



No. ED 1600/2018

4 April 2018

Invitation to the 2018 EABC Annual General Meeting

Dear EABC Members,

You are cordially invited to the 2018 Annual General Meeting (AGM) of the European Trade Association for Business and Commerce (EABC), to be convened on **Tuesday 24 April 2018 at 16:00 hr.** at **Room: Thai Chakkraphat 1-2, 3rd Floor, Bangkok Marriott Marquis Queen's Park**, 199 Sukhumvit Soi 22, Klong Ton, Klongtoey, Bangkok, Thailand. The AGM will be followed by a networking opportunity.

The financial statement of business year 2017 will be made available before the AGM.

Attendance at the AGM:

In accordance to the EABC Bylaws, only those registered as designated representatives of EABC Ordinary Member are entitled to attend and cast votes at the AGM. If the registered EABC representative could not attend, the proxy (another representative member of EABC) could be appointed on his/her behalf.

If you do not plan to attend the meeting in person, please appoint a proxy to another Ordinary Member or EABC Secretariat to vote on your behalf.

Please be advised that fifteen percent (15%) attendances of EABC Ordinary Members are required to constitute a quorum at the AGM. Your attendance is important and would be greatly appreciated. Please return the form to Ms. Napassorn Buranasamut at advocacy@eabc-thailand.org, and CC: director@eabc-thailand.org by 20 Friday 2018.

We look forward to welcoming you at the meeting. Thank you for your consideration.

Yours sincerely,

Chaladbum Temkasem
Executive Director

Enclosures:

1. Proxy Form
2. Agenda
3. Minutes of EGM 2017
4. AGM Contribution Opportunity



Power of Attorney Form

หนังสือมอบฉันทะ

EABC Annual General Meeting 2018 on 24th April 2018

**การประชุมสามัญประจำปีของสมาคมการค้ายุโรปเพื่อธุรกิจและการพาณิชย์
(European Trade Association for Business and Commerce) วันที่ 24 เมษายน 2561**

The undersigned

ข้าพเจ้า

..... [company name]
[ชื่อของนิติบุคคล]

represented by.....[representative name],

โดยผู้แทน [ชื่อของผู้แทน],

being an ordinary member of the European Trade Association for Business and Commerce (EABC) shall not attend the EABC Annual General Meeting (AGM) 2018 in person , but hereby authorize another EABC representative

ในฐานะสมาชิกสามัญของสมาคมการค้ายุโรปเพื่อธุรกิจและการพาณิชย์ (อีเอบีซี) จะไม่เข้าร่วมการประชุมใหญ่สามัญประจำปี 2561 ของสมาคมฯ ด้วยตนเอง ทั้งนี้ ขอมอบฉันทะให้ผู้แทนที่เป็นสมาชิกของสมาคมฯ

..... [proxy name]
[ชื่อของผู้ได้รับมอบฉันทะ]

residing at.....

อยู่บ้านเลขที่

as my/our proxy to attend and vote for me/us on my/our behalf at the EABC AGM 2018 at Room: Thai Chakkraphat 1-2, 2rd Floor, Bangkok Marriott Marquis Queen's Park, 199 Sukhumvit Soi 22, Klong Ton, Klongtoey, Bangkok, Thailand at 16.00 hr. on Tuesday 24 April 2018 and at any adjournment(s) thereof.

เป็นผู้แทนของข้าพเจ้าเพื่อเข้าร่วมประชุมและออกเสียงลงคะแนนให้และในนามของข้าพเจ้า ในการประชุมวิสามัญประจำปี 2561 ของสมาคมการค้ายุโรปเพื่อธุรกิจและการพาณิชย์ ณ ห้องประชุมไทยจักรพรรดิ 1-2 ชั้น 2 โรงแรมแมริออท มาร์ควิส ควีนส์ปาร์ค เลขที่ 199 ถ.สุขุมวิท ซ. 22 คลองเตย กรุงเทพมหานคร ประเทศไทย เวลา 16.00 น. ในวันที่ 24 เมษายน 2561 หรือที่จะพึงเลื่อนไปในวัน เวลา และสถานที่อื่นด้วย

DateApril 2018

วันที่

.....
Signature of the member's representative/grantor

ลายมือชื่อของผู้แทนสมาชิกสามัญ/ผู้มอบฉันทะ

.....
Signature of the proxy

ลายมือชื่อของผู้รับมอบฉันทะ

Note: This form, in order to be effective, should be duly completed, signed, and deposited at the Secretariat Office of the EABC via e-mail at advocacy@eabc-thailand.org and CC: director@eabc-thailand.org, no later than Friday 20 April 2018 at 18:00 hr.

หมายเหตุ: เพื่อให้หนังสือมอบฉันทะฉบับนี้มีผลบังคับ กรุณากรอกข้อมูลให้ครบถ้วน พร้อมทั้งลงนามและส่งมายัง สำนักงานของสมาคมฯ ทางอีเมลล์ ที่ advocacy@eabc-thailand.org and CC: director@eabc-thailand.org ภายในวันศุกร์ที่ 20 เมษายน 2561 เวลา 18.00 น.



-- TENTATIVE --

To the Members of European Trade Association for Business and Commerce

ANNUAL GENERAL MEETING 2018

European Association for Business and Commerce (EABC) hereby invites its members to attend the Annual General Meeting on

Tuesday 24 April 2018

to be held at Room: Thai Chakkraphat 1-2, 2nd Floor, Bangkok Marriott Marquis Queen's Park, 199 Sukhumvit Soi 22, Klong Ton, Klongtoey, Bangkok, Thailand

AGENDA

16.00 – 17.00 **Registration**

17.00 – 17.05 **Welcoming**

- 1) Approval of the Minutes of the Extraordinary General Meeting of 2017
- 2) Report of the President
- 3) Approval of status of Financial Statements/Auditor Report
- 4) Approval of Appointment of Auditor
- 5) Report of Sustainability
- 6) Election of Director and Confirming Good Standing Status of the Directors
- 7) Any other business
- 8) Adjournment

17.50 – 18.15 **Keynote Address By Mr Voranai Vanijaka**
Introduced by Mr Bob Fox, Chair Digital Economy / ICT Working Group EABC

18.15 – 18.20 **Closing Remarks**

18.20 – 18.30 **Photo Session**

18.30 onwards **European Networking Night at ABar (37th Floor)**





European Trade Association for Business and Commerce (EABC)

Bangkok, Thailand

Minutes of the EABC Extraordinary General Meeting of 2017

Held on Wednesday 11th October 2017 at 17:00 Hrs., at British Chamber of Commerce Thailand (BCCT), Room: British Business Centre, 7th Floor, 208 Wireless Road Building, Lumpini, Pathumwan, Bangkok, Thailand.

Attendees Included:

Members Present:

Narapatr Dhamavasi, AIP Global Ltd.
Jan Rosemeyer, Allianz Ayudhya Assurance PCL.
Florian Blin, Artelia Cornerstone Ltd.
Axel Blom, Blue Business Solutions
Antoine Gustin, BNP PARIBAS Bangkok Branch
Stefan Teuchert, BMW (Thailand) Co., Ltd.
Rolf-Dieter Daniel, Brainforce International (Thailand) Co., Ltd. and UMI Asia (Thailand) Ltd.
Georg Wolff, Civil Engineering Solutions (Thailand) Co., Ltd. and Plastwil z.o.o
Joerg Laatsch, Continental Automotive (Thailand) Co., Ltd.
Carl van der Elst, Deutsche Bank
Audray Souche, DFDL Mekong (Thailand) Limited
Tanguy MOULIN-FOURNIER, ENGIE Asia-Pacific
Domenica Piantedosi, Felicia (Thailand) Ltd.
Bundit Jiