of the ASEAN Competition Action Plan.



EABC MEETS FRENCH AMBASSADOR

On October 17th, a delegation of EABC visited the French Embassy Bangkok to meet the new Ambassador H.E. Jaques Lapouge and Conseiller Economique Adjoint M. Jean Caro. EABC President Stefan Molnar, Vice President Jan Eriksson and Board Member Georg Wolff have been presenting the structure and activities of the EABC.





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Membership Directory



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Industry/Activities

Export - Food

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AB World Foods Asia Ltd. is a sourcing office, trading firm and exporter of premium quality food products mainly in our own "Blue Dragon" brand sourced from across Asia from a network of third party suppliers. Blue Dragon is a leading brand of Oriental foods in Europe and other parts of the world. For more information of our company and products, please visit our website; www.abworldfoods.com, www.bluedragon.com and you can find more details of the group of Associated British Food Plc. at www.abf.co.uk

Products & Services

In 2008, the 'bringing together' of two successful branded food businesses formed AB World Foods. Today, our portfolio of brands (amongst others) is: Patak's, Blue Dragon & Levi Roots.

ABC Asian Business Consulting Co., Ltd.

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Website: www.abc-global.com



EABC Representative Helmut Buchberger

Managing Director
helmut@abc-global.com

Industry/Activities

Business Consulting

Company Profile

ABC Asian Business Consulting founded in August 2000 is a small but well-established independent business and management consultancy firm located in Pattaya, Thailand providing for more than 16 years the full range of legal and business support related to registration and maintenance of business, tax law, real estate transactions, international trade, licensing and other spheres of law.

Products & Services

Business setup, Company Formation, Work permits, Investment Consultation, 1 Year visa Non-Immigrant O&B.

All kind of contracts, Wills Etc., Certified Translation, Legal Advice, Accounting & Auditing Property Development and Management, Property Valuation and Financing, Building Permission and Licenses Notarial Service Attorney.

Senior Management

1. Helmut Buchberger, Managing Director
2. Supawadee Rodvinit, Director

Air France KLM

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www.klm.co.th



EABC Representative

Wasinee Kunlawat

Country Sales Manager

Industry/Activities

Airline

Company Profile

A global giant with a strong European base, the Air France-KLM Group's main areas of business are passenger transport, cargo transport and aeronautical maintenance.

Air France-KLM is the leading Group in terms of international traffic on departure from Europe.

In 2017, it offers its customers access to a network covering 328 destinations in 118 countries thanks to its four brands Air France, KLM Royal Dutch Airlines, Transavia and HOP! Air France.

With a fleet of 534 aircraft in operation and 93.4 million passengers carried in 2016, Air France-KLM operates up to 2,300 daily flights, mainly from its hubs at Paris-Charles de Gaulle and Amsterdam-Schiphol.

Its Flying Blue frequent flyer program is one of the leaders in Europe with over 27 million members.

Air France-KLM is also a member of the SkyTeam Alliance which has 20 member airlines, offering customers access to a global network of over 17,000 daily flights to more than 1,060 destinations in 177 countries.

Products & Services

Air France and KLM offer daily flights between Bangkok and Paris-Charles de Gaulle & Amsterdam-Schiphol Airport operated by Boeing B777-300ER aircraft.

Senior Management

1. Wasinee Kunlawat, Country Sales Manager

Allianz Ayudhya Assurance Public Company Limited

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Website: www.azay.co.th



EABC Representative

Jan-Christian Rosemeyer

CFO (Chief Financial Officer)

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Industry/Activities

Life Insurance

Company Profile

Allianz Ayudhya has 68 years of experience and expertise in life and health insurance in Thailand (since 1951) with details as follows: **Stability:** one of our major shareholders, Allianz, has a strong financial status with Operating Profit at 10.1 billion euros.

Strong: total assets of 184 billion THB (as of September 2018) Trust and **Reliability:** more than 1.33 million policies under our attentive care with 11 Service Centres and more than 250 agency offices nationwide (as of 2016)

Products & Services

- Our Product: Allianz Ayudhya offers a comprehensive range of innovative products, tailored to serve the Protection, Saving and investment needs of our customers.
- Our Service: We aim towards Service Excellence for our customers through the concept of "Always there whenever you need us". The key highlighted services include: 24/7 Service, Allianz Ayudhya Customer Care Centre, Tel. 1373, OPD/IPD Cashless Service, Night-Time Medical Assistance via Tel. 1373 and Policy Loan.

Senior Management

1. Bryan Smith, President and CEO
2. Surajak Kotikula, Chief Investment Officer
3. Patchara Tavechaiwattana, Chief Market Management Officer
4. Juntana Chinwonno, Chief Human Resources Officer
5. Sharon Tan, Chief Product Provider Officer
6. Jan Rosemeyer, Chief Financial Officer
7. Robert Paul Gray, Chief Operations Officer
8. Kitti Pintavirooj, Chief Legal & Compliance, Internal Audit, Regulatory Affairs Officer
9. Hadil Tjeng, Chief Information Technology Officer
10. Virong Patanakumjorn, Chief Agency Officer
11. Zdenek Rylich, Chief Agency Transformation and Strategic Officer
12. Sasitharan Krishnan, Chief Digital Officer



Alpla Packaging (Thailand) Ltd.

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EABC Representative
Bernd Wachter
 Managing Director
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Industry/Activities

Packaging

Company Profile

ALPLA Packaging (Thailand) Ltd. produces plastic packaging solutions to meet your daily needs. We are one of the market leaders and a family-owned company.

In 2001 ALPLA started its operations in Thailand. Our base plant is located in Prachinburi and our SEA Headquarters is in Bangkok. The operation in Thailand produces a wide product range such as personal, home care, lubricants and food containers.

Our Technical Center focuses on all technical services, new product developments, innovations and packaging product improvements.

Our production plant complies with ISO 9001:2015 Quality Management Systems and FSSC 22000 v 4.1 Food Safety System Certification.

Products & Services

It almost goes without saying that a pioneering company such as ALPLA always works using the latest production technologies because, only in this way, we can fully utilize our functional, creative and economic capabilities for the benefit of our customers.

Our used Technologies:

- Extrusion blow moulding: Containers made of HDPE, LDPE, PCR, PP and PETG, multilayer bottles with up to six functional layers including oxygen barrier.
- Injection moulding: Preforms made of PET
- PET stretch blow moulding: Bottles and containers made of PET
- Our decoration capabilities include Adhesive labeling, Shrink sleeving (application with steam & heat), and Silk screen printing

Senior Management

1. Bernd Wachter, Managing Director
2. Christof Erhard, General Manager

Alstom Transport (Thailand) Co., Ltd.

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EABC Representative
Attacha Atipongvanich
 Customer Director
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Industry/Activities

Railways

Company Profile

As a promoter of sustainable mobility, Alstom develops and markets systems, equipment and services for the transport sector. Alstom offers a complete range of solutions (from high-speed trains to metros, tramways and e-buses), passenger solutions, customised services (maintenance, modernisation), infrastructure, signalling and digital mobility solutions. Alstom is a world leader in integrated transport systems. The company recorded sales of €8.0 billion and booked €7.2 billion of orders in the 2017/18 fiscal year. Headquartered in France, Alstom is present in over 60 countries and employs 34,500 people.

APM TERMINALS

SIAM SHORESIDE SERVICES LTD.

Ananda Intellectual Property

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EABC Representative
Franck Fougere
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Industry/Activities

Legal services: Intellectual Property Specialist

Company Profile

Recognized as one of Thailand's top 5 IP practice, Ananda Intellectual Property is a leading and award-winning patent and trademark attorney firm with specific expertise in IP litigation.

Ananda IP is directed and managed by Thai, American and European partners and is supported with high-caliber talent and collaborators with strong local, regional and international expertise.

With a team of 17 IP attorneys and IP litigators, Ananda IP excels in outstanding and unique experience in prosecuting intellectual property rights worldwide covering trademarks, patents, designs and copyright.

Our practice further includes strategic portfolio management, IP investigation, IP litigation, IP valuation and Contracts which enables our clients to benefit from a full range of IP services in Thailand and internationally. Our clients include local and international companies in various fields of industry including in automotive, pharmaceutical and biotechnology, information technologies and software, cosmetics, consumer goods and fashion.

Products & Services

Strategic and forward-looking, our IP practice offers a wide range of intellectual property services, including:

- Protection of trademarks, industrial designs, copyright and patents in Thailand, the ASEAN and worldwide
- Litigation related services for intellectual property, including expert advice
- Investigation, anti-counterfeiting enforcement and brand policing
- Intellectual property management, IP valuation and IP strategy services

Senior Management

1. Franck Fougere, Managing Partner
2. Dr. Benjapol Kongsombut, Head of Patent Department
3. Kritchakorn Nimwenai, Senior IP Associate (Trademarks)

APM Terminals Inland Services Thailand - Siam Shoreside Services Ltd.

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EABC Representative
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Industry/Activities

Inland Container Depot and Land Transport

Company Profile

APM Terminals, the world's most comprehensive port and integrated inland service networks, headquartered in The Hague, Netherlands. APM Terminals heritage terminal operations began more than half a century ago with a general cargo facility at the Port of New York in 1958 and was established as an independent division within A.P. Moller – Maersk in January of 2001.

In 1983, APM Terminals Inland Services Thailand, a part of APM Terminals global network, was established and operates as Siam Shoreside Services Limited at Lat Krabang ICD. With long history in Thailand, we become one of the most respected transportation companies in the market.

Products & Services

The company offers services to all shipping lines, forwarders, shippers and consignees that vary from container handling, to container repair, warehousing, stuffing & stripping and transportation.

The full services portfolio assures the customers that no matter what they wish for, SSS can be their partner. A one-stop-shop tailor-made concepts is being developed and offered to all our customers. SSS can assure your cargo is transported with the utmost care and speed.

- Container Terminal Service
- Verified Gross Mass Weighing
- Repair & Maintenance
- Transportation

Senior Management

1. Maarten Degryse, Managing Director
2. Chot Hanuthaikij, Commercial
3. Somkuan Rounsuan, Operations
4. Raviwan Suttisatthantong, CFO
5. Arisa Tuesikares, HSSE
6. Pattarodom Chainaronk, HR

Ascott International Management (Thailand) Limited

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EABC Representative Koen Vermeersch

Area Manager Thailand
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Industry/Activities

Hospitality

Company Profile

The Ascott Limited is a Singapore company that has grown to be one of the leading international serviced residence owner-operators. It has more than 55,000 operating serviced residence units and hotel rooms in key cities of the Americas, Asia Pacific, Europe, the Middle East and Africa, as well as over 39,000 units which are under development, making a total of over 94,000 units in over 630 properties. The company's brands include Ascott, Citadines, Somerset, Quest, The Crest Collection, and lyf. Ascott's portfolio spans more than 160 cities across over 30 countries.

Products & Services

In Thailand, Ascott operates 11 properties, namely Ascott Sathorn Bangkok, Citadines Sukhumvit 8 Bangkok, Citadines Sukhumvit 11 Bangkok, Citadines Sukhumvit 16 Bangkok, Citadines Sukhumvit 23 Bangkok, Somerset Ekamai Bangkok, Somerset Maison Asoke Bangkok, Somerset Park Suanplu Bangkok, Somerset Sukhumvit Thonglor Bangkok, Somerset Harbourview Sri Racha and Citadines Grand Central Sri Racha.

Senior Management

1. Brian Tan, Ascott's Country General Manager for Thailand
2. Koen Vermeersch, Ascott's Area Manager for Thailand



Asia Data Destruction Co., Ltd.

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EABC Representative Laurent Landie

Chief Strategy Officer
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Industry/Activities

Computer/Technology

Company Profile

Data Destruction: Asia Data Destruction (ex Thai Ecotrade) is a major player in Asia's Data Destruction and IT Asset End of Life industries. We provide onsite or offsite data destruction services using Software Shredder or Degaussing to clients across Asia, the Middle East and are expanding into the European Union.

Consulting: Our expertise in regulatory compliance allows us to advise and support our clients in their efforts to meet the latest regulations such as the European Union's GDPR and Thailand's Data Privacy Bill.

Intellectual Property: We are also committed to Intellectual Property Protection and Product Destruction by providing various solutions to protect our clients' brand and data.

Products & Services

- Audit & Consulting.
- GDPR & New Data Privacy Bill Implementation.
- IT Asset Collection.
- Asset Reporting & Asset Tag Removal.
- Onsite & Offsite Data Destruction (US DoD5220.22M compliant solutions).
- Server Maintenance.
- IT Asset Remarketing & Donation Program.
- Recycling & Decommissioning.
- Blancco Strategic Partner
- Working all over Asian countries and Middle East
- NAID Member
- ISO 9001/2015 certified
- Microsoft Refurbisher accredited

Senior Management

1. Supaksorn Saelim, CEO
2. Laurent Landie, CSO
3. Napa Siriroongngam, Project Director



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EABC Representative Nattabhorn Juengsanguansit

Country Director

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Industry/Activities

Public Affairs Consultancy

Company Profile

Asia Group Advisors: Trusted Partners. Premier Results

We help organizations identify and capture business opportunities and navigate complex regulatory, political, and economic issues through strategic insights, broad networks of relationships, tailored solutions, and hands-on implementation.

We have a team of highly qualified and experienced public affairs professionals, and work closely with a network of Southeast Asia's leading political, business and legal experts. Headquartered in Singapore, we have offices in Hanoi, Kuala Lumpur, Jakarta, Yangon and Bangkok.

Products & Services

- Government Engagement
- Risk and Crisis Management
- Corporate Strategy
- Strategic Communications
- Political and Economic Analysis
- Regulatory Advocacy

Senior Management

1. Adam Schwarz, Founder and CEO
2. Annisa Natalegawa, Senior Director, Southeast Asia

Asian Exhibition Services Ltd.

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EABC Representative David Aitken

Managing Director

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Industry/Activities

Trade Organiser

Company Profile

Asian Exhibition Services (AES) Ltd. is an international, Board of Investment listed company headquartered in Bangkok and has representative offices in Singapore, South Korea, India, China, Japan, Argentina and the UK.

AES's partner companies include Pico (Thailand) Plc, AES (UK) Limited and MP International (Singapore). AES is a specialist in business-to-business trade events in all major industry sectors of ASEAN, include transport, manufacturing, logistics, infrastructure, wellness and healthcare.

Senior Management

1. Punnapa Onsarn, General Manager



AVL SEA & Australia Co., Ltd.

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EABC Representative Franz Kinzer

Managing Director
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Industry/Activities

Automotive

Company Profile

AVL is the world's largest privately owned company for development, simulation and testing technology of powertrains (hybrid, combustion engines, transmission, electric drive, batteries and software) for passenger cars, trucks two wheelers and large engines.

In Southeast Asia AVL has its head office in Bangkok and offices for customer support in Hanoi, Jakarta, Melbourne, Kuala Lumpur, Taipei.

Products & Services

Development of Powertrain Systems:

AVL develops and improves all kinds of powertrain systems and is a competent partner to the engine and automotive industry. In addition AVL develops and markets the simulation methods which are necessary for the development work.

Engine Instrumentation and Test Systems:

The products of this business area comprise all the instruments and systems required for engine and vehicle testing.

Advanced Simulation Technologies:

The developed simulation software is focusing on design and optimization of powertrain systems and covers all phases of the development process.

Senior Management

1. Franz Kinzer, Managing Director



AXA Insurance PCL

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EABC Representative Claude Seigne

Chief Executive Officer
Claude.seigne@axa.co.th

Industry/Activities

Insurance

Company Profile

AXA Insurance PCL was established in Thailand in July 1998. The company's operations have been expanding steadily over the years through the strong support from our shareholders (AXA Group being the major one), business partners, insurance brokers, and agents including the fast growing number of customers. With 19 branch offices nationwide and a Head-office in Bangkok we have a good geographical cover.

Products & Services

We strive to provide the optimal insurance solution to answer both individuals and companies needs.

- For individuals : Home, Motor, Personal Accident, Travel Accident, Health ...
- For companies : Property, Liability, Construction, Marine Cargo, Trade Credit, Public Liability, Group Health.

For more information please consult our website :
www.axa.co.th

Senior Management

1. Claude Seigne, CEO
2. Hatainan Kiatfungfoo, Strategy
3. Marisa Lorungroj, Finance
4. Chailai Hongladaromp, HR
5. Marisa Khumkan, IT
6. Chatchai Khiewthong, Distribution
7. Paweena Srisuwan, Partnerships
8. Somchai Trongwisalpattana, Underwriting
9. Mathieu Guiraud, Health
10. Somjate Khunsriuchen, Operations
11. Andrew Samaratunge, Risk
12. Govind Samant, Projects
13. Sureerat Moleechart, Marketing



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Football Club**



B | BRAUN

SHARING EXPERTISE

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EABC Representative

Sayan Roy

Managing Director

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Industry/Activities

Medical Device Company

Company Profile

B. Braun (Thailand) Ltd. was established in 1989 and B. Braun's experience in the Thai healthcare industry is backed by more than 180 years of continuous pioneering and innovative products and services by our headquarters - B. Braun Melsungen AG.

Established since 1839 in Melsungen, Germany, the family-owned B. Braun is one of the world's leading providers of healthcare solutions to hospitals, physicians in private practice and the homecare market. At B. Braun, "we Protect and Improve the health of people around the world" by Sharing Expertise.

Products & Services

Importing and distributing medical devices and supplies, the company serves the needs of healthcare professionals through four divisions: a. Hospital Care division b. Aesculap division c. OutPatient Market (OPM) division d. Avitum division

B. Braun has competence in 18 therapy fields:

1. Acute Dialysis
2. Apheresis
3. Cardio- Thoracic Surgery
4. Degenerative Spine Surgery
5. Diabetes
6. General Surgery
7. Hemodialysis
8. Incontinence
9. Infection Prevention
10. Infusion Therapy
11. Interventional Vascular Diagnostics & Treatment
12. Laparoscopy
13. Neurosurgery
14. Nutrition Therapy
15. Orthopedic Joint Replacement
16. Pain Therapy
17. Stoma
18. Wound Management

Senior Management

1. Sayan Roy, Managing Director
2. Paiboon Chewawutwatanawit, Chief Financial Officer

Bangkok Global Law

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EABC Representative

Picharn Sukparangsee

Partner

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Industry/Activities

Law Firm

Company Profile

Bangkok Global Law is an active member of the IBA, the IFA and the IPBA and organizations in Thailand including EABC, AMCHAM, BCCT and ICC (Thailand).

Our firm provides services including corporate, M&A, securities, property, employment, tax, legal disputes, tax matters, and general legal services such as application for investment promotion, application for foreign business license, joint venture agreement, sale and purchase agreement, service agreement, loan agreement and security documents to our clients.

Our contribution has been made to Doing Business by the World Bank Group.

Bangkok Marriott Marquis Queen's Park

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EABC Representative Roger Parnow

Cluster Director of Sales & Marketing
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Industry/Activities

Hotel

Company Profile

Surrounded by iconic attractions, Bangkok Marriott Marquis Queen's Park is an upscale family-friendly haven in the vibrant city center.

Products & Services

Retreat into spacious, 5-star hotel rooms and suites, featuring contemporary amenities and beautiful Thai-inspired elements. Treat yourself to a diversity of restaurants, showcasing delicious Chinese, Japanese and Thai cuisine in stylishly designed venues. Host flawless corporate events in 70,000 square feet of meeting and ballroom space with room for up to 1,100 guests. Walk to popular luxury shopping destinations, and enjoy ideal location just moments from Pratunam Market. After a memorable day of business or sightseeing, refresh in our pool, energize in our fitness center, or balance your mind, body and soul at our hotel day spa. With panoramic views of Bangkok city center and an unparalleled location in the EM District, our hotel sets the stage for unforgettable experiences in Thailand.

Senior Management

1. Brendon Partridge, Director of Food & Beverage

BASF (Thai) Limited

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Website: www.basf.com/th



EABC Representative Petrus Ng

Managing Director
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Industry/Activities

Chemical

Company Profile

BASF (Thai) Limited has been established since 1966 which primary activities are import sales, local production, sales, technical lab and customer services with approximately 634 employees as of December 31, 2017.

BASF in Thailand maintains a head office in Bangkok, along with production facilities at Bangpoo Industrial Estate in Samutprakarn for a polyurethanes system house, construction chemicals, and automotive coatings; at Eastern Seaboard Industrial Estate in Rayong for superabsorbent polymers and automotive emission catalysts (JV); at Amatanakorn Industrial Estate in Chonburi for care chemicals and formulators; and at Eastern Industrial Estate in Rayong for fatty alcohol ethoxylate (JV), as well as coatings & polyurethanes technical lab in Samutprakarn. BASF sales to customers in Thailand in 2017 were approximately €508 million.

Products & Services

BASF offers products to customers in Thailand including crop protection, automotive catalysts, construction chemicals, coatings, care chemicals, nutrition and health, industrial chemicals, performance polymers, polyurethanes, and performance chemicals.

Senior Management

1. Ng Moh Mang, Director
2. Naree Wongmanee, Director
3. Johann Friedrich Ulrich Boettger, Director



Bayer Thai Co., Ltd.

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EABC Representative Jim Kennelly

Managing Director &
Chief Financial Officer

Industry/Activities

Pharmaceuticals, Consumer Health, Crop Science and Animal Health

Company Profile

Bayer is a global enterprise with core competencies in the Life Science fields of healthcare and agriculture. Its products and services are designed to benefit people and improve their quality of life. At the same time, the group aims to create value through innovation, growth and high earning power. Bayer is committed to the principles of sustainable development and to its social and ethical responsibilities as a corporate citizen.

Bayer Thai Co., Ltd. was established in 1962. All major businesses of Bayer are represented in Thailand under its divisions of Pharmaceuticals, Consumer Health and Crop Science. Bayer's Pharmaceuticals Division focuses on prescription drugs for the therapeutic areas of cardiology, oncology, gynecology, hematology and ophthalmology. Consumer Health is a market leader for non-prescription medicines, nutritional supplements and other self-care products. Crop Science offers products in the area of seeds, crop protection, non-agricultural pest control, and a range of companion and farm animal products under Animal Health.

Bayer Thai has 3 locations in Thailand, including a production site in Bangpoo Industrial Estate.

Products & Services

Bayer's broad product portfolio includes many world-famous brands which have shaped the iconic Bayer brand. With our products, we are contributing to finding solutions to some of the major challenges of our time. The growing and increasingly aging world population requires improved medical care and an adequate supply of food. Bayer is improving people's quality of life by preventing, alleviating and curing diseases. And, we are helping to provide a reliable supply of high-quality food, feed and plant-based raw materials.

Senior Management

1. Jim Kennelly, Managing Director & Chief Financial Officer
2. Paranee Adulyapichet, Head of Public and Government Affairs ASEAN

bioMérieux (Thailand) Ltd.

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EABC Representative Brijesh Sawlani

General Manager Thailand
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Industry/Activities

Healthcare/In-vitro diagnostics medical solutions

Company Profile

bioMérieux is a world leader in in-vitro diagnostics for more than 50 years. The company is driven by its pioneering spirit to fight infectious diseases and improve public health worldwide. It is present in over 150 countries through 93 subsidiaries and a large network of distribution.

Products & Services

Instrument, reagent & software for in-vitro diagnostics solutions distribution in Thailand

Senior Management

1. Brijesh Sawlani, General Manager Thailand



BMW (Thailand) Co., Ltd

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EABC Representative

Christian Wiedmann

President and CEO

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Industry/Activities

Automotive/Wholesales & Marketing of BMW Group Products

Company Profile

BMW Group Manufacturing Thailand plant was founded on BMW Group's strong belief in the growth potential of Asian markets and Thailand in particular with its unique location, strong manufacturing base, and ready supply of skilled automotive labor, being an automotive hub for ASEAN.

On-going investment has been put into the expansion of plant Rayong in terms of assembling processes, aiming to meet growing customer demand. In addition, with approximately 4 billion Thai Baht representing the amount of annual purchasing in Thailand, the BMW Global Purchasing office has been established in Thailand. This is to source various components from local suppliers in Thailand and ASEAN, in order to supply the entire BMW production network of 30 production sites, located in 14 countries worldwide.

Products & Services

State-of-the art technology, highly skilled employees and advanced manufacturing processes provide all necessary ingredients for the production of premium cars and motorcycles, all of which meet the same stringent worldwide quality standards applied to all production of BMW Group Models. Since the commencement, BMW Group Manufacturing Thailand has played a significant role in enhancing the competitiveness of BMW in the Thai market, a trend likely to be accelerated in the premium automotive segment.

Senior Management

1. Christian Wiedmann, President and CEO
2. Atthawit Techawiboonwong, General Manager, Governmental Affairs



BNP PARIBAS

The bank for a changing world

BNP PARIBAS Bangkok Branch

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EABC Representative

Antoine Gustin

Chief Executive Officer

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Industry/Activities

Banking

Company Profile

- BNP Paribas established its presence in Thailand in 1979 as a representative office.
- BNP Paribas obtained full branch license and started to provide banking products and services via BNP Paribas, Bangkok Branch in 1997.
- To date, BNP Paribas offers a broad range of financial services in local and foreign currencies to corporate and financial institutions, i.e. Structured Finance, Project Finance, Corporate Advisory Services, Foreign Exchange Trading, Structured Derivatives, Institutional Banking, Cash Management and Trade Finance.

Products & Services

- Short and Medium Term Credit Facilities
- Foreign Exchange Hedging
- Interest Rate Hedging
- Structured Derivatives
- Debt Capital Markets
- Energy and Commodity Derivatives, and Tailored Hedging Solutions

Senior Management

1. Antoine Gustin, Chief Executive Officer
2. Tarik Moustahib, Chief Operating Officer
3. Yongyut Meepetchdee, Head of Global Markets & ALM-Treasury
4. Somlak Tinmanee, Managing Director, Head of Corporate Banking
5. Nattanan Narkprasit, Head of Multinationals Coverage, Thailand


BOSCH

Invented for life

Robert Bosch Limited

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**EABC Representative
Joseph Hong**

Managing Director

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Industry/Activities

 Mobility Solutions, Industrial Technology, Consumer Goods, and
Energy and Building Technology

Company Profile

About Bosch in Thailand:

Bosch's history in Thailand started in 1923. Bosch has diversified businesses in the country in all four of its business sectors of Mobility Solutions, Industrial Technology, Consumer Goods, and Energy and Building Technology. The company has three manufacturing plants for mobility solutions, and a facility for the sales and services of hydraulic equipment and machinery in Rayong. In 2017, Bosch in Thailand employed nearly 1,400 associates. Additional information is available at

<http://www.bosch.co.th> and

<https://www.facebook.com/BoschThailand>
Products & Services

- Mobility solutions – automotive components and systems for domestic and export markets and parts for the automotive aftermarket.
- Industrial technology- all major technologies for machine drive, control, and motion applications, and packaging technology.
- Building and energy technology - thermotechnology, security systems and energy management solutions.
- Consumer goods - a portfolio consisting of power and garden tools, and accessories.

Senior Management

1. Joseph Hong, Managing Director


BRAINFORCE International (Thailand) Co., Ltd.

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**EABC Representative
Sara Napak Vikoolrawong**

Managing Director

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Industry/Activities

Management Services: Interim Management & Consulting

Company Profile

BRAINFORCE Intl. (Thailand) Co., Ltd is a 100% subsidiary of the BRAINFORCE Group, established in 1979 in Switzerland. It is a leading Interim Management services provider with 12 locations worldwide.

BRAINFORCE maintains an international and Thai local M.A.S.T.E.R.³-Pool®, which contains in excess of 6.500 carefully selected and specialized interim managers, project managers and consultants with many years of industry-critical professional experience, who can be deployed at short notice. Only applicants with at least 10-15 years of interdisciplinary managing experience, proven track record in conceptual design and implementation as well as strong references will be accepted into the Pool. A multi-stage selection process assures our high-quality standards.

Products & Services

BRAINFORCE offers two types of services:

Interim Management is a perfect management tool to increase flexibility and agility of organizations, especially in the era of digitalization which increases the demands to management. It applies to national, cross-border as well as international management and project management assignments. Core competencies of BRAINFORCE include bridging management gaps at C-Level (CEO, CFO, COO, CIO, CSO, etc.) and one level below, Supply Chain Management, HR-management, succession solutions, optimization of business processes, project management for challenging projects.

BRAINFORCE E.X.P.E.R.T.³ Solutions® offer customized consulting services with selected members of its M.A.S.T.E.R.³ Pool®.

Senior management

1. Sara Napak Vikoolrawong, Managing Director
2. Martin Schneider, Group CEO, Director

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EABC Representative Sekbud Buaduang

Assistant Managing Director
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Industry/Activities

Manufacturing and Service

Company Profile

C.I. Group PCL (CIG) is a world-class manufacturer of condenser and evaporator coils used in air-conditioning and refrigeration systems with over 30 years of experience. It is the first Thai company to receive UL certificate from USA. The company is listed on the Stock Exchange of Thailand with over 1000 employees.

Products & Services

Our main products include condenser and evaporator coils for air-conditioning system, transportation and other heavy duty applications. Aside from coils, CIG also manufacture and provide solutions such as air-conditioning system and air handling units, cleanroom and cold store design and construction, insulated panels, refrigeration systems, indoor air quality monitoring system and much more. Other services include air-conditioning and refrigeration system design, construction, renovation and remediation.

Senior Management

1. Aree Poomsanoh, CEO
2. Sawai Chatchairungruang, Managing Director
3. Rattanakamol Poomsanoh, Deputy Managing Director
4. Sekbud Buaduang, Assistant Managing Director



Citibank, N.A.

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EABC Representative Tibor Pandi

Country Head & Citi Country Officer
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Industry/Activities

Banking and Financial Services

Company Profile

Citi established a business presence in Thailand in 1967, and has since grown to become one of the leading financial institutions in the country. Citi Thailand provides a full range of corporate and consumer banking solutions through Citi and Citibank to over 1 million customers. Citi has 3 Retail Banking branches, 30 Citi network branches and 3 sales centers with approximately 2,200 local employees and a full range of digital banking capabilities. Citi Thailand's clients include the government and related entities, global multinationals, leading local corporates and financial institutions, as well as globally minded consumers.

Citi Thailand was named the Best Foreign Bank in Thailand by Finance Asia Country Awards in 2018, the 14th time in 16 years and the Best Bank in Thailand by The Asset Asian Awards for the ninth consecutive years. Citi Thailand is a member of Citigroup/Citibank, a leading global bank. Citi has approximately 200 million customer accounts and has been doing business in more than 160 countries and jurisdictions for over 200 years.

Products & Services

Citi Thailand is a leader in corporate and investment banking, foreign exchange, securities brokerage, transaction services, credit cards, consumer lending, retail banking and wealth management.

Senior Management

1. Tibor Pandi, Country Head and Citi Country Officer
2. Vira-anong Chiranakhorn Phutrakul, Consumer Business Manager
3. Narumon Chivangkur, Head of Global Markets & Securities Services
4. Tanapot Parksuwan, Head of Corporate and Investment Banking
5. Tohphan Tuchinda, Head of Corporate Affairs
6. Pavin Rodloytuk, Head of Government Affairs

CIVENG Civil Engineering Solutions (Thailand) Co. Ltd.



Civil Engineering Solutions (Thailand) Co., Ltd.

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EABC Representative Georg M. Wolff

CEO
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Industry/Activities

Technical Marketing Specialists

Company Profile

Civil Engineering Solutions (Thailand) Co., Ltd. deals with marketing advice in the field of transport-infrastructure. We serve European clients who want to market high-quality products or services in Thailand. We are not trade agents and not importers. Partnering with us in Thailand leads to a significant decrease in market entry costs.

Our consultancy includes a bridging function between the European and SEA business cultures. We make recommendations for the commercial and technical adjustment of our customers' marketing strategy in detail.

Our engineers are engaged in European and International Standards Committees. Thailand benefits, as we bring the newest technologies here.

Products & Services

MAURER SE, Munich/Germany.

Structural Bearings (Bridge Bearings); Expansion Joints for Civil Engineering; Seismic Control Devices; Vibration Absorbers.

VCE Vienna Consulting Engineers ZT GmbH, Vienna/Austria.
Structural Health Monitoring; Life Cycle Management;
Construction Management; Rail and Road Design; Track, Bridge,
Civil and Structural Engineering; Environmental Consulting.

KOLTECH Sp z o.o., Racibórz/Poland
CNC Wheel Lathes; Diagnostic Stations; Ring Rolling Machines.

BEMO RAIL BV, Warmenhuizen/Netherlands
Rail/Road Shunting Locomotives; Shunting Winches; Train
Travers Systems

Senior Management

1. Thanakorn GUN Vijarnkaikij, Senior Sales Engineer

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EABC Representative Mark Ralph Brinn

Managing Director, South East Asia,
Pakistan & Japan
mark.brinn@cnhind.com

Industry/Activities

Other Professional Services

Company Profile

CNH Industrial is a global leader in the capital goods sector that, through its various businesses, designs, produces and sells agricultural and construction equipment, trucks, commercial vehicles, buses and specialty vehicles, in addition to a broad portfolio of powertrain applications.

The Company employs more than 63,000 people, has 66 manufacturing plants and 53 research and development centers with a presence in 180 countries.

CNH Industrial's common shares are listed on the New York Stock Exchange and on the Mercato Telematico Azionario ('MTA') managed by Borsa Italiana S.p.a.

Products & Services

In Thailand, CNH Industrial mainly serves the agricultural sector with Case IH and New Holland Agriculture brands, providing first class products, services and assistance to its Thai customers for over 60 years.

In 2017, the Company established a new legal entity in Bangkok to better serve the brand's Thai customers, in addition to its regional headquarters for South East Asia, Pakistan and Japan.

CNH Industrial's brands offer their customers tailor made Financial Services and Insurance solutions. The Company's Parts & Service division also provides a comprehensive range of after-sales product support solutions, all aimed at maximizing equipment productivity.

Senior Management

1. Mark Ralph Brinn, Managing Director, South East Asia, Pakistan and Japan



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EABC Representative Carl van der Elst

Head of Global Transaction Banking
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Industry/Activities

Banking

Company Profile

Deutsche Bank first established a presence in Thailand in 1906 when its legal predecessor, German-Asian Bank, acquired a stake in Siam Commercial Bank. In 1978, the Bank opened its first branch office through its affiliate the European Asian Bank, which it subsequently took over fully. It has maintained a continued presence ever since the integration.

In 2018, Deutsche Bank, Bangkok Branch celebrated its 40 year anniversary in Thailand and also announced the launch of its onshore Private Wealth Management business.

Products & Services

The Corporate & Investment Bank (CIB) combines Deutsche Bank's Corporate Finance, Equities, Fixed Income & Currencies, Institutional and Treasury Coverage (ITC), Research and Global Transaction Banking (GTB). The division was created in 2017

with the aim to ensure greater alignment of product and sales efforts, enabling the Bank to deliver a more integrated service platform to our clients. In Thailand, Deutsche Bank, Bangkok Branch provides the following wide range of services:

Global Transaction Banking (GTB) is a leading global provider of cash management, trade finance and securities services, delivering the full range of commercial banking products and services for both corporates and institutions worldwide.

Fixed Income & Currencies (FIC) brings together the bank's market-leading expertise in Foreign Exchange, Rates, Credit Trading and Emerging Markets Debt. This enables Deutsche Bank to respond to increasing automation, regulatory expectations and client demand for standardization and transparency in execution.

Corporate Finance (CF) is organized around global industry groups principally co-led from our hubs in Europe, the US and Asia Pacific, which work in partnership with the country coverage teams that maintain strong local relationships. It includes Mergers & Acquisitions (M&A), Credit Portfolio Strategies Group (CPSG), Equity Capital Markets (ECM), Debt Capital Markets (DCM) and Leveraged Debt Capital Markets (LDCM).

Deutsche Bank Group is also a provider of international asset management services and solutions in the actively and passively managed segments for Thai banks, pension funds, asset managers and insurance companies.

Senior Management

1. Carl van der Elst, Head of Global Transaction Banking, Thailand
2. Chitboon Tangdenchai, Head of Finance
3. Duangduen Angsusingha, Head of Technology & Operations
4. Kobkiat Padungkittimal, Head of Compliance
5. Somsak Ongwanich, Treasurer
6. Suranit Sorasuchart, Country Chief Operating Officer
7. Teerada Tuppun, Head of Global Markets and Head of ICG, Institutional Client Group
8. Vilairut Truskamol, Head of Human Resources

We're not just raising finance.
We're helping Cyberdyne
enable more people to
lead independent lives.

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EABC Representative Peter Rankl

President
ASEAN Continental Automotive

Industry/Activities

Automotive parts

Company Profile

Continental develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent, and affordable solutions for vehicles, machines, traffic, and transport. In 2018, Continental generated preliminary sales of around €44.4 billion and currently employs around 244,000 people in 61 countries and markets.

Products & Services

Continental Automotive Bangkok Co., Ltd. is a subsidiary of the automotive group of Continental AG. The company manufactures as well as markets automotive components and systems from the company's 3 divisions (Interior, Chassis & Safety and Powertrain) to OEM customers in ASEAN and abroad. The company is also responsible for the acquisition of new businesses and OEM projects.

Senior Management

1. Peter Rankl, President ASEAN Continental Automotive



Dextra Asia Co., Ltd.

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EABC Representative Jean-Marie Pithon

Group Chairman and CEO
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Industry/Activities

Manufacturing/Distributing Structural Steel Accessories and FRP anchors for civil works and Construction.

Company Profile

- Established in Asia 35 years.
- Private Equity group owned by the French founders and key senior managers.
- Worldwide operation with revenue over US\$ 120M, employing over 950 professionals.
- Global leader in engineering, manufacturing, distributing and applying Structural Steel Accessories and FRP anchors for civil works and Construction, with offices and factories in Thailand, Hong Kong, Guangzhou-China, India, Middle East, EU, the US and Brazil.
- Dextra was involved over the years in more than 7,000 major construction and industrial projects worldwide.

Products & Services

- **Manufacturer** under ISO9001 (2015) and international quality standards and worldwide exporter of couplers for concrete steel reinforcement and steel engineered anchoring systems for large infrastructure projects.
- **Transport Services:** focus on providing turnkey and door-to-door logistic solutions to virtually every industrial project such as power plant or industrial factories. It also acts as a general forwarder and customs house broker in Thailand and Mekong region.
- **Industrial Services:** provide full range of equipment for sugar, wood steel, and cement industries and also provide industrial maintenance consumables, such as packing, gaskets and ceramic fibers insulation for all industries.

Senior Management

1. Jean-Marie Pithon, Group Chairman and CEO
2. Marc-Philippe Garnaud, Chief Financial Officer
3. Herve Lemoine, Managing Director
4. Christophe Regad, Operation Director
5. Jean-Jacques Braun, Engineering Director
6. Frederic Pagniez, Managing Director



MANUFACTURING



TRADING



PROJECT FORWARDING



Dextra

YOUR SOLUTIONS FOR CONSTRUCTION AND INDUSTRY

Established in 1983 by French entrepreneurs, Dextra developed itself to become a **global solution provider for the construction and industry** by encouraging innovation and always putting quality and customer satisfaction first.

Our 3 main activities are **manufacturing, trading and project forwarding**, all within the construction and industrial sectors.

Our manufacturing activity in particular is supported by three main factories: Guanzhou China, Mumbai India and **Bangkok, where our headquarter is based.**



> 900
people worldwide



> 10,000
mega projects



Commercial presence
in more than 55 countries

Dextra Asia Co., Ltd.
Dextra Manufacturing Co., Ltd.
Dextra Industry and Transport Co., Ltd.

5th Floor, Lumpini 2 Building, Sarasin Road,
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To learn more about
dextra
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EABC Representative Audray Souche

Partner; Managing Director
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Industry/Activities

Legal & Tax Services

Company Profile

DFDL was established in 1994 and founded on a unique vision: To create an integrated legal, tax and investment advisory firm, with in-depth knowledge of the jurisdictions where we operate to provide tailored, efficient, and practical services across our core areas of expertise.

Our dedicated professionals possess the acumen and insight necessary to assist our clients in navigating various legal complexities and challenges while simultaneously reaping the vast opportunities that this dynamic region continues to offer. We strive to provide personalized, commercially focused, and innovative advice, drawing on years of experience and finely tuned local knowledge of the countries in which we operate.

Products & Services

As a full service law firm, we provide legal and tax services across all sectors and practice areas. Our team of Thai and internationally trained legal advisers offers a full range of services to local and international clients with activities in Thailand, Southeast Asia and beyond. We can advise on all aspects of Thai law.

The Bangkok office is also where a number of DFDL's regional advisers are based, all with extensive and longstanding experience in complex multi-jurisdictional matters.

Our key practice areas include:

- Corporate and Commercial
- Mergers and Acquisitions
- Energy, Mining and Infrastructure
- Banking, Finance and Technology
- Real Estate
- Employment
- Tax

Senior Management

1. Audray Souche, Partner; Managing Director

DHL Express (Thailand) Ltd.

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EABC Representative Nigel Thomas Lockett

General Manager
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Industry/Activities

International Transport/Logistics/Freight/Shipping

Company Profile

DHL Express is the world's leading express service provider and is part of Deutsche Post DHL Group. A global network composed of more than 220 countries and territories and about 96,000 employees worldwide offers customers superior service quality and local knowledge to provide an unparalleled level of service. DHL Express also accepts its social responsibility by supporting environmental protection, disaster management and education. DHL Express has pioneered the express industry in Thailand since 1973, employing over 1,000 employees and serving over 40,000 customers in the country. DHL Express Thailand serves a wide range of industries including automotive, retail, healthcare and technology with the commitment to consistently provide the highest level of products and service as the customer's First Choice. Our Suvarnabhumi Hub and Gateway is one of DHL Express's 19 regional hubs, working 24 hours every day with approximately 40 flights daily. In 2019, DHL Express celebrates the milestone of 50 years of excellence globally.

Products & Services

DHL Express offers international door to door service, fast and reliable, every time with full track and trace capability throughout the network. We have three product lines to meet the different needs of our customers supported by a wide range of services and Industry Solutions. DHL Express's main product is Time Definite International (TDI), which offers delivery by specific time. We also provide industry-specific services to complement this product. DHL Express constantly develops and improves our last mile options to address consumer expectations such as ODD (On Demand Delivery) to notify receivers of their shipment progress via e-mail and/or SMS and provide standard delivery options to choose from or ADC (Advanced Duty Collection), an online tool to allow consumers to pay duties and taxes online.

Senior management

1. Chananyarak Phetcharat, Country Manager, DHL Express International (Thailand) Ltd.
2. Nigel Thomas Lockett, General Manager, BKKHUB and Gateway. DHL Express (Thailand) Ltd.

DIAGEO MOËT HENNESSY

DHL Global Forwarding (Thailand) Limited

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EABC Representative Thomas Tieber

CEO ASEAN & South Asia,
DHL Global Forwarding
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Industry/Activities

Freight Forwarding and Logistics

Company Profile

DHL connects people in over 220 countries and territories worldwide. Driven by the power of more than 360,000 employees, we deliver integrated services and tailored solutions for managing and transporting letters, goods and information.

The Logistics Company for the World

The DHL family of specialized Business Units offers an unrivalled portfolio of logistics products and solutions ranging from domestic and international parcel delivery to international express, road, air and ocean freight to end-to-end supply chain management.

Products & Services

DHL Global Forwarding is the leader in air and ocean freight markets. We offer our customers a wide range of products tailored to different customer needs. Our Freight Shipping products are grouped into 5 Product Families: Air Freight, Ocean Freight, Road Freight, Rail Freight and SameDay.

In addition, we have a wide range of solutions that can be tailored to your business' particular needs. Our aim is to optimise and improve your supply chain, helping you gain a competitive advantage. All our Logistics Solutions & Special Expertise products are grouped into 5 Solution Families: Customs, Security & Insurance, Warehousing & Fulfillment, Transportation & Distribution, Integrated Logistics and Green Logistics.

Senior Management

1. Sangnern Chongvivatthanatham, Head of Ocean Freight and Customs
2. Suwanna Sumritkij, Head of Airfreight
3. Edwin Pinto, Head of Sales

Diageo Moët Hennessy (Thailand) Ltd.

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EABC Representative Alberto IBEAS

Managing Director
alberto.ibeas@diageo.com

Industry/Activities

Alcoholic Beverage / Importation and distribution of premium alcoholic beverages

Company Profile

Established in Thailand since 1964, previously known as Riche Monde Bangkok Ltd, Diageo Moët Hennessy (Thailand) Ltd. or "DMHT" was first created in 2007 by the merger between Diageo and Moët Hennessy, a company under LVMH Group.

DMHT believes that alcohol can be part of a balanced lifestyle when consumed moderately and responsibly by adults who choose to drink. As a responsible company, DMHT has established and implemented its self-regulation of alcoholic beverage marketing to ensure high standards of responsible marketing aimed at adult consumers are always met whilst committed to work in partnership with the alcohol industry and stakeholders including the government to address harmful use of alcohol issue through our breakthrough campaigns, for examples, anti-drunk driving, road safety, DRINKiQ and an education program to reduce underage drinking.

Products & Services

DMHT is the leader in premium alcoholic beverages importation and distribution in Thailand whose collection of iconic brands are across whisky, champagne, wine and spirits. Our brands are including but not limited to Johnnie Walker, Hennessy, Moët & Chandon, Dom Perignon, Smirnoff, Tanqueray, Gordon's, J&B, Ciroc, Ketel One, Belvedere, Tanqueray, Ron Zacapa, Baileys, PIMM's, Captain Morgan, Don Julio and Chandon.

Senior Management

1. Alberto Ibeas, Managing Director
2. Thanakorn Kuptajit, Corporate Relations Director



Diversey Hygiene (Thailand) Co., Ltd.

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EABC Representative

Vikas Mittal

Managing Director-Thailand, Indonesia &
Indochina

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Industry/Activities

Cleaning: Chemicals, Hygiene and Sanitation

Company Profile

Diversey Hygiene (Thailand) Co., Ltd. is a leading provider of smart, sustainable solutions for cleaning and hygiene, driving increased productivity, food safety, and infection prevention through the integration of new technology-enabled services and systems, ultimately enhancing our customers' end user experience.

We provide cleaning and hygiene products serving customers in the hospitality, healthcare, food and beverage, food service, retail, and facility management sectors. We integrate chemicals, floor care machines, and tools and equipment with a wide range of technology-based value-added services, food safety services, and water and energy management.

Our 2 global divisions:

1. Diversey Professional

Diversey is the only total cleaning solutions provider with a complete line-up of professional, cost-effective cleaning products, tools, machines, services and consulting for facilities of any size.

2. Diversey Food & Beverage

We are more than just a supplier. We are a leading provider of services and solutions for food processors around the globe. Creating a safer, higher quality and more sustainable supply chain.

Products & Services

Diversey is Business-to-business products and services. Chemicals, intelligent floor care machines, tools and equipment, with a wide range of technology-based value-added services including the Internet of Clean™, food safety consulting services, environmental impact reduction, and sustainability programs. Diversey delivered revolutionary cleaning and hygiene technologies that provide total confidence to customers across all our global sectors. These include: facility management, health care, hospitality, retail and food service; in addition to food and beverage.



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Website: www.dlapiper.com



EABC Representative

Peter Shelford

Country Managing Partner

Peter.Shelford@dlapiper.com

Industry/Activities

Legal services

Company Profile

DLA Piper is a global law firm with lawyers located in more than 40 countries throughout the Americas, Europe, the Middle East, Africa and Asia Pacific, positioning us to help clients with their legal needs around the world. We strive to be the leading global business law firm by delivering quality and value to our clients.

Our Bangkok office has a vibrant team of locally and internationally trained lawyers, providing a full range of legal services for businesses operating locally in Thailand, across Asia Pacific, and more broadly around the globe. Reflecting the international diversity of our client base, all our people in Bangkok speak English with individuals speaking Thai, Cantonese, Mandarin Chinese and Hindi.

Products & Services

DLA Piper Thailand provides a full range of legal services to local and international clients including the following practice areas:

- Corporate
- Employment
- Finance and Projects
- Insurance and Reinsurance
- Intellectual Property and Technology
- Litigation and Regulatory
- International Arbitration
- Marine
- Mergers and Acquisitions
- Private Equity and Venture Capital
- Real Estate
- Restructuring
- Tax and Customs

Senior Management

1. Peter Shelford, Country Managing Partner
2. Dusadee Jittasaiyapan, Partner
3. Don Rojanapenkul, Partner
4. Timothy Tan, Partner

Domnern Somgiat & Boonma Law Office Limited

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Website: www.dsb.co.th



EABC Representative Rutorn Nopakun

Partner/Managing Director
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Industry/Activities

Law Firm / Intellectual Property Laws

Company Profile

The law firm has been specializing in intellectual property law for seventy years representing world top companies in the full range of legal services from availability searches to prosecuting intellectual property rights to litigation and enforcement. With the office in Bangkok, the firm has also close associates in neighboring countries namely, Cambodia, Myanmar, Laos and Vietnam.

Product & Services

Intellectual Property prosecution, enforcement and consultancy services.

Senior management

1. Rutorn Nopakun, Partner
2. Chakrapat Mongkolsit, Partner
3. Prabjote Busde, Partner
4. Apiwatt Kongsoowan, Partner
5. Nathapong Tongkaew, Partner

Dürr (Thailand) Co., Ltd.

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Website: www.durr.com



EABC Representative Hansjoerg Olbert

MD & CEO
Hansjoerg.Olbert@durr.com

Industry/Activities

Automotive

Company Profile

Dürr Thailand was established on 22 February 2012, as the 50th location of the Dürr Group. As Thailand is currently the biggest market in the Automotive industry within South East Asia, the objective of the new set up is to serve the market in Thailand and South East Asia better and increase Dürr's business in this area. As Dürr Thailand is cooperating close with Dürr entities within the Asian region it enables Dürr to create competitive market solutions.

Apart from Paint and Final Assembly Systems and Application Technology, Dürr Thailand also represents the Energy and Environmental Systems business unit, as environmental protection and energy efficiency play an increasing important role in South East Asia.

Products & Services

- Turnkey paint shops for the automotive industry
- Modifications and revamps of existing automotive facilities
- Services and spare parts
- Customer consultation and training programs
- Troubleshooting
- Air purification systems for the automotive industry, as well as other industries such as chemical, petro-chemical, semi-conductors, etc.

Senior Management

1. Hansjoerg Olbert, Managing Director
2. Sakuna Nganthavee, Assistant to Managing Director



ECCO (Thailand) Co., Ltd.

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Tambon Bangprakru, Amphur Nakornluang,
Ayutthaya 13260 Thailand
Tel.: +66 35 958 560
Fax: +66 35 958 561
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Website: www.ecco.com



EABC Representative Gitsada Boonchirt

Managing Director
gibo@ecco.com

Industry/Activities

Shoes Manufacturer

Company profile

ECCO is one of the world's leading brands of high-quality footwear established in 1963. ECCO is a Danish family business with operations throughout the world. ECCO (Thailand) Co., Ltd was established in Thailand in 1993. ECCO Thailand has today 3,000 employees and annual turnover 4.4 Billion Baht in 2018.

Products & Services

Unique to our industry, we make leather at our own tanneries and produce shoes at our own factories. Our global family of employees, representing over 50 nationalities, is the life force behind our products. Design, development, production, and retail – we take responsibility all the way.

Throughout our history, our philosophy has been to make shoes that are shaped to fit the foot, not the other way around.

We sell our shoes and accessories from 1,100 ECCO stores and at 14,000 other selling points in some 90 countries. In Thailand, You can find ECCO in all department stores.

Senior management

1. Marcus Schaap, Finance Director
2. Krisadanu Unthawapee, Production Director
3. Martin Blurton, Technical Director
4. Michael Lecomte, Supply Chain Director
5. Phassanai Doyle, Human Resource Director

Egis Rail (Thailand) Co., Ltd

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EABC representative Remy Vandenbussche

CEO
Remy.Vandenbussche@egis.fr

Industry/Activities

Consultant, Design and Engineer

Company Profile

Egis is a consulting and engineering group working in the fields of transport, urban development, building, industry, water, environment and energy. The group is also involved in project financing in roads and airports. With 15,000 employees and a turnover of around 1b USD in 2015, the group is present worldwide. In the rail sector, Egis has an extensive track-record in transportation projects and has developed a strong and recognized expertise in design the of rail systems.

Senior Management

1. Remy Vandenbussche, CEO of Egis Rail (Thailand) and Director Asia for Rail Egis Group
2. Benoit Bergeron, Deputy Director
3. Wachiraphan Phota, Vice President Business Development

ERBER Group

ERBER Biotech (Thailand) Co., Ltd.

1/913 Paholyothin 60, Kukot, Lumlukka,
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Tel.: +66 2 993 7500

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Website: www.biomin.net



EABC Representative Erich Erber

Chairman Supervisory Board of ERBER AG
erich.erber@erbergroup.net

Industry/Activities

Leading company in the field of food and feed safety, focusing on natural feed additives, feed and food analysis

Company Profile

ERBER Group is a leading group of companies in the field of food and feed safety, with focusing on natural feed additives, feed and food analysis and plant protection with headquarters in Austria/Getzersdorf. ERBER Group is an expert organization consisting of BIOMIN, ROMER LABS, SANPHAR and EFB, as well as, distribution partners distributed in more than 120 countries worldwide. ERBER Group is a world leader in the original core business of mycotoxin risk management. Powerful in-house research and development provides the basis for developing customer-focused and innovative solutions, which is particularly supported by collaborations with renowned universities and research institutions.

Products & Services

For over 30 years, BIOMIN has pioneered innovative natural solutions for mycotoxin risk management and gut health. ROMER LABS provides a broad range of innovative testing solutions and services covering of mycotoxins, food pathogens, food allergens, gluten, GMOs, veterinary drug residues and melamine. SANPHAR develops solutions for veterinary medicine to improve animal health in livestock and aquaculture with an emphasis on disease prevention. EFB generates new projects being in the strategic focus of ERBER GROUP, e.g. vaccine research and enzyme research.

Senior Management

1. Jan Vanbrabant PhD., Chairman of Executive Board ERBER AG
2. Mag. Rudolf Stelzhammer, Director of Executive Board Finance & Controlling, Internal Audit and M&A
3. Dr. Heinz Flatnitzer, Director of Executive Board HR, Corporate Communications & Group Operations

Frasers Property (Thailand) Public Company Limited

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Website: www.frasersproperty.co.th



EABC Representative Sapon Racharaksa

President
sapon.r@frasersproperty.com

Industry/Activities

Industrial Property Developer

Company Profile

Frasers Property (Thailand) Public Co., Ltd. (FPT), formerly known as TICON, is a leading provider of a smart integrated property platform listed on the Stock Exchange of Thailand. Frasers Property Thailand is recognised as one of the biggest provider of smart industrial properties both in factory and logistics warehouse across Thailand. Besides industrial property business, Frasers Property Thailand presently has expanded the investment into hyper-scale data centre, smart solutions and Industrial Township Development. Frasers Property Thailand is also a sponsor and manager of the largest industrial REIT in Thailand, Frasers Property Industrial Thailand Freehold & Leasehold REIT (FTREIT) listed on the Stock Exchange of Thailand.

Products & Services

Total industrial property solutions provider of factory & warehouse spaces and Logistics Park Operation. Factory and warehouse solutions offered by Frasers Property Thailand encompass both ready-built and build-to-suit facilities with a strong commitment to environmental sustainability.

Senior Management

1. Dr. Somsak Chaiyaporn, General Manager
2. Harry Yan Khek Wee, Senior Vice President, Investment Property
3. Peerapat Srisukont, Managing Director, Frasers Property Industrial REIT Management (Thailand) Company Limited.



GlaxoSmithKline (Thailand) Limited (GSK)

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Fax: +66 2 655 4534

Website: www.gsk.com



EABC Representative Viriya Chongphaisal

General Manager

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Industry/Activities

Pharmaceuticals

Company Profile

GSK, a science-led healthcare company, researches and develops innovative medicines, vaccines, and consumer healthcare products. We help people do more, feel better, and live longer. In Thailand for over 50 years, GSK is committed to improving the quality of Thai people's lives through many activities. Under GSK's corporate "Access to Medicine" initiative, we partner to bring access to healthcare to Thai people. The GSK Medicine Bank, a partnership with the Thai Red Cross Society, provides good health to the underprivileged. Our Nursing Excellence Programme, in collaboration with the Praboromarajchanok Institute for Health Workforce Development, provides scholarships to underprivileged nursing students.

Products & Services

GSK is a well-respected leader in pharmaceuticals, vaccines, and consumer health products that help people do more, feel better, and live longer. GSK is the market leader in many products such as respiratory and allergy therapeutics, antibiotics, antiviral therapeutics, and neuropathy treatments. We offer a variety of vaccines that provide protection for everybody from newborn infants to the elderly, including HPV vaccine, Rotavirus vaccine, and IPD vaccine. GSK also markets consumer health products such as analgesic, cod liver oil, dental products including Sensodyne and Parodontax, and Stiefel dermatology products including facial skin care, body skin care and sun protection.

Senior Management

1. Viriya Chongphaisal, General Manager
2. Callie Bangyekan, Business Unit Director and Director Commercial Excellence, Communications & Government Affairs



IWG

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www.spacesworks.com, www.hq.com



EABC Representative Lars Wittig

Country Manager Philippines, Vietnam,
Cambodia; Vice President Sales ASEAN,
Taiwan, S. Korea

Industry/Activities

Workspace

Company Profile

IWG is leading the workspace revolution. Our companies help more than 2.5 million people and their businesses to work more productively. We do so by providing a choice of professional, inspiring and collaborative workspaces, communities and services.

Our customers are start-ups, small and medium-sized enterprises, and large multinationals. With unique business goals, people and aspirations. They want workspaces and communities to match their needs. They want choice.

Through our companies we provide that choice, and serve the whole world of work: Regus, Spaces, HQ, No18, Basepoint, Open Office and Signature. We create personal, financial and strategic value for businesses of every size. From some of the most exciting companies and well-known organisations on the planet, to individuals and the next generation of industry leaders. All of them harness the power of flexible working to increase their productivity, efficiency and market proximity.

Join us at www.iwgplc.com

Products & Services

Business lounge, serviced office, virtual office, meeting room, co-working space.

Senior Management

1. Lars Wittig, Country Manager Philippines, Vietnam, Cambodia; Vice President Sales ASEAN, Taiwan, S. Korea
2. Onjira Wannasiripong, Team Lead Sales Area Manager
3. Frederik Dhooge, Team Lead Sales Area Manager



GlaxoSmithKline (Thailand) Ltd. : GSK

GSK Thailand remains committed to improving the well-being of Thais and fulfilling our mission of helping people do more, feel better, and live longer. Our goal is to be one of the world's most innovative, best performing and trusted healthcare companies. Everyone at GSK will focus on 3 priorities –Innovation, Performance and Trust.

ร่วมปฏิบัติของภาคเอกชนไทยในการต่อต้าน
ยาเสพติด 4 ปี 2559 และไตรมาสที่ 1 ปี 2560

สนับสนุนโดย



Innovation

We invest in scientific and technical excellence to develop and launch a pipeline of new products that meet the needs of patients, payers and consumers.

Performance

We aim to achieve industry-leading growth by investing effectively in our business, developing our people and delivering flawlessly.

Trust

We commit to ensuring the quality, safety and reliable supply of our products; and to building trust through our approach to engagement, pricing, global health and being a progressive employer.



JAS Forwarding Worldwide (Thailand) Co., Ltd.

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EABC Representative
Roderich Hoffmann
Managing Director
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Industry/Activities

Forwarding

Company Profile

JAS is a privately owned international freight forwarder and logistics provider.

During its thirty-plus year history, JAS has experienced exponential growth based on the vision and energy of his founder Mr. Biagio Bruni, who today remains Chairman.

JAS has built a global network of quality offices that deliver a consistent level of high service and performance to its customers.

Products & Services

- Automotive
- High-tech
- Industrial goods
- Consumer product
- Fashion and garment

JT International (Thailand) Limited

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EABC Representative
Kengkran Louvirojanakul
Corporate Development Director
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Industry/Activities

Tobacco/ Cigarettes Import Business

Company Profile

JTI - Japan Tobacco International is the international tobacco division of Japan Tobacco (JT), a leading international tobacco product manufacturer with headquarters in Geneva, Switzerland. JTI is proud to call nine of the world's most iconic brands our own having the presence in over 130 countries.

As of 2018, JTI employed about 58,000 people working at over 400 offices across the globe.

We were formed in 1999 when our parent company JT Group acquired the non-US operations of R.J. Reynolds. Since the year of our creation in 1999, we have continued to grow significantly as a company. 2017 marks our 19th consecutive year of profit growth.

For further information, please visit; <https://www.jti.com>

Products & Services

Our Flagship Brands:

The following 9 world-renowned Brands make up the core of our brand portfolio. Each possesses its own distinct character and heritage, brought together under our unrivalled commitment to quality.

- Mevius (Mild Seven)
- Winston
- Camel
- LD
- Glamour
- Sobranie
- Silk Cut
- Natural American Spirit
- Benson & Hedges

Senior Management

1. Kengkran Louvirojanakul, Corporate Development Director



KPMG in Thailand

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Website: www.kpmg.co.th



EABC Representative Nicholas Bellamy

Head of Financial Services, Partner
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Industry/Activities

Auditors, Tax & Legal and Business Advisory services.

Company Profile

KPMG in Thailand provides a full range of Audit, Tax and Advisory services to multinational and local clients. With over 200,000 people worldwide, member firms provide Audit, Tax and Advisory services in 154 countries and territories.

KPMG in Thailand has a wealth of local knowledge and expertise delivered by a team of over 1,500 professionals and staff, enhanced by international knowledge and leadership in technical and industry matters via our global network.

Products & Services

- Audit services include: statutory audits and reviews of financial statements according to regulatory bodies, IFRS and US GAAP audits and reviews, audits and reviews of consolidation reporting packages, domestic and international public offering related services, audits for other special reports reviews of prospective financial information and budgets.
- Tax services include: domestic tax advisory, tax compliance, international tax advisory, transfer pricing, mergers & acquisitions, trade & customs, personal income tax, legal service, immigration services, advisory and compliance.
- Advisory services include: Management Consulting: Digital transformation, IT assurance, Cyber security, HR transformation and business performance services.
- Risk Consulting: accounting advisory, enterprise risk management, financial risk management, forensic services, Internal audit, risk and compliance, internal control reviews and advice services.
- Deal Advisory: Buying and Selling a business, Post-merger integration, partnering, funding a business services and fixing a business.

Senior Management

Winid Silamongkol, Chief Executive Officer



LawPlus Ltd.

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EABC Representative Kowit Somwaiya

Managing Partner
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Industry/Activities

Legal Services

Company Profile

LawPlus Ltd. is a full-service law firm operating in Thailand and Myanmar (LawPlus Myanmar Ltd.) with a team of lawyers holding the core values of being professional, practical, prompt and proactive. The objective of the Firm is to provide clients with accurate and pragmatic legal advice in a timely manner, while adding values to the client's business activities at a reasonable cost. LawPlus Ltd. and its founder Kowit Somwaiya have been ranked as leading, highly recommended and recommended in several areas of practices by international legal directories, such as the Legal 500, the Asia IP Experts, the In-House Handbook, the IFLR1000, the Asialaw Leading Lawyers and the Asia IP Profiles.

Products & Services

Our specialized practice areas include banking and finance, corporate and commercial, mergers and acquisitions, intellectual property, securities, information technology, telecommunications, joint venture, employment, foreign direct investment, real property, debt restructuring, insolvency and dispute resolution. With our in-depth knowledge of the Thai economy and the clients' industries, and our understanding of local practices, we strive to make our advice practical and valuable to the client.

Senior Management

1. Kowit Somwaiya, Managing Partner
2. Prasanta Bantadon, Partner
3. Kanjana Suthiprapa, Partner
4. Naddaporn Suwanvajakasikij, Partner



LawtonAsia Insurance Brokers Ltd.

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EABC Representative Jerome Kelly

CEO

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Industry/Activities

Insurance

Company Profile

LawtonAsia is licensed by the Office of Insurance Commission under the Ministry of Finance in Thailand to act as a broker dealing with both General and Life Insurance businesses.

We are an independent insurance broking company, which offers transactional and/or advisory services to meet your individual and business insurance requirements.

We advise on all types of life and non-life general insurance products. To ensure objectivity and the interests of our clients, we are not tied to any one insurer.

Products & Services

LawtonAsia offers comprehensive insurance solutions for both individuals and companies. Our broad range of products and services include;

1. General Insurance
2. Employee Benefits
3. International Medical Insurance
4. Consulting Services
5. Reinsurance

Senior Management

1. Jerome Kelly, CEO
2. Waraporn Mupaisan, Director



Leschaco (Thailand) Ltd.

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Website: www.leschaco.com



EABC Representative Christine Russel-Wittebrood

Director Freight Forwarding

christine.russel-wittebrood@leschaco.com

Industry/Activities

Freight Forwarding/Shipping

Company Profile

Leschaco (Thailand) Ltd is a member of the ANKER-Leschaco Group of companies with the Group's headquarters established in Bremen, Germany since 1879. The privately-owned and managed Anker Leschaco Group offers through worldwide network with own offices in over 22 countries innovative and customized logistics solutions.

Leschaco (Thailand) Ltd was established in Thailand in 1999. The company has expanded its business and today is represented in five operating locations in Thailand. It has a total work force of more than 650 people with extensive experience in various logistics fields.

Products & Services

Leschaco (Thailand) Ltd is focused on developing domestically in order to service new investors who are establishing themselves in the Thai market. The company's core businesses cover automotive and transport logistics, freight forwarding, turnkey project handling and warehouse management in FTZ.

The company's Chemical Logistics industry vertical offers ISO Tank solutions as well as LCL consolidation via the Leschaco Singapore Regional Hub concept.

Innovative and customized solutions are provided to selected manufactures and suppliers.

Senior Management

1. Alexander Donau, Managing Director
2. Christine Russel-Wittebrood, Director Freight Forwarding
3. Boonthong Dechprechachai, General Manager Customs Clearance
4. Natsaporn Lueang-On, Director Logistics Warehouse



LogiSec Ltd.

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EABC Representative
Petri Kelo
CEO
petri.kelo@centry.global

Industry/Activities

Other Professional Services

Company Profile

Centry is a dynamic company with a global footprint, yet deep local knowledge everywhere we operate. We provide services relating to compliance, investigation, cyber-security, data analysis, security risk management and training. Our services are customizable to suit your unique needs and our professionals worldwide are dedicated to ensuring supporting you in achieving your business objectives. We don't think there is any such thing as a "bad" place to do business. People have needs everywhere in the world, and there is always a market for what your business does somewhere outside of your country of origin.

Products & Services

- **SECURITY RISK MANAGEMENT**
Whether your company requires security services at home or abroad, Centry is here to assist with a wide variety of unique, comprehensive and specialized services.
- **AEO/TAPA TRAINING FOR CERTIFICATION**
Centry is equipped to train your company on AEO Authorization and TAPA Certification.
- **COMPLIANCE AND INVESTIGATIVE SERVICES**
In addition to providing Security Risk Management Services, Centry offers a wide variety of services to encompass compliance and investigative needs.
- **CYBER SECURITY SERVICES**
We offer a variety of cyber security services to safeguard your businesses' online assets. Each of these services are customized to our clients' individual needs.

Senior Management

1. Petri Kelo, Chief Executive Officer
2. Kiril Koychev, Chief Financial Officer

Lorenz & Partners Co., Ltd.

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EABC Representative
Till Morstadt
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Industry/Activities

Legal & Tax Consultancy

Company Profile

Lorenz & Partners (L&P) is an international firm of business lawyers and consultants headquartered in Bangkok since 1995. The firm specialises in integrated legal, tax and business advisory services for foreign companies investing in Southeast Asia. Over the years, the firm's business expanded from Bangkok to neighbouring countries. Today, L&P also maintains offices in Hong Kong, as well as in Ho Chi Minh City and Hanoi. With approximately 30 staff members in Thailand, L&P offers integrated high-end consulting services focusing on the international context of the client's investment, with one partner overseeing and coordinating all services to assure an efficient setup.

Products & Services

As a "One-Stop-Coordinator", L&P provides integrated consulting services. Their concept is of particular interest to companies that, for efficiency reasons, prefer to mandate only one consultant for the entire planning, handling and supervision of their engagement in Asia. Due to L&P's long-time cooperation with partners, authorities and local companies, the firm established a network enabling them to handle their clients' projects in an efficient and target-oriented way.

The economic success of the client's company is L&P's top priority. Therefore, instead of the usual standardised procedures used by most firms, L&P offers personalised advice customised to their clients' projects and requirements.

Senior Management

1. Michael Lorenz, Founder
2. Till Morstadt, Managing Managing Partner
3. Athitaya Chanthasirichot, Partner Legal Services
4. Naowarat Suthiweerawat, Partner Tax and Accounting Services

Austrian



Lufthansa

SWISS

Lufthansa Group

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EABC Representative

Stefan Molnar

General Manager Thailand, Philippines,
Vietnam & the Mekong Region
stefan.molnar@dlh.de

Industry/Activities

Aviation, Transportation Services & Products, Travel and Tourism

Company Profile

The Lufthansa Group is an aviation company with operations worldwide. In the financial year 2017, the Lufthansa Group generated revenue of EUR 35.6bn and employed an average of 128,856 staff. The structure of the business segments was adjusted in line with the three-pillar concept behind the corporate strategy at the beginning of the financial year.

Since then, the Lufthansa Group has been organized into the business segments Network Airlines, Point-to-Point Airlines, Aviation Services (comprising the segments Logistics, MRO and Catering), and Additional Businesses and Group Functions. All segments occupy a leading position in their respective markets.

Products & Services

- **Network Airlines**
The Network Airlines segment comprises Lufthansa German Airlines, SWISS and Austrian Airlines. With their multi-hub strategy, the Network Airlines offer their passengers a premium product and a comprehensive route network combined with the highest level of travel flexibility.
- **Point-to-Point Airlines**
The Point-to-Point Airlines segment is made up of the flight operations of the Eurowings group (Eurowings, Germanwings, Eurowings Europe) as well as Brussels Airlines and the equity investment in SunExpress. The Point-to-Point Airlines provide an innovative and competitive offering for price-sensitive and service-oriented customers in the growing direct traffic segment.

Senior Management

1. Stefan Molnar, General Manager Thailand, Philippines, Vietnam & the Mekong Region

LUFTHANSA GROUP

BECAUSE GOOD CONNECTIONS ALWAYS HELP

On the move worldwide with the Lufthansa Group airlines



The Lufthansa Group airlines are Austrian Airlines, Lufthansa, SWISS, Brussels Airlines and Eurowings. Via the Brussels, Frankfurt, Munich, Vienna and Zurich hubs, and with numerous direct connections, they offer more than 11,000 flights a week to more than 270 business and holiday destinations worldwide. The Lufthansa Group airlines stand for high-quality products and services. With more than 700 aircraft, they have one of the largest and, above all, most modern fleets in the world.

2018/2019 winter timetable, as at: 09/2018, subject to changes.

Austrian



Lufthansa

SWISS



brussels airlines

Eurowings



Louis Vuitton Pacific Limited

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EABC Representative Mayank Vaid

Intellectual Property Director - Asia Pacific
& China (Civil)
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Industry/Activities

Retail/Wholesale/Sourcing - Luxury product

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Fax: +66 2 721 6686

E-mail: info@m2mtechnology.co.th

Website: www.m2mtechnology.co.th



EABC Representative Jan Eriksson

President
jan@m2mtechnology.co.th

Industry/Activities

Consultancy, M&A, Company evaluation etc.

Company Profile

M2M Technology Co., Ltd. provides selected services assisting parties selling their company.

Senior Management

1. Jan Eriksson, President
2. Klas Hakan Alm, Director

Mahanakorn Partners Group Co., Ltd.

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Website: www.mahanakornpartners.com



EABC Representative Luca Bernardinetti

Managing Partner

luca@mahanakornpartners.com

Industry/Activities

Legal Services, Accounting, Company Registration, Immigration & Visa, Trade Finance, Auditing, Intellectual Property, Lines of Credit, and Transaction Advisory.

Company Profile

The Mahanakorn Partners Group (MPG) is a leading professional services firm, whose mission is to be a One-Stop Platform to assist virtually any company or individual with a wide-range of Legal, Accounting, Auditing, Tax Advisory, and Business Consulting service offerings. MPG is headquartered in Thailand, with an ASEAN presence and a global footprint. We strive to create a personal environment where each client receives professional, consistent and dependable advice. Our lawyers, accountants, auditors, business consultants and administrative staff are committed to supporting our clients to seamlessly navigate through the complexities of business, regulatory and legal matters domestically and internationally.

Products & Services

Since 1999, our group of companies have promptly and effectively assisted our clients, providing:

- Legal Services: Civil Law, Criminal Defence, Commercial Law, Property Law, Labor Disputes, Arbitration, IP, Family Law.
- Corporate Services: Company Registration, Licenses, BOI, Corporate Secretarial.
- Accounting & Tax Advisory: Accounting Packages, Complete Bookkeeping Services, Payroll Services, Half-Year & Year-End Reports, Personal Income Tax, Annual Audit.
- Immigration & Global Mobility: Any Visas, Work Permits, Cultural Training
- Banking & Finance: Trade Finance, Corporate Finance, Transaction Advisory Services.

Senior Management

1. Luca Bernardinetti, Managing Partner
2. Vilasinee Thephasadin Na Ayuthaya, Managing Partner
3. Srisuda Rujirasi, Executive Secretary



ManpowerGroup

ManpowerGroup Thailand

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E-mail: headoffice@manpower.th.com

Website: www.manpowerthailand.com



EABC Representative Simon Matthews

Country Manager Thailand, Vietnam
and Middle East

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Industry/Activities

Recruitment & Workforce Solution

Company Profile

Manpower's operations in Thailand are subsidiaries of ManpowerGroup Inc. of the United States. For over 60 years, manpower Inc. is a world leader in the employment services industry, offering customers a continuum of services to meet their needs throughout the employment and business cycle. The company specializes in permanent, temporary and contract recruitment; employee assessment; training; career transition and organizational consulting services.

ManpowerGroup worldwide network of 2,700 offices in 80 countries and territories enables the company to meet the needs of its 400,000 customers per year, including small and medium size enterprises in all industry sectors, as well as the world's largest multinational corporations. The focus of Manpowers work is on raising productivity through improved quality, efficiency and cost-reduction, enabling customers to concentrate on their core business activities.

Products & Services

Providing comprehensive workforce solutions, including temporary contract and staff, permanent recruitment and payroll services, with expertise in, but not limited to, IT, engineering, finance, textile, office services and industrial services.

Senior Management

1. Simon Matthews
2. Wanchai Priboonbaramee
3. Vimolrat Kosiyangkakul

Marks & Clerk Singapore LLP

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Website: www.marks-clerk.com



**EABC Representative
Gianfranco Matteucci**
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Industry/Activities

Intellectual Property Right services

Company Profile

Marks & Clerk Singapore LLP (formerly Lloyd Wise) is a leading firm of registered patent and trade mark attorneys, strategically located at the intellectual property hub of the ASEAN economic region. Our technically qualified registered patent attorneys and trade mark attorneys are highly regarded locally as well as globally - our large patent attorney team enables us to offer clients a full range of intellectual property expertise.

The Singapore office is one of the several Marks & Clerk offices in Asia, which includes those in Malaysia, Hong Kong, and China. Marks & Clerk group also includes offices in the UK (eight offices), France (two offices), Luxembourg, and Canada (two offices).

Products & Services

Intellectual Property firm. We provide services on Patents, Trademarks and Designs. In addition, our Hong Kong and UK firms also include lawyers who deal with all aspects of intellectual property law - bringing and defending legal proceedings, advising on intellectual property strategy, validity and enforcement of rights, acting in intellectual property transactions including licensing and due diligence. Further, the Marks & Clerk group offers a range of wider consultancy services complementary to its mainstream legal and IP advisory services through the affiliated businesses of Marks & Clerk Consulting LLP and Marks & Clerk Consulting SNC.

Whatever your commercial interests, Marks & Clerk has the skills and experience to help you protect and maximise the value of your intellectual property. We work closely with our clients to understand their business and to build long-lasting relationships. Working in partnership, we tailor our filing programs and intellectual property portfolio management services to fit the needs and budgets of each client, whether they be single inventors or multi-national corporations.

Senior Management

1. Gianfranco Matteucci, Partner

MAURER SE

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Website: www.maurer.eu



**EABC Representative
Albrecht Hohenadl**
Regional Director Asia Pacific
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Industry/Activities

Construction

Company Profile

Since its foundation in 1876, MAURER has been an independent family-owned company, and is one of the technological world market leaders in its special fields of expertise.

Controlling forces in buildings, bridges and complex dynamic structures is a fundamental part of the company's business. Impacts can emerge from earthquakes, traffic loads or climatic influences and are controlled by using carefully selected special products such as expansion joints, structural bearings, vibration dampers, seismic devices and vibration isolation to prevent damages. Knowing about how to purposefully create and use acceleration and motion represents a further business unit that plans, develops and builds professional roller coasters for amusement parks and Ferris wheels.

MAURER offers its customers products and solutions that are particularly characterized by longevity, quality and safety. MAURER as a company and as a brand concentrates on being clearly positioned in the premium segment. Long-term orientation is at the core of the company's thinking and acting. Striving for continuous improvement, innovation and customer satisfaction are part of our daily task.

Products & Services

Traffic, wind, temperature and seismic-induced movements of buildings, bridges and complex structures can be controlled through selective use of structural bearings, expansion joints, tuned mass dampers and seismic devices to protect the structures from damage. MAURER vibration isolation isolates structures against unwanted vibrations from the environment or prevents the propagation of machine-induced vibrations in the building.

Senior Management

1. Dr. Christian Braun, CEO



Max Bögl (Thailand) Limited

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EABC Representative Christopher Lindstedt

Chief Operations Officer
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Industry/Activities

Wind Energy, Rail and Construction

Company Profile

Since its establishment in 1929, the Max Bögl group has grown steadily from a building firm into a global technology and service business. It now operates in all areas of modern construction and at all levels of complexity. 6.500 highly qualified employees at over 35 sites internationally work on pioneering products and projects ranging from customised individual to comprehensive large-scale solutions.

Products & Services

- Wind Turbine Towers
- Fast Rail Road Tracks
- People mover for Intra-City transport and Airport-Links (TSB – Transport System Bögl)

Senior Management

1. Josef Knittl, CEO
2. Jürgen Joos, CFO



M A Z A R S

Mazars (Thailand) Ltd.

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Website: www.mazars.co.th



EABC Representative Rob Hurenkamp

Managing Partner
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Industry/Activities

Accounting/Auditing/Legal, Tax and Business Advisory Services

Company profile

Mazars in Thailand is a leading audit, accounting, legal, tax and advisory practice, combining the benefits of an integrated global partnership with the entrepreneurial drive of the senior advisors.

Mazars currently employs over 240 professionals in Bangkok, providing professional support to both international and local clients. A key feature of the practice is the multinational composition of its consultants, with Thai, British, Dutch, German, Korean, Japanese, and Australian nationals among its senior advisors.

The group has a direct presence in 89 countries and draws on the expertise of more than 23,000 professionals to assist companies, major international groups, SMEs and entrepreneurs.

Products & Services

- Accounting and Payroll Outsourcing
- Audit and Due Diligence Services
- Taxation Advisory Services
- Legal and Company Secretarial Services
- Business Advisory Services

Senior Management

1. Rob Hurenkamp, Managing Partner
2. Chatchawat Kriengsuntikul, Partner
3. Jonathan Fryer, Partner



Mercedes-Benz (Thailand) Ltd.

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EABC Representative Roland Folger

President & CEO

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Industry/Activities

Automotive Industry

Company Profile

Mercedes-Benz (Thailand) Limited was founded on January 14, 1998 and operates under the auspices of Daimler AG, in Stuttgart, Germany. Daimler AG is one of the world's most successful automotive companies. With its divisions Mercedes-Benz Cars, Daimler Trucks, Mercedes-Benz Vans, Daimler Buses and Daimler Financial Services, the Daimler Group is one of the biggest producers of premium cars and the world's biggest manufacturer of commercial vehicles with a global reach. As a pioneer of automotive engineering like no other trademark in the automotive world, the star symbolizes perfection, fascination and responsibility. True to Gottlieb Daimler's maxim "The best or nothing," Mercedes-Benz is playing a leading role in shaping the premium segment and the future of green technology, safe and sustainable mobility.

Products & Services

Mercedes-Benz Thailand's activities include the importation, assembly, sales and customer services for Mercedes-Benz passenger cars and vans. In addition, Mercedes-Benz (Thailand) provides full maintenance, repair and customer services facilities. Mercedes-Benz C-Class, E-Class, and S-Class vehicles as well as the latest Plug-In HYBRID models, the C 350 e, E 350 e and GLE 500 e, and driving performance models, AMG C 43 4MATIC Coupe and AMG GLC 43 4MATIC Coupe, are assembled in Thailand.

To cover customer demand, we also import a variety of premium models ranging from A-Class, CLS, SLC, GLE Coupe, E-Class Coupe and Cabriolet, S-Class Coupe and Cabriolet, G-Class, V-Class including Mercedes-AMG and Mercedes-Maybach. The Mercedes-Benz network organization includes 32 authorized dealers and 3 service centers nationwide.

Senior Management

1. Roland Folger, President & CEO
2. Heiko Nitsche, Vice President & CFO
3. Frank Steinacher, Vice President, Sales & Marketing

MG Sales (Thailand) Co., Ltd.

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EABC Representative Zhang Haibo

President of SAIC Motor-CP Co., Ltd.
and MG Sales (Thailand) Co., Ltd.

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Industry/Activities

Automotive

Company Profile

Founded in 2013, MG Sales (Thailand) Co., Ltd. is the sales, marketing, and after-sales services arm for MG brand in Thailand. MG Sales (Thailand) Co., Ltd. oversees dealer networks and is both a joint venture and a business unit of Charoen Pokphand Group (CP) and Shanghai Automotive Industry Corporation (SAIC). Both CP and SAIC operate the state-of-the-art SAIC Motor-CP Co., Ltd manufacturing facility, which assembles the iconic MG vehicles, to serve both domestic and ASEAN markets.

Products & Services

Product & Innovation:

- SEDAN: MG6 and MG5
- HATCHBACK: MG3
- SUV: MG GS and MG ZS
- i-SMART: A connectivity system with driver behavior learning and the world's first Thai language voice command.

Service:

- MG Passion Service program: Mobile Maintenance Service, 4-year or 120,000 km product warranty, 24-hour Roadside Assistance and Call Centre access, and Courtesy car
- Approved Certified Used Car by MG program for customers who want to purchase or sell the certified used cars with the highest quality and satisfaction
- MG Driving Experience Centre provides direct experience to customers

Senior Management

1. Zhang Haibo, President of SAIC Motor-CP Co., Ltd. and MG Sales (Thailand) Co., Ltd.
2. Suroj Sangsanit, Executive Vice President of SAIC Motor-CP Co., Ltd.
3. Zhao Feng, Vice President of SAIC Motor-CP Co., Ltd.
4. Pongsak Lertrudeewattanavong, Vice President of MG Sales (Thailand) Co., Ltd.

MICHELIN SIAM CO., LTD.

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EABC Representative Segsarn Trai-Ukos

Country Director Thailand and Secretary General to Michelin East Asia and Australia
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Industry/Activities

Tire Industry

Company Profile

Michelin is the world leading manufacturer and distributor of tyre products covering a wide range of vehicles.

Michelin in ASEAN has been established since 1987 with its first groundbreaking ceremony in Thailand, which has become its main production base with 6 factories producing a complete production loop of tyres starting from natural rubber composite, mold, cable steel cord, and finished goods, which are passenger car, truck & bus, motorcycle and aircraft tyres. Under the brand names of "MICHELIN", "BFGOODRICH" and "SIAMTYRE", with the contribution and commitment to our businesses, Michelin in Thailand has become a manufacturing hub for both domestic and export markets covering Asia Pacific and other continents.

Products & Services

Michelin Siam Group is the leading manufacturer and distributor of tire products covering a wide range of sections from passenger cars, light trucks, trucks bus, motorcycles, earthmovers and airplanes. Under the brand names of "Michelin", "BFGoodrich", and "SiamTyre".

With the contribution and commitment to our businesses, Michelin in Thailand has become a manufacturing hub for both domestic and export markets covering Asia Pacific and other continents. Furthermore, Thailand also plays an important role for being the company technology hub in ASEAN as one of seven Michelin Research & Development centres in the world.

Senior Management

1. Lionel Dantiacq, Chairman and President to Michelin East Asia & Australia
2. Anu Sridha, Personnel Director to Michelin East Asia & Australia
3. Somchai Santvinyoo, Finance Director to Michelin East Asia & Australia

Minor Hotels

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EABC Representative Thomas B. Meier

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Industry/Activities

Hotel Business

Company Profile

Minor Hotels is an international hotel owner, operator and investor currently with 163 hotels in 26 countries across Asia Pacific, the Middle East, Africa, the Indian Ocean, Europe and South America.

As an international hotel group, Minor Hotels passionately explores new possibilities in hospitality with a diverse portfolio highlighted by our proprietary Anantara, AVANI, Oaks, Elewana and Tivoli brands – as well as Four Seasons, St. Regis and Marriott properties and the Anantara Vacation Club shared ownership programme.

With dynamic plans to expand our existing brands and explore strategic acquisitions throughout opportunistic markets, we pursue a vision of a more passionate and interconnected world.

Products & Services

Minor Hotels drives its growth through a portfolio of five in-house hotel brands; Anantara, AVANI, Elewana, Oaks and Tivoli as well as a collection of related hospitality businesses and strategic partnerships with other leading hotel brands worldwide. Each of our brands possesses its own distinctive personality and contributes in a unique way to Minor Hotels' growth objectives. Explore the strength in our diversity.

Anantara: A luxury brand for modern travelers

AVANI: A vibrant upscale brand offering relaxed comfort in a contemporary style

Elewana: Unique accommodations of exceptional comfort
Oaks: A unique blend of city hotels and resort-style accommodation

Tivoli: A diverse portfolio of four- and five-star hotels with unique personalities

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EABC Representative Sebastien Laurent

Country Director

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Industry/Activities

Purchase and Trade of products related to telecommunications

Company profile

Nokia is one of the world's largest telecommunications infrastructure company. Our operational headquarters is based in Finland. Nokia's Executive Board is headed by Rajeev Suri as President and Chief Executive Officer. Nokia is a global leader in the technologies that connect people and things. Powered by the pioneering work of Bell Labs, our research and innovation division, and Nokia Technologies, we are at the forefront of creating and licensing the technologies that are increasingly at the heart of our connected lives. We combine global leadership in mobile and fixed network infrastructure, with the software, services, and advanced technologies to transform how smart devices and sensors tap the power of connectivity.

With state-of-the-art software, hardware and services for any type of network, Nokia is uniquely positioned to help communication service providers, governments, and large enterprises deliver on the promise of 5G, the Cloud and the Internet of Things. Serving customers in over 150 countries across the world, Nokia is driving the transition to smart, virtual networks and seamless connectivity by creating one, single network for all services, converging mobile and fixed broadband, IP routing and optical networks, with the software and services to manage them seamlessly.

For more information please visit www.nokia.com

Products & services

- Mobile Networks
- Fixed Networks
- Application & Analytic
- ION [IP/ OPTICAL Networks]

Senior Management

1. Harald Preiss, Head of Market Unit Asia North
2. Peter Lijten, Country Cluster CFO, Asia North
3. Sebastien Laurent, Country Director, Thailand

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EABC Representative Pisit Sittichaovphant

President/ CEO

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Industry/Activities

Electrical

Company profile

P.S.J Consultant Co., Ltd. was founded in 1989, specializing in design, installation and maintenance of lighting, electrical and security systems. Our reputation in providing high professional standards, quality control and customer satisfaction. This is reflected in our high profile references such as royal palaces and many historical sites.

About 10 years ago we have been actively promoting energy saving in lighting with a technology called P.S.J solution. This allows us to control the power consumption of any gas discharge lamp that uses magnetic ballast. The gas discharge lamps include High pressure sodium, Metal Halide, Mercury vapor and Fluorescent lamps. With years of experience in the field, we have extensively invested in research and development resulting in a number of innovations, including multi step timers and wireless remote controls. The collaboration with the sole manufacturer of the energy saving equipment has led to a merger in the year 2010, with the new name P.S.J Energy Save Company Limited. The company's products are marked under "Energy Save" branded.

Products & Services

"The smart solution for energy saving & lifestyle"

- PSJ Power Controller
- To manage the energy more efficiently
- Control the light level from 100% to 50%
- Extend lamp lifetimes reducing maintenance costs
- Easy Installation and saving costs up to 50%

By PSJ Technology is to disable the electricity discharge, which was previously a significant lost through the magnetic ballast, and convert/discharge back to the system instead. This helps reduce electrical consumption and optimize the energy in every unit used, and can be used with all type lamps.

Senior Management

1. Pisit Sittichaovphant, President/CEO

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**EABC Representative
Anders Lundquist**

President

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Industry/Activities

Executive Search

Company profile

Pacific 2000 is an Executive Recruitment company assisting primarily international companies in the search and selection of high-caliber personnel in Thailand and other Southeast Asian markets. We focus on frame agreements where we work on a continuous basis with our Clients building mutual trust based on high quality standards.

Between the Bangkok, Eastern Seaboard and Singapore offices Pacific 2000 are presently serving over 100 multinational companies. As a natural expansion of Pacific 2000's business in the region additional offices are being established.

Being an international joint venture with a majority of local employees we secure global strength with local roots. Our symbol, a combination of the Royal Barge in Thailand and a Nordic Viking Ship, also symbolizes that we are bridging the Continents!

Products & Services

Search and selection of personnel for international companies with Thai and regional operations.

Senior management

1. Anders Lundquist, President
2. Viyada (Victoria) Tannawee, Managing Director
3. Lassamon Wisoothisin, Managing Director

PANDORA Production Co., Ltd.

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**EABC Representative
Nils Helander**

Senior Vice President, Manufacturing and
Managing Director
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Industry/Activities

Jewellery Manufacturer

Company profile

PANDORA designs, manufactures and markets hand-finished and modern jewellery made from genuine metals at affordable prices. PANDORA jewellery is sold in more than 90 countries on six continents through approximately 9,500 points of sale, including more than 1,600 concept stores.

Founded in 1982 and headquartered in Copenhagen, Denmark, PANDORA employs more than 15,000 people worldwide of whom approximately 10,400 are located in Gemopolis, Thailand, where the company manufactures its jewellery. PANDORA is publicly listed on the NASDAQ Copenhagen stock exchange in Denmark. In 2014, PANDORA's total revenue was DKK 11.9 billion (approximately EUR 1.6 billion).

For more information, please visit www.pandoragroup.com

Products & Services

The manufacturer of hand-finished and contemporary jewellery made from high-quality materials for PANDORA A/S in Denmark.

Senior management

1. Nils Helander, Senior Vice President, Manufacturing and Managing Director



PCS Security and Facility Services Limited

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Website: www.pcs.co.th



EABC Representative Kitti Nakornchai

Managing Director
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Industry/Activities

Integrated Facilities Management

Company Profile

PCS Security and Facility Services Limited also known as PCS, was established in 1967. We have developed our wealth of expertise in facilities management services in Thailand for 50 years, offering quality services to all types of properties by our experienced professionals. We provide the services over 6,000 clients, supported by our network of 21 branches.

As part of the OCS Group, we provide leading Integrated Facilities Management (IFM) using best practices over the last 118 years, by our experienced teams across the globe.

IFM offers a comprehensive range of facilities management services for all non-core business activities, bringing sustainable solutions that add value to your business.

PCS operates across a wide variety of sectors such as commercial, education, healthcare, hospitality, retail and manufacturing. We can deliver various services, whilst tailoring to suit your business needs and organizational culture.

Products & Services

Our Services:

- Advanced Cleaning
- Canteen & Kitchen Management
- Catering Management
- Engineering Solutions
- Helpdesk
- Inventory & Audit
- Landscaping & Gardening
- Office Administrative
- Pest Management
- Receptionist
- Security Personnel & Systems

Our services are delivered by our own in-house experienced personnel. Self-delivery services allow us not only to integrate our on-site workforce to optimize resources and productivity, but also to minimize cost redundancy by eliminating margins from multiple vendors. For more information, please visit www.pcs.co.th or email us at customer@pcs.co.th



Pernod Ricard Thailand

Pernod Ricard Thailand

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EABC Representative Thitiwan Panyaputikul

Executive Assistant and Office Manager
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Industry/Activities

Alcohol Beverage/Importer & Distributor

Company Profile

Pernod Ricard Thailand (PR Thailand) is one of the leaders in the international wine and spirits import business in Thailand. PR Thailand was established in 2002 by the merger of Pernod Ricard Group and Seagram.

Our Parent Company, Pernod Ricard Group, has been operating its business since 1975 with a current workforce of approximately 18,500 people and operates through 6 Brand Companies and 85 Market Companies.

Pernod Ricard is strongly committed to a sustainable development policy and encourages responsible consumption. Pernod Ricard's strategy and ambition are based on 3 key values that guide its expansion: entrepreneurial spirit, mutual trust and a strong sense of ethics.

Products & Services

PR Thailand holds one of the most prestigious brand portfolios in the sector: Absolut Vodka, Ricard pastis, Ballantine's, Chivas Regal, Royal Salute and The Glenlivet Scotch whiskies, Jameson Irish whiskey, Martell cognac, Havana Club rum, Beefeater gin, Kahlúa and Malibu liqueurs, Mumm and Perrier-Jouët champagnes, as well Jacob's Creek, Brancott Estate, Campo Viejo, Graffigna and Kenwood wines.

Senior Management

1. Quentin Job, Managing Director
2. Duangdao Warodomwicht, Head of Finance & Operations
3. Krisda Kamolvarinthip, Marketing Director
4. Ivan Froissard, Head of National On Trade
5. Thitiwan Panyaputikul, Executive Assistant & Office Manager



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EABC Representative Amara Chunplang

Corporate & Public Affairs Lead

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Industry/Activities

Pharmaceutical & Medical Products, Retail Consumer Products

Company Profile

Established in 1958 by Pfizer Inc., Pfizer (Thailand) Limited is one of Thailand's largest biopharmaceutical companies. Over 60 years, Pfizer (Thailand) has been offering innovative, high quality medicines and medical supplies to prevent and treat disease and improve the health and wellness of Thais. Pfizer expands access to quality medicines to provide better health care support through collaborative partnerships with healthcare providers, medical professionals, public and private organizations, and local communities across Thailand. Almost 400 colleagues work together at Pfizer Thailand in a socially responsible and commercially viable manner to offer innovative and efficient solutions for the diverse medical needs of patients in Thailand.

Products & Services

Pfizer (Thailand) Limited has been offering innovative, high quality, and effective medicines apart from medical supplies to prevent and treat diseases with our leading portfolio of medicines across a broad range of therapeutic areas included;

- Sterile Injectables
- Biosimilars
- Inflammation & Immunology
- Internal Medicines
- Oncology
- Rare Diseases
- Metabolic Diseases
- Vaccines
- Vitamin Compounds and Multivitamins (e.g. Centrum, Caltrate, etc.)

Senior Management

1. Selim Sezgin, Country Manager, Thailand
2. Pichitchai Jakpaisan, General Manager, Thailand, Indochina Market
3. Amara Chunplang, Corporate and Public Affairs Lead

Pharmaceutical Research and Manufacturers Association

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EABC Representative Busakorn Lerswatanasivalee

Chief Executive Officer

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Industry/Activities

Non-Profit Organisation

Company Profile

The Pharmaceutical Research and Manufacturers Association (PReMA) is a non-profit organization representing members who are research based pharmaceutical companies innovating medicines to combat the previously incurable and to improve on existing treatments.

PReMA works to encourage the Thai people to become a part of the international pharmaceutical research and development process creating innovation not only for our own enhanced social wellbeing and national economic benefits but also to the benefits of the world community.

Products & Services

PReMA's main roles consist of:

- Promoting healthier lives through scientific advancements in research and development of high quality medicines by its members;
- Encourage compliance with ethical international standards;
- Collaborate to support patients' timely access to innovative medicines;
- Educate and train related parties in public health systems, and
- Promote understanding of the benefits of intellectual property rights in the development of innovative medicines.

All of which align with PReMA's value of Innovative Medicines. Healthier Life.

Senior Management

1. Busakorn Lerswatanasivalee, Chief Executive Officer
2. Amporn Charoensomsak, Health System Partnership Director
3. Pitchapon Noonbhakdi, Government Affair Director
4. Dr. Rita Juneja, Public Relation Assoc. Director

S U C C E S S  I S A B L E N D



CHIVAS

BLENDED SCOTCH WHISKY

OFFICIAL SPIRITS PARTNER



Philip Morris Trading (Thailand) Co., Ltd.

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www.facebook.com/PhilipMorrisThailand/



EABC Representative Pongsathorn Anusinha

Director External Affairs
Pongsathorn.Anusinha@pmi.com

Industry/Activities

Tobacco Sourcing, Trading and Buying

Company Profile

Designing a Smoke-Free Future

Philip Morris Trading (Thailand) Company Limited "PMTT", an affiliate of Philip Morris International Inc. (PMI), which has an Operations Center and R&D Center in Switzerland, is now a leader in the international cigarette import business in Thailand. We commenced the import and sale of PMI's tobacco brands since 1991 and employ approximately 400 talented Thai employees to whom we attribute our corporate culture and business results in designing a smoke-free future. We are now building our future on smoke-free products that are a much better consumer choice than continuing to smoke cigarettes. Our goal is that these products ultimately replace cigarettes to the benefit of adult smokers, society, our company and our shareholders.

For more information, see

<https://www.pmi.com/markets/thailand/en> and
<https://www.facebook.com/PhilipMorrisThailand/>

Products & Services

PMTT have endeavored to provide high-quality tobacco products to adult smokers in Thailand. In addition, PMI's affiliate has been purchasing tobacco leaves from Thai farmers since 1980s. The leaves are made to produce the products which are the choice for adult smokers worldwide. And for those who choose to continue to smoke, PMI is focusing on offering them alternatives and less harmful products. Since 2008, PMI has invested over USD 4.5 billion, employing over 400 world-class scientists, engineers, and technicians to develop a portfolio of smoke-free products.

Senior Management

1. Pongsathorn Anusinha, Director External Affairs

PKF Holdings (Thailand) Ltd.

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EABC Representative John Sim

Chairman
john.sim@pkf.com

Industry/Activities

Tax, Audit/Assurance, Advisory, Bookkeeping, Payroll,
Corporate Legal

Company Profile

PKF Thailand is a professional services firm headquartered in the financial district of Bangkok and member of PKF International's global family of legally independent firms consisting of over 400 offices and operating in 150 countries. We provide high quality audit, accounting, tax, and business advisory solutions. PKF is licensed by Thailand's SEC to perform Audits on Public listed companies, and a strategic relationship with a leading global Investment Bank to provide extensive financial services. We are the only global accounting firm with an active branch in the Eastern Seaboard.

Products & Services

Throughout Thailand from our Headquarters in Bangkok and our branch in the Eastern Seaboard.

- Audit and Assurance (including Internal Audit and Analytics)
- Tax (Local and International, BOI, Transfer Pricing, Customs, Compliance and Consulting)
- Business Solutions (Corporate Legal, Outsourced Accounting, Outsourced Payroll)
- Advisory (Feasibilities, Forensics, Restructuring and Reorganizations, Turnarounds)
- Corporate Finance (Mergers and Acquisitions, Private Equity, Trade Sales and Private Treaty Divestments, Valuations)
- Transactions Services (Due Diligence, Financial Modelling, Financial Model Validations, Sell Side Preparation)

Senior Management

1. John Sim, Chairman
2. Andrew McBean, Chief Executive Officer
3. Chanpen Suteerapongpun, Chief Financial Officer
4. Sawinee Sawanont, Partner, Audit and Assurance
5. Pitinan Lilamethwat, Partner, Audit and Assurance
6. John Casella, Partner, Tax and Consulting Services
7. Peter Taylor, Partner, Advisory
8. Craig Taylor, Partner, Advisory

Polish Investment and Trade Agency

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EABC Representative Norbert Bak

Chief Representative Officer
Norbert.bak@paih.gov.pl

Industry/Activities

Trade Agency

Company Profile

Polish Investment and Trade Agency (PAIH) is a government agency that works to increase the inflow of investments to Poland and to intensify Polish exports. Supporting entrepreneurs, the Agency assists in overcoming administrative and legal procedures related to specific projects as well as helps to develop legal solutions, find a suitable location, reliable partners and suppliers.

Products & Services

To offer in direct assistance for business on the site, PAIH offers a system of international support all over the world (currently in 70 countries). The PAIH Foreign Trade Offices of PAIH comprise a global, constantly expanding network of the Agency's divisions responsible for providing support for Polish exporters and investors who look for new opportunities overseas. PAIH Foreign Trade Offices are focused on distant markets of rapid growth that represent the greatest potential for Polish companies. The offices have also been designed to attract foreign investors and assist them on their way to set business in Poland.

Senior Management

1. Norbert Bak, Chief Representative Officer

Pöyry Energy Ltd.

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EABC Representative Knut Sierotzki

Vice President Hydropower Asia
knut.sierotzki@poyry.com

Industry/Activities

Energy Consulting

Company Profile

Pöyry is an international consulting and engineering company. We serve clients across power generation, transmission & distribution, forest industry, biorefining & chemicals, mining & metals, infrastructure and water & environment. Together, we deliver smart solutions and work with the latest digital innovations. Pöyry's net sales in 2017 were EUR 522 million. The company's shares are quoted on Nasdaq Helsinki. Approximately 5500 experts. 40 countries. 115 offices.

Products & Services

- Hydropower: 100 GW, 1 in 8 major dams designed by Pöyry
- Thermal: 60 GW, 2X1000 MW pioneering ultra supercritical plant, Indonesia
- Energy Consulting: 25+ countries, national electricity & gas market rules designed by Pöyry
- Chemicals & Biorefining: 1.5 Mt CO2 reduction, Silva: replacing oil with biofuels
- Pulp, paper & board: #1 in world, designed 80% world's big pulp mills
- Mining & metals: #1 in Gold, EPCM service contractor in EU
- Rail & underground: 1000km of tunnels designed by Pöyry, inc. Gotthard, 57km longest rail tunnel
- Environmental: 2000+ due diligences in last decade
- Water: 8M people benefiting from cleaner water in Finland, Germany and Switzerland.

Senior Management

1. Knut Sierotzki, Vice President Hydropower Asia

PricewaterhouseCoopers WMS Bangkok Ltd.

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**EABC Representative
Nu To Van**

Partner
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Industry/Activities

Customs and International Trade Advisory Services

Company Profile

The Worldtrade Management Services (WMS) is the global customs and world trade consultancy practice of PricewaterhouseCoopers. Our regional team is a blend of Asian nationals and expatriates with a variety of backgrounds including ex-senior government officials, customs officers, international trade lawyers, accountants and specialists from the private sector who have extensive experience in logistics, customs and international trade. Based in Thailand since 1992, and part of the specialist regional practice, we are staffed by local and expatriate customs professionals, who are focused on delivering custom-made solutions designed to better inform our clients on all areas of customs compliance and best practices.

Products & Services

WMS Thailand can assist firms to understand their roles and responsibilities in their conduct towards Thai Customs and other relevant government agencies involved in cross border transactions. The regulations and processes in Thailand can be confusing, complex and difficult to implement. WMS Thailand provides assistance and guidance on the best practices on all aspects of customs duty management.

Senior Management

1. Paul Sumner, Partner
2. Nu To Van, Partner

Prudential Life Assurance (Thailand) Public Company Limited

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**EABC Representative
Aman Chowla**

Chief Executive Officer
Aman.Chowla@prudential.co.th

Industry/Activities

Life Insurance

Company Profile

Prudential entered Thailand in 1995 as a joint-venture partner with Thai Sethakij Life Assurance, bringing its world-class expertise and business finesse to create superior range of products and services to answer to the needs of the Thai customers. Prudential Thailand (PLT) has grown from strength to strength and widened its platform to better serve the Thai society.

Products & Services

Prudential Thailand's multi distribution channel strategy (Agency, Direct Marketing & Telemarketing, Bancassurance) facilitates reaches into all its target groups with each channel offering a comprehensive range of protection and saving products for all life stages.

Senior Management

1. Aman Chowla, Chief Executive Officer
2. Saipin Choaknumkij, Chief Government Relations Officer
3. Martin Berry, Chief Financial Officer

PUGNATORIUS Ltd.

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**EABC Representative
Dr. Ulrich Eder**

Rechtsanwalt, Steuerberater,
Managing Director
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Industry/Activities

Legal Services

Company Profile

PUGNATORIUS is a German managed independent law practice based in Bangkok. The law office provides international corporations, investors and foreign law firms with premium legal and tax services relating to Thailand, Southeast Asia and offshore jurisdictions. PUGNATORIUS is specialized to guide foreign clients through the red-tape requirements, legal hurdles and international tax structuring of their foreign investments, trade operations and real estate developments.

Products & Services

Foreign direct investments in Thailand's manufacturing and service sectors, company formations, acquisitions and restructurings, joint ventures, business and foreign investment licenses. Real estate developments including the sale and purchase of condominium units, apartments, villas, resorts and townhouses, and the restructuring and tax optimization of real estate projects. International tax advice, tax shelters and individually tailored tax planning solutions for corporate and private clients with the inclusion of offshore jurisdictions.

Senior Management

1. Dr. Ulrich Eder, German lawyer and tax counsel,
Managing Director

**Rende Ploenchit Hotel Company Limited
(Rosewood Bangkok)**

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**EABC Representative
Thomas Harlander**

Managing Director
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Industry/Activities

Hotel / Hospitality

Company Profile

The 33-story, ultra-luxury Rosewood Bangkok, will embrace the A Sense of Place® philosophy of Rosewood Hotels & Resorts® by referencing cultural touchstones of Thailand's rich heritage and customs. A visually stunning, vertical architectural marvel, Rosewood Bangkok consists of two connecting high-rise structures that create a dynamic form inspired by the graceful *wai* – the simple but beautifully elegant Thai gesture of greeting and welcome which ideally conveys Thai tradition and culture.

Rosewood Bangkok is located in a prime location in the heart of Bangkok along Ploenchit Road, directly connected to Ploenchit Skytrain Station. The hotel will be an integral part of a luxury enclave encompassing several embassies and new residential towers, offices and upscale retail.

Products & Services

The hotel offers 159 rooms, 4 restaurants and bar, a stylish speakeasy and a signature Rosewood spa, Sense. Meeting facilities will include The Pavilion residential-style meeting space totaling 320 sq. m. and seating up to 200 persons, as well as Ploenchit Boardroom which features panoramic views of the capital's iconic skyline.

Senior Management

1. Thomas Harlander, Managing Director



RITTAL Limited

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EABC Representative Chatchai Wajakiet

Managing Director
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Industry/Activities

Import and distribution about Industrial Enclosure, Power Distribution, Climate Control, and also CAE solution.

Company Profile

Rittal System is the world's leading systems provider for enclosures, power distribution, climate control, IT infrastructure and software & services. It unites innovative productions, pioneering engineering solutions and global service to accommodate the most diverse requirements.

Meanwhile, sister company EPLAN Software & Services provides software and service solutions in the fields of electrical, automation and mechatronic engineering. It also develops one of the world's leading design software solutions for machine and panel builders.

Together, we provide the ultimate efficiency by seamlessly integrating engineering design with mechanical and electrical automation products.

Products & Services

1. Enclosures
2. Power Distribution
3. Climate Control
4. IT Infrastructure
5. Software & Services
6. Rittal Automation Systems
7. Engineering EPLAN Software & Service

Our expertise – your benefit.

Senior Management

1. Chatchai Wajakiet, Managing Director



RWE Power Climate Protection Southeast Asia Co., Ltd.

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Website: www.rwe.com



EABC Representative Philipp Weiss

Managing Director
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Industry/Activities

Energy and Environment, Renewables, Rooftop Solar PV

Company Profile

RWE AG, with its headquarters in Essen, Germany, has three business segments - Lignite & Nuclear, European Power (gas, coal, hydro and biomass) and Supply & Trading. The Company plays a crucial role in power system operations and security of supply across Europe. Its fourth business arm is a financial holding in innogy SE, one of the continent's leading energy companies with a focus on Grid, Retail and Renewables. In this setup, the RWE Group's total workforce of nearly 60,000 employees is active on all tiers of the energy value chain.

Products & Services

RWE Power Climate Protection Southeast Asia is the regional hub for RWE's Climate Action activities across Southeast Asia with particular focus on:

- Renewable energy & energy efficiency projects, e.g. Rooftop Solar PV
- Smart grid integration & energy storage solutions
- Emerging emission trading systems
- Carbon footprinting & climate neutrality services

Senior Management

1. Philipp Weiss, Managing Director
2. Kamesh Iyer, Director
3. Ferdi Aarts, Director



sanofi-aventis (Thailand) Ltd.

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EABC Representative Chamaiporn Noonbhakdi

Thailand Public Affairs and
Market Access Head
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Industry/Activities

Pharmaceutical and Consumer Healthcare

Company Profile

Sanofi, a global healthcare leader, discovers, develops and distributes therapeutic solutions focused on patients' needs. Sanofi has core strengths in diabetes and cardiovascular, vaccines, rare diseases, consumer healthcare, emerging markets.

Sanofi is listed in Paris (EURONEXT: SAN) and in New York (NYSE: SNY).

Sanofi has its roots in Thailand since 1965 when Hoechst Pharmaceutical Industries registered, and became sanofi-aventis (Thailand) Ltd in 2006. Sanofi Group is present through 4 entities: Sanofi, Sanofi Pasteur, and the GPOMBP Ltd. (Government Pharmaceutical Organization-Merieux Biological Product), a joint venture between GPO, Sanofi Pasteur and CPB Equity Ltd. dedicated to the downstream production of vaccines for the local public market.

Products & Services

Our local presence includes:

- Pharmaceutical market: Providing leading therapeutic solutions for cardiovascular, thrombosis, diabetes, oncology, internal medicine, rare diseases, and central nervous system
- Growing Consumer Healthcare Business Unit led by the feminine hygiene wash Lactacyd
- And a footprint in rare diseases such as Genetic Lysosomal Storage Disorders (Gaucher, Pompe, MPS and Fabry)

Senior Management

1. Marine Queniert-Stojanovic, General Manager, Thailand, Malaysia, Singapore, Myanmar and Brunei
2. Chamaiporn Noonbhakdi, Thailand Public Affairs and Market Access Head
3. Panchanit Snape, Head of Communications, Thailand, Malaysia, Singapore, Myanmar and Brunei

Sasin School of Management

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EABC Representative Dean Outerson

Project Head of Marketing &
Communications
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Industry/Activities

Education

Company Profile

Sasin School of Management (of Chulalongkorn University) was the first Asian school to cultivate fruitful partnerships with top business schools in the United States, including Northwestern University's Kellogg School of Management and the University of Pennsylvania's Wharton School. In 2010, Sasin became Thailand's first business school to earn international accreditation - AACSB and EQUIS, the two most recognized and prestigious accreditations in the world. In 2018, Sasin was #43 in the world in the Times High Education/Wall Street Journal global MBA ranking.

Products & Services

Programs include:

Sasin offers a robust combination of degree and non-degree programs:

- The Flexible MBA: choose your completion speed to best suit your commitments (Part-time evening classes available)
- Dual MBA & Master of Engineering: two leading facilities combine to offer two exceptional degrees
- Executive MBA: Sasin's flagship program for experienced managers
- Ph.D. program in Finance or Marketing
- Executive Education (non-degree programs)
 - Senior Executive Program (SEP)
 - Focused (open enrollment) Programs
 - Corporate (in-company) Programs

Centers include:

- Sasin Sustainability & Entrepreneurship Center (SEC)
- Sasin Management Consulting (SMC)
- Sasin Japan Center (SJC)

Senior Management

1. Professor Ian Fenwick, Ph.D., Interim Deputy Director



Scand-Media Corp., Ltd.

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EABC Representative Gregers Moller

Managing Director

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Industry/Activities

Graphic design, printing, publishing, online media

Company Profile

Scand-Media Corp., Ltd. was established in Thailand 1994 by Foreign Correspondent Mr. Gregers Moller. Today, the group consists of Scand-Media Corp., Ltd., Scandinavian Publishing Co., Ltd. and ScandAsia Publishing Co., Ltd.

Scand-Media is active within graphic design, printing, publishing, online media.

Products & Services

Scand-Media Corp. Ltd. serves mostly international companies and organisations with graphic design, printed material and online services of high quality at competitive costs.

The group includes Scandinavian Publishing Co., Ltd. which is specialised in writing, editing, marketing and producing periodical magazines, newsletters, yearbooks and websites.

The group includes also ScandAsia Publishing Co., Ltd. which owns and manages the publication ScandAsia – a magazine for residents from Scandinavia living in Asia, including a news website www.scandasia.com serving the same target group.

Senior Management

1. Gregers Moller, Managing Director, Scand-Media Corp., Ltd.
2. Disraporn Yatprom, Managing Director, Scandinavian Publishing Co., Ltd.
3. Finn Balslev, Marketing Director, Scandinavian Publishing Co., Ltd.
4. Patcharee Lae-ya West, Marketing Director, Scand-Media Corp., Ltd.
5. Suchaya Phungart, Marketing Manager, Scand-Media Corp., Ltd.

Scania Siam Co., Ltd.

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EABC Representative Johan Clason

Sales & Marketing Director

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Industry/Activities

Big commercial vehicles and services

Company Profile

Scania's aim is to drive the shift towards a sustainable transport system, creating a world of mobility that is better for business, society and the environment.

Scania is a world-leading provider of transport solutions, including trucks and buses for heavy transport applications combined with an extensive product-related service offering. Scania offers vehicle financing, insurance and rental services to enable our customers to focus on their core business. Scania is also a leading provider of industrial and marine engines.

Scania has been present in Thailand more than 30 years. The Head Office is located in Samutprakarn with 11 service centers across the country to provide life cycle services to customers. Our objective is to become the "Leading European Truck and Bus brand in Thailand".

Products & Services

Scania provides a broad portfolio of tailor-made fuel efficient and robust truck and bus applications. We also provide a full range of services including financial services, driver training, repair and maintenance, spare parts sales - all to ensure the most profitable solution for the customer. Furthermore, our Scania assistance team provide 24/7 roadside assistance and mobile service vehicles for difficult-to-reach areas no matter the time, location or need in order to maximize customer uptime.

In order to strengthen our presence we are continuously developing and growing our product and service portfolio as well as the network in Thailand.

Senior Management

1. Stefan Dorski, Managing Director
2. Phuriwat Rak-intr, Retail Operations Director
3. Johan Clason, Sales & Marketing Director



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EABC Representative
Andreas Koeck
Managing Director
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Industry/Activities

Technology for clean air

Company Profile

TECHNOLOGY FOR CLEAN AIR

Innovative air and environmental technology for industrial applications has been Scheuch's stock in trade for more than 55 years now. Whether the solutions involve extraction, dusting, conveying, flue gas purification or plant manufacturing, Scheuch is a leading expert with a pole position on the market in numerous sectors, and offers its customers application-specific, high-quality solutions to their air and environmental technology issues.

Products / Technologies

A PRODUCT RANGE BOASTING CERTIFIED QUALITY

We offer a full product range that is literally unmatched by any other company and combines components and devices developed and produced in-house for air purification and environmental technology systems such as wet and dry electrostatic precipitators (ESP / WESP), wet scrubber systems, bag filter technology, biological treatment as well as catalytic systems.

Our pneumatic transportation components such as fans, rotary valves, flaps and ducting complete our product range.

With our service hub in Bangkok we are able to provide local support in real time.

Senior management

1. Andreas Koeck, Managing Director

Schneider Electric

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EABC Representative
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Industry/Activities

Energy Management and Automation

Company Profile

Schneider Electric is leading the Digital Transformation of Energy Management and Automation in Homes, Buildings, Data Centers, Infrastructure and Industries.

With global presence in over 100 countries, Schneider is the undisputable leader in Power Management – Medium Voltage, Low Voltage and Secure Power, and in Automation Systems. We provide integrated efficiency solutions, combining energy, automation and software.

In our global Ecosystem, we collaborate with the largest Partner, Integrator and Developer Community on our Open Platform to deliver real-time control and operational efficiency.

We believe that great people and partners make Schneider a great company and that our commitment to Innovation, Diversity and Sustainability ensures that Life Is On everywhere, for everyone and at every moment.

Products & Services

- Energy Management and Infrastructure
- Electrical and Power Distribution
- Building Automation, Building Management and Security
- Industrial Automation and Control
- Critical Power and Cooling Services
- Installed Base Services/Field services
- Renewable

Senior Management

1. Marc Pelletier, Country President

SCHNELL MEDIA

your digital factory.

Schnellmedia Asia Co., Ltd.

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EABC Representative Andrew Hong San Djie

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Industry/Activities

Digital Content

Company Profile

SCHNELL Media Asia Co., Ltd. is a part of SCHNELL MEDIA Group in Germany and was established in Thailand since 2006. We provide the highest quality of image editing and optimization such as extraction, masking, retouching, colour correction, conversion and vectorisation. Our clients include world class Media Agencies from AU, EU and US.

Products & Services

- Photography Services: e-commerce, product, lifestyle, marketing, location shooting.
- Retouching / Post-Production Services: image enhancement, composing, layout, volume, production house

Senior management

Andrew Hong San DJIE, Country Director



Sheraton Grande Sukhumvit, a Luxury Collection Hotel, Bangkok

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EABC Representative Richard Chapman

General Manager
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Industry/Activities

Hotel

Company Profile

Sheraton Grande Sukhumvit is an award-winning 5-star luxury business hotel located in the heart of Bangkok's business and entertainment district. With a direct link to the BTS Asok skytrain station and a few steps from the MRT Sukhumvit subway station, it provides ease of access to the Queen Sirikit National Convention Center, many of the city's cultural sites and attractions, and outstanding shopping malls such as Terminal 21, The EM District, Central Embassy, Siam Paragon, and Central World.

Products & Services

The hotel offers discerning guests luxury accommodation complemented by exceptional service. Rossini's, an award-winning Italian restaurant and basil, fine authentic Thai cuisine, BarSu, a chic gastro lounge, The Living Room, Bangkok's premier live jazz venue, Orchid Café, the finest buffets, Dine in the Dark, a unique dining experience, exceptional business and function facilities, all combined to deliver an unforgettable personal experience.

Senior Management

1. Richard Chapman, General Manager
2. Daniel Sasse, Director of Sales and Marketing

Siam Kempinski Hotel Bangkok

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EABC Representative Alex Pichel

General Manager
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Industry/Activities

Hotel

Company Profile

Kempinski – A collection of stylish individual luxury properties

The Kempinski name is proudly borne by a growing collection of distinguished properties around the world. As Europe's oldest luxury hotel group, Kempinski has built its reputation on the belief that exclusivity and individuality are key elements of true luxury.

Products & Services

Located in a prime location of downtown Bangkok with direct access to the Siam Paragon Shopping Mall, the Siam Kempinski Hotel Bangkok is an ideal destination for both business and leisure travellers to indulge in its unique resort-like atmosphere in the heart of the city's premier shopping and entertainment district. Each of the hotel's 401 luxurious rooms and suites, features a contemporary interior design sparkling with unique Thai elements - many of which offer private balconies overlooking the lush garden and hotel's swimming pools. Daily refillable drinks and snacks as well as Internet access are provided as complimentary.

Senior Management

1. Alex Pichel, General Manager

Siemens Mobility Limited

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EABC Representative Tomasz Mazur

Chief Executive Officer
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Industry/Activities

Transportation

Company profile

Siemens Mobility is legally separate entity 100% owned by Siemens AG to combine all Siemens businesses in the area of passenger and freight transportation – including rail vehicles, rail automation systems, rail electrification systems, road traffic technology and intelligence traffic solutions. As a preferred provider for rail systems with more than 20 years of service experience in Thailand; good knowledge about a rail system, the local political landscape and the challenges from earlier projects provide us with more valuable insights for existing and future rail projects.

Products & Services

The portfolio of the Mobility Division includes

- The full range of vehicles for rail traffic: Regional, as well as intercity and high speed trains, metro cars, streetcars and light rail, passenger coaches, driverless vehicles and locomotives
- Signal and control technology for rail-based passenger and freight traffic
- Electrification solutions for rail and road traffic
- Maintenance and service of vehicles and infrastructure
- Road traffic control and information systems, parking space management as well as electronic payment and toll systems for urban and interurban traffic
- Consulting, planning, financing, construction and operation of turnkey mobility systems
- Integrated mobility solutions for intermodal networking of different traffic systems

Senior management

1. Tomasz Mazur, Chief Executive Officer
2. Mathias Merta, Chief Financial Officer



Skywave Technologies

Skywave Technologies (Thailand) Co., Ltd.

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EABC Representative Anja Heck

Managing Director
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Industry/Activities

IT/Software & Digital Content Development

Company Profile

Skywave Technologies is a 100% German owned IT company in Bangkok that specializes in Customized Software Solutions & Digital Content Development, as well as IT Consulting Maintenance and Support. As an expert company in software development we are promoted by Thailand Board of Investment (BOI). Our team is international, and we work for clients in Thailand, other ASEAN countries, in Australia and in Europe. We also are a Certified Development Agency for one of Germany's global Pharma & Healthcare Organization. At the heart of our business values are our service excellence based on years of experience in working with international clients, our outstanding customer orientation, reliability and open communication style in various languages.

Products & Services

- Software & Digital Content Development & related service
- Web Development, Web design
- Mobile Application
- IT Support & Maintenance
- Business Analysis, IT Consulting, IT Checkup/ Audits
- User Trainings & Knowledge Sharing

Senior Management

1. Anja Heck, Managing Director
2. Joao Paulo Maluf, IT Specialist / Customer Service Manager

SPBTV Asia Pte Ltd

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Website: www.spbtvsolutions.com
www.spbtv.com



EABC Representative Robert Fox

Regional Director Asia Pacific
bob@spbtv.com

Industry/Activities

Media management and delivery services, IT Services

Company Profile

SPB TV is one of the world's leading providers of end-to-end OTT TV, IP TV and mobile TV solutions for video content delivery to multi-screen devices: mobile, tablet, desktop and connected TV. SPB TV solutions provide stable video delivery and playback across any wireless network, fixed networks. Award-winning intuitive UI and effective monetization tools.

Products & Services

End-to-end media platform including transcoding, streaming, business intelligence (driving recommendation engine, ad substitution, reports), time shift, interactivity, EPG, multi-screen use, any modern OS (including Android, iOS, Blackberry etc), leading operator dashboard, fast deployment. Any network, any device, all content B2B and B2C deployments. Delivery business models include SVOD, TVOD, EST, and AVOD.

Senior Management:

1. Robert Fox, Regional Director Asia Pacific



Spica Co., Ltd.

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 Tel.: +66 2 721 7373
 Fax: +66 2 721 6674, +66 2 721 6686
 E-mail: info@spica-siam.com
 Website: www.spica-siam.com
 www.husqvarna.com/th/en
 www.greenworkstools.biz
 www.facebook.com/spicasiam



EABC Representative Jan Eriksson

Managing Director
 jan@spica-siam.com

Industry/Activities

Retail/Wholesale/Sourcing

Company Profile

Spica Co., Ltd. was established in 2008 with a paid up share capital of Baht 5 million with 34 employees and sales of Baht 100 million+ for 2017.

Spica Co., Ltd. is the exclusive importer for well know and high quality premium brands:

- **HUSQVARNA** : Husqvarna belong to Husqvarna AB, Sweden. Husqvarna is one of the world's largest brands within powered products for forests, parks and gardens. The company operates in over 100 markets throughout the world and offers a wide range of products extending from extreme professional products for forestry to consumer products such as chainsaws, brushcutters, lawn tractors, blowers, trimmers and lawnmowers.
- **GARDENA** : Based in Ulm/Germany, Gardena is the preferred brand for millions of home & garden owners worldwide when it comes to garden care. That is because Gardena offers a complete range of all that is required – no matter if watering systems, pumps, garden ponds, lawn care, tree and shrub care, garden tools. Today Gardena is the leading brand for high-quality garden tools in Europe & represented in more than 80 countries all over the world.
- **GREENWORKS TOOLS** : GreenWorks Tools supplies products for forestry, lawn, garden and handheld tools using Lithium-Ion Battery which offer premium performance and versatile features, environmental friendly, zero emission and low noise.

Spica Co., Ltd also has our own unique brand "KHUNSUKE" offering water pumps, gasoline engines, blades and sprayers. All brands are distributed nationwide through 350 dealers, modern trades, direct sale and online sales. Our products are sold online on our website www.tigerbay.com at the ultimate convenience for our customers.

Senior management

1. Jan Eriksson, Managing Director

SPM Group Service Limited

3354/5 Manorom Bldg., M Floor, Rama 4 Road,
 Klongton, Klongtoey, Bangkok 10110
 Tel.: +66 2 249 8487-9
 Fax: +66 2 249 8486



EABC Representative John Quarmby

Director
 john.quarmby@spmgs.com

Industry/Activities

Service Industry relating to Logistics.

Company Profile

SPM Group Service Limited is a provider of Logistics related services. We employ a team of professionals who follow up and follow through each and every transaction we manage. Our team has many years of experience with world class Logistics companies operating in Thailand.

"Quality within your time line at a reasonable price" is our working policy.

Products & Services

Our logistics Services:

- Customs Clearance Brokerage
- International Freight Forwarding
- Inland Transport
- License Compliance.
- BOI Application
- HR related services (recruitment, implant staff)

Senior Management

1. John Quarmby, Director
2. Saowapa Suebphanwong, Director
3. Wanpen Pengsomboon, Director-Operation

Swissôtel Bangkok Ratchada

204 Ratchadapisek Road, Huay Kwang, Bangkok 10320

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EABC Representative

Bruno Rotschaedl

General Manager

Bruno.Rotschaedl@swissotel.com

Industry/Activities

Hotel

Company Profile

The luxurious Swissôtel Bangkok Ratchada is a five-star hotel located on Rachadapisek Road, Bangkok's new thriving central business and entertainment district, and is approximately 40 minutes away from the Suvarnabhumi international Airport. The Huai Kwang train station is a two-minute walk from the hotel with Bangkok's prime tourist attractions, central business district and convention centre just a few train stations away.

Products & Services

- The 22-storey hotel with 407 elegantly spacious rooms and suites
- The top four floors are devoted to the Executive Club rooms, offer complimentary access to the lounge with an exclusive breakfast buffet, evening cocktails, private meeting space.
- 4,006 m2 of meeting space, 23 venues
- Fitness & swimming pool
- Spa De Concorde
- 4 restaurants;
 1. 204 Bistro & Bar - International Buffet
 2. Loong Foong - Cantonese Cuisine
 3. Takumi - Japanese Cuisine
 4. Deli Swiss - cakes, chocolates, imported wines, coffee & tea as well as other beverages with a take away service

Senior Management

1. Bruno Rotschaedl, General Manager

TELENOR ASIA (IHQ) LTD

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Website: www.telenor.com



EABC Representative

Gunnar Bertelsen

Public and Regulatory Affairs

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Industry/Activities

Telecommunication

Company Profile

Telenor Group is one of the world's major mobile operators with 196 million mobile subscriptions. We have mobile operations in 13 markets and in additionally 14 markets through our ownership in VimpelCom Ltd. Telenor Group is one of the top 500 global companies by market value, and has 33,000 employees worldwide, and made revenues of NOK 107 billion in 2014.

Senior Management

1. Sigve Brekke
2. Tore Johnsen
3. Håkon Bruaset Kjøl

ThaiGerTec Co., Ltd.

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EABC Representative Soraya Pattong

Marketing Specialist
soraya.pa@thaigertec.com

Industry/Activities

Automobile

Company Profile

ThaiGerTec (Thai-German Technologies) is a leading Thai-German company in design & development of microelectronics, powerelectronics and embedded systems for the automotive industry. We have offices in Bangkok and Phuket, Thailand as well as in Munich, Germany. Our focus is on electronic engineering solutions and research & development projects.

Product & Services

We are a full solution provider for automotive embedded system development. Important electronic components such as the transmission control or motor control, are developed, tested and verified by ThaiGerTec.

Our products are:

- EV Quick Charger
- Canibessa
- MiniHil
- ISB 14

ThaiGerTec is providing sophisticated solutions and services in the field of automotive software development and testing. Furthermore, ThaiGerTec is developing customized software and hardware for its customers as well as for in-house usage.

Our services are:

- Software Design and Development and Functional Development
- Software Test and Validation, Software Integration
- Hardware Design and Development

Senior Management

1. Kriengkrai Pratumporn, Chief Product Officer

Thailand Arbitration Center

26th Bhiraaj Tower, 689, Sukhumvit Road, Klong Tan Nua,
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Website: www.thac.or.th



EABC Representative Tanapat Mahapanitkul

Marketing Executive
Tanapat.m@thac.or.th

Industry/Activities

Law / Legal Services

Company Profile

Thailand Arbitration Center ("THAC") is an international arbitral institution based in Bangkok, Thailand. It is established under the Act of Arbitration Center B.E. 2550 (2007) and has been in operation since late 2015. The purposes of THAC are to support and promote Alternative Dispute Resolution ("ADR") in Thailand and to provide world class case administration services to the users.

THAC is governed by the Board of Committee which consists of well-respected individuals in the legal industry. The Board is responsible for overseeing THAC's operations, business strategy and development, as well as corporate governance matters. THAC is strategically situated within Southeast Asia and more importantly Bangkok is a well-connected city and an economic powerhouse being part of the Asean Economic Community, Belt and Road Initiative and Greater Mekong Economic corridor.

Product & Services

THAC provides efficient and neutral arbitration, mediation and online dispute resolution services. THAC offers case administration and support services for the cases administered under our rules or on ad-hoc basis by our secretariat which consist of Counsels from different jurisdictions and are fluent in a variety of languages.

The THAC Arbitration Rules are designed with flexibility and time and cost efficiency in mind. The center has an experienced international and domestic panel of 100 arbitrators from various jurisdictions. The center's administration fees are competitive in comparison with all the major international arbitral institutions around the region. In addition, THAC provides state-of-the-art hearing and meeting rooms for the parties.

Senior Management

1. Tanapat Mahapanitkul, Marketing Executive
2. Chantat Saengchai, Counsel

The Athenee Hotel, a Luxury Collection Hotel, Bangkok

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EABC Representative Chooleng Goh

General Manager

Chooleng.Goh@luxurycollection.com

Industry/Activities

Hotels / Restaurants / Caterers

Company Profile

Located on a leafy boulevard, the hotel is central, close to Phloen Chit skytrain station. Being the first hotel in the world to achieve ISO 20121 certification for sustainable events is reflected in "Sustainable Meeting Practices" offered across over 5,600 sqm of function spaces. Moreover, as part of its active community engagement and sustainability practices, the hotel only serves certified organically-grown rice. 374 fresh, Thai-colonial inspired guest rooms and suites provide cutting edge amenities and charming views. The sculpted pool garden, luxury fitness and sophisticated spa, keep guests fresh. French, Japanese, Thai, Cantonese and International restaurants are equally distinguished.

Products & Services

The hotel's restaurants are frequently among the awards, especially The Reflexions with its inspired French contemporary cuisine and The Rain Tree Café, renowned for its exquisite buffets. Our Chinese, Thai and Japanese chefs are all highly skilled. In the Top 25 of Spa Hotels, Spa Athénée by Anne Sémonin offers beauty treatments and massages personalised for men and women and tailored to blood type. The hotel is well recognised as a prestigious venue for society weddings and all gatherings.

Senior Management

1. Gilles Evrard, Hotel Manager
2. Tipawan Jitman, Marketing and Communications Manager

The Scotch Whisky Association

Quartermile Two, 2 Lister Square, Edinburgh, United Kingdom

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Website: www.scotch-whisky.org.uk



EABC Representative Martin Bell

Deputy Director, Trade Policy

int@swa.org.uk

Industry/Activities

Distilled spirits

Company Profile

The Scotch Whisky Association is the representative body of the Scotch Whisky industry.

Senior Management

1. Karen Betts, CEO

Tilleke & Gibbins

Tilleke & Gibbins International Ltd.

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EABC Representative Kasama Sriwatanakul

Attorney-at-Law

kasama.s@tilleke.com

Industry/Activities

Legal Services

Company profile

Tilleke & Gibbins is a leading regional law firm with over 160 lawyers and consultants practicing in Bangkok, Hanoi, Ho Chi Minh City, Jakarta, Phnom Penh, Vientiane, and Yangon. Our firm represents the top investors and the high-growth companies that drive economic expansion in Asia in the key areas of commercial transactions and M&A, dispute resolution and litigation, and intellectual property.

Established in 1890, we have grown into the largest independent law firm in Thailand and a leading international firm in Cambodia, Indonesia, Laos, Myanmar, and Vietnam due to our client focus, regional expertise, and international vision. Our corporate clients include world leaders in the fields of pharmaceuticals and healthcare, energy, consumer goods and retailing, manufacturing, financial services, information technology, and telecommunications. We proudly help global companies excel in Asia and domestic companies shine abroad.

Products & Services

Legal services in anti-corruption; antitrust and competition; banking and finance; bankruptcy and restructuring; commercial transactions and M&A; corporate services; dispute resolution and litigation; employment; energy and infrastructure; family law and private clients; government relations; insurance; intellectual property; property; regulatory affairs; tax; technology, media, and telecommunications; and transportation and logistics.

Senior management

1. David Lyman, Chairman and Chief Values Officer
2. Tiziana Sucharitkul, Co-Managing Partner
3. Darani Vachanavuttivong, Co-Managing Partner



Trocadelyo Co., Ltd

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Website: www.trocadelyo-group.com



EABC Representative Frederic Favre

Managing Director

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Industry/Activities

M&A, Private Equity, Trade, Corporate commercial law, Labor, Migration, Family law, Accounting, Human Resource, Coach, Compliance, Aerospace

Company Profile

Business advisory Group established in Thailand since 2003, with offices in Bangkok, Phuket, Pattaya, HuaHin, Yangon, Luang Prabang, Shanghai, Cotonou.

A team of experienced foreign and Thai Consultants, Lawyers, Arbitrators, Mediators, Directors, Coaches.

We advise clients about business strategies Operations, regulatory and legal frame work

Trocadelyo Group is your business partner for Asia and Africa.

We communicate in Thai, English, French, Spanish, Japanese, Korean, Chinese and Turkish. Contact us to find out how we can help you achieve your business objectives.

Products & Services

The company Main activities are: Mergers & Acquisitions, Assets Managements, Trade, Business Matching, Human Resources, coaching, training and Capacity Development, legal services, Accounting & Finance and Dispute Resolution.

Our portfolio of clients includes private and public companies, Industrial area of expertise include the aeronautic and automotive sectors. Non-Government Organizations as well as investors and entrepreneurs.

Senior Management

1. Frederic Favre, Founding Partner and Executive Director
2. Jean-Jacques Durin, Chief Operating Officer
3. Yohann SK Brun, Director
4. Christophe Larrouilh, Partner
5. Roland Amoussou-Guenou, Partner



Thailand

TÜV SÜD (Thailand) Limited

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Website: www.tuv-sud.co.th



EABC representative Chatvithai Tantraporn

General Manager
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Industry/Activities

TÜV SÜD is a premium quality and safety solutions provider that specializes in testing, inspection, auditing certification international compliance management, training, and knowledge services

Company Profile

TÜV SÜD is a premium quality and safety solutions provider that specializes in testing, inspection, auditing certification international compliance management, training, and knowledge services. Represented in over 1,000 locations worldwide, we hold accreditations in Europe, the Americas, the Middle East and Asia. By delivering objective service solutions to our customers across their entire supply chain, we add tangible value to business and the environment.

Product & Services

- Testing services: Consumer Product Safety, Automotive Components and Homologation, Electrical & Electronics, Food & Biocompatibility Mechanical & Building, Telecoms & EMC.
- Auditing Service: ISO 9001 (Quality), ISO 14001 (Environment), ISO 5001 (Energy), OHSAS 18001 (Safety), IATF 16949 (Automotive), ISO 2200 (Food), GMP HACCP (Food), SA 8000 (Social Compliance), IFS (International Food Consortium), BRC (British Retail Consortium), QMET/QMBS (Marine), FSSC (Food Safety System Certification)
- Inspection Services: Product, system, building, plant and infrastructure inspection.
- International Compliance Management: Regulatory Approvals for Global Market Access (ASEAN, Japan, Korea, China, Taiwan, Hong Kong, North & South America, Europe, Middle East, Australia/New Zealand, Africa (South Africa), etc.

U Nyunt Tin Associates International Co., Ltd.

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EABC Representative Kyaw Moe Htet

Managing Director
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Industry/Activities

Intellectual Property Law IP services

Company Profile

U Nyunt Tin Associates advise IPRs domestically & internationally; under common law and civil law atmosphere; in local and cross border transaction. U Nyunt Tin Associates has a strong network of partners in major jurisdictions, ASEAN, USA, UK, Japan and China, including international law firms such as Baker & McKenzie, Tilleke & Gibbins, Drew & Napier and Clifford Chance etc. Legal & Business Knowledge of our lawyers and executives are our core competency and we expertise in specific areas of law and specific business sectors. Handling more than 4000 international trademarks proof our level of expertise in this area of practice and our role in Myanmar legal atmosphere. We represent various types of Intellectual property owner including Forbes Global 2000 listed MNCs, international SMEs and regional business giants from diverse industries. Well connections with worldwide law firms also enable us to provide efficient and effective advice for trademark protection in various countries in accordance with contemporary IP issues. Our skillful litigation team is backed by 40 years experienced chief litigator and achieved many trademark cases and mediation.

Products & Services

Intellectual Property IP Service.

Senior Management

1. Kyaw Moe Htet, Managing Director
2. Aram Kinkunhot, Manager



UMI ASIA (Thailand) Ltd.

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EABC Representative Rolf-Dieter Daniel

Partner

rd.daniel@umi-asia.com

Industry/Activities

Internationalization services

Company Profile

UMI ASIA is providing internationalization services for European companies that intend to expand to Southeast Asian and Chinese markets or Asian companies that look for a market entry into Europe. UMI ASIA AG is based in Zurich / Switzerland, with local subsidiaries of UMI ASIA in Thailand, Indonesia, Malaysia and Vietnam. We also cover other ASEAN countries and China with strategic partners.

Our Umbrella Concept allows to cater for all industries – agile, cost-effective and with minimum risk. Currently our industry focus is Railway, Renewable Energies and Medical Technology.

Products & Services

Our internationalization services focus not only on analysis and strategy development (e.g. consulting services), but especially on result-oriented implementation and strategy execution. The UMI ASIA Umbrella Concept is based on an existing structure of fully fledged subsidiaries of UMI ASIA that offer the development and implementation of cost-effective and pragmatic internationalization solutions for export companies throughout the ASEAN countries and China.

Although the Umbrella Company Concept is especially useful for export, it can also be considered for other market entry modes, e.g. setting up joint ventures and strategic alliances as well as investor search in Southeast Asia and China.

Senior Management

1. Prof. Dr. Rolf-Dieter Reineke, Director
2. Parkpoom Thuaycharoen, General Director
3. Rolf-Dieter Daniel, Partner

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EABC Representative Marc Watzal

Director

marc.watzal@ap.umicore.com

Industry/Activities

Manufacturing

Company Profile

Today Umicore is a global materials technology and recycling group, with more than 10,000 employees in 38 countries and a turnover of € 8.8 billion.

We are one of the world's leading producers of catalysts used in automotive emission systems for light-duty and heavy-duty vehicles. Our catalysts perform in a wide range of powertrains, including gasoline and diesel engines, natural gas, and alternative fuels, and are increasingly important in engines supporting mild and full hybrid vehicles. By focusing on superior technology in the development of automotive emission catalysts, we help our customers to produce more fuel-efficient vehicles and meet present and future requirements of environmental legislation.

Products & Services

Automotive Catalyst

Senior Management

1. Marc Watzal, Plant Manager & Director
2. Gael Boussiere, Director Business Development SEA



Vidon & Partners (Thailand) Co., Ltd.

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EABC Representative Patrice Vidon

Founding and Managing Partner European
and French Patent & Trademark Attorney
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Industry/Activities

Legal Services

Company Profile

Vidon & Partners (Thailand) Co., Ltd. was created in 1999 as a branch office of Vidon IP Law Group, a leading international Intellectual Property Law Firm founded in 1988 with a global presence in key markets (France, Germany, Spain, Thailand and China) to successfully deliver on its clients' cross-border and domestic transactions, supported by a team of 100 lawyers and consultants.

Since then our Bangkok office has been expanding continuously with the cooperation of Thai and international associates by always targeting excellence applied to strategy minded and client oriented service to become one of the leading IP Law Firms in Thailand.

Thanks to our presence worldwide, our firm has strengthened its position amongst the most dynamic law firms.

Products & Services

Our team in Bangkok combines Patent and Trademark Attorneys, consultant and paralegals and provides a broad spectrum of services from protecting our clients' innovations and creations (patents, trademarks, designs etc.) to negotiating license agreements, setting up technology transfer operations in Thailand or undertaking anti-counterfeiting actions and litigation against Intellectual Property Rights infringers (investigations, raids and prosecution) in Thailand, throughout the ASEAN and at World level. Our Clients range from individuals to some of the largest French, Chinese, Thai and multinational corporations.

Senior Management

1. Patrice Vidon, Founding and Managing Partner, European and French Patent & Trademark Attorney
2. Soazig Themoin, Managing Partner, European and French Trademark Attorney
3. Chalinee Sriprasart, Partner, Thai Trademark and Patent Attorney, Notarial Services Attorney



Vienna Far East (1987) Co., Ltd.

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EABC Representative Dr. Karl Reichstetter

Managing Director
Karl.reichstetter@viennafareast.com

Industry/Activities

Steel Belt, Steel Belt Coolers & Machines, Cutting Knives,
Cutting Rule, Pin & Punch, Service steel Belt

Company Profile

Company founded in 1987 by Dr. Karl Reichstetter, an Austrian graduated economist.

VFE is representing and distributing products in Thailand and the South East Asian region for: VOEST-ALPINE PRECISION STEEL, GERDINS, BERNDORF BAND, BBE/Steel belt systems, TKM

Products & Services

- Steel Belt
- Service steel Belt
- Steel belt Cooler
- Feeding Devices
- Chipper Knives
- Cutting Solutions for Slitting and cut to Length
- Cutting Rule
- Clicking die steel
- Pin & Punch
- Die making Machines

Senior Management

1. Dr. Karl Reichstetter, Managing Director



Villeroy & Boch (Thailand) Co., Ltd

Head Office: 58 Moo 6 Nongplakradi Road, Nongpla Moh, Nongkhae, Saraburi 18140

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EABC Representative Dr. Surajin Tappanchai

Managing Director

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Industry/Activities

Sanitaryware Manufacturer

Company Profile

Villeroy & Boch is a highly innovative company with a time-honoured tradition. It is one of the most important brands in Germany, Europe and indeed the world. Since its origins over 270 years ago, the ceramics manufacturing company founded in 1748 has developed into an international lifestyle brand. Villeroy & Boch is represented in 125 countries around the world and has 15 production facilities in Europe, Mexico and Thailand. The headquarters of the listed company are located in Mettlach in Saarland.

Products & Services

Villeroy & Boch (Thailand) Co., Ltd. produces the high-class bath room furniture and accessories under brand name and Villeroy & Boch. All products are produced from factory in Saraburi under Villeroy & Boch technology with European standard.

Senior Management

1. Dr. Surajin Tappanchai, Managing Director

Volvo Car (Thailand) Ltd.

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EABC Representative Chris Wailes

Managing Director

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Industry/Activities

Automotive

Company Profile

Volvo Car (Thailand) Ltd. is the national sales company and is a wholly owned subsidiary of Volvo Car Corporation, Sweden. VCT is responsible for the marketing, sales and distribution of Volvo Products and Repairer Services.

Products & Services

Volvo Cars (Thailand) Ltd. imports and distributes intuitive, human-focused and functional Scandinavian design cars with all body types; sedans, estates/sports wagons, cross country, and SUVs. At Volvo, everything we do starts with people. Our mission is to make people's lives easier, safer and better, which is something that comes naturally to us.

Today, we are still as focused as ever on our values: safety, quality and care for the environment. Protecting what is important to people.

Senior management

1. Chris Wailes, Managing Director
2. Jean-David Harel, Marketing Director

Vriens & Partners

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EABC Representative

Daniel Henderson

Country Director

dhenderson@vrienspartners.com

Industry/Activities

Government Affairs

Company Profile

Vriens & Partners is a Singapore-headquartered corporate advisory firm specializing in government affairs, public policy, and political risk analysis in Southeast Asia.

Our mission is to build bridges between business, government and society that support responsible, sustainable development in Southeast Asia.

Our clients are leading multinationals, business associations, and non-governmental organizations.

Our team is composed of Asia experts with extensive experience providing counsel to companies and organizations. Beyond Singapore, we have offices in Jakarta, Kuala Lumpur, Bangkok, Hanoi, Manila, Yangon and Phnom Penh. We also have teams in Laos, Brunei, Hong Kong and Timor Leste.

Senior Management

1. Daniel Henderson, Country Director
2. Bunyati Kirdniyom, Director, Government Relations
3. Pavich Supapipat, Senior Associate
4. Punyaphan Klykoom, Senior Associate

WHA Industrial Development Plc.

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EABC Representative

David R. Nardone

Group Executive – Industrial and International

Industry/Activities

Industrial Estate Developer

Company Profile

WHA Industrial Development PLC. (WHA ID), a subsidiary of WHA Corporation PCL., is Thailand's leading developer of Industrial Estates, Utilities, Power, and Property Solutions. Multinational companies have selected us as the strategic location for their investments in Thailand. WHA ID offer developed Industrial land, Utilities, Ready Built factories for rent, quality industrial services, and an integrated logistics and supply chain.

WHA ID develops and operates 10+ industrial estates, mostly located and has been promoted to Industrial Promotion Zone under the Eastern Economic Corridor [EEC] program such as Aerospace & Logistics, Next Generation Automotive, Robotics & Automotive Industry, and etc. that covering 48,589 rai (7,774 hectare) and 875,000 square meters of Ready Built Factories with Built to Suit requirement and Logistics Parks. Our 735 distinct customers include 249 automotive customers with 1,121 Land or factory contracts have invested more than USD 31.4 billion.

Products & Services

Thailand:

1. Eastern Seaboard (Chonburi and Rayong) in The Eastern Economic Corridor (EEC):

- Eastern Seaboard Industrial Estate (Rayong)
- WHA Eastern Seaboard Industrial Estate 1, 2, 3, and 4
- WHA Eastern Industrial Estate (Map Ta Phut)
- WHA Chonburi Industrial Estate 1 and 2
- WHA Rayong Industrial Land
- WHA Logistics Parks 1,2,3,4

2. Saraburi:

- WHA Saraburi Industrial Land

Vietnam:

- WHA Industrial Zone 1, Nghe An, Dong Nam Economic Zone

Senior Management

1. Vivat Jiratikarnsakul, Chief Operation Officer
2. Siyaphas Chantachairoj, Director - Corporate Marketing



Ziehl-Abegg (Thailand) Ltd.

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E-mail: info@ziehl-abegg.co.th
Website: www.ziehl-abegg.co.th



EABC Representative

Mario Koenig

Managing Director
mario.koenig@ziehl-abegg.co.th

Industry/Activities

Electrical / Industrial / Machinery/ Parts Manufacturing

Company Profile

ZIEHL-ABEGG is a leading 100 years old German family owned company developing, manufacturing and distributing fans and drives for industrial applications. Manufacturing facilities, sales subsidiaries and representatives in over 30 countries around the world enable our products access to global markets.

Our factory in Amata City ensures the fast and flexible availability of our products in Thailand and South East Asia. At the same time, the on-site production of highly energy efficient motors and fans is ground breaking to enhance our activities with sustainable and environmental friendly solutions for our customers in the region and all over the world.

Products & Services

Today, ZIEHL-ABEGG is a global trendsetter. With motors, fans and control systems, the company group has built up an outstanding reputation.

There is a global demand for high quality products "designed in Kuenzelsau and made worldwide" in sectors such as HVAC technology, electronic control systems for variable fan speed control in agricultural, cleanroom and refrigeration technology.

Our drives and control systems fulfill the most demanding requirements with regard to positional accuracy and ride comfort elevators, cranes and conveyor systems. Wherever there is an elevator or escalator in motion, there is in many cases a ZIEHL-ABEGG motor working in the background.

Senior Management

1. Mario Koenig, Managing Director

Zuellig Pharma Ltd.

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Kwaeng Klongtoey, Khet Klongtoey, Bangkok 10110
Tel.: +66 2 656 9800
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Website: www.zuelligpharma.com



EABC Representative

Jan Rask Christensen

Head of Client Development
JanC@zuelligpharma.com

Industry/Activities

Distributor of Pharmaceutical and Medical Devices

Company Profile

Zuellig Pharma is one of the largest healthcare services providers in Asia, offering world-class distribution, digital and commercial services to support the growing healthcare needs. The company was started almost 100 years ago and has grown to become a US\$10 billion business covering 13 Asian markets with over 10,000 employees.

Our purpose: to make healthcare more accessible. Our people serve over 320,000 medical facilities in Asia and we work with over 1000 clients including the top 10 global pharmaceutical companies. More recently, we launched our Zuellig Health Solutions Innovation centre focusing on digital management solutions, supporting patients, payors and clients

Products & Services

DISTRIBUTION: Our distribution network covers almost 350,000 clinics, hospitals, pharmacies and modern trade outlets, providing access to all relevant channels in even the most remote areas.

CLINICAL REACH: Network-wide end-to-end clinical supply chain solutions to ensure all products are delivered to specification including clinical drug sourcing.

COMMERCIAL: Building demand for products requires agile sales and marketing models, deep understanding of regulatory rules and local channel expertise.

PATIENTCARE: Our solutions improve health outcomes and enhance patient experience by addressing the key areas leading to patient non-adherence

PAYOR SERVICES: Zuellig Pharma Payor Services help companies and insurers deliver high quality healthcare to their members and manage ever-growing healthcare costs.

Senior Management

1. Louis-Georges Lassonnery, Chief Executive
2. Pucknalin Bulakul, Chief Operating Officer
3. Sunaiyanaa Kidkasetpaisal, Head of Commercial Solutions



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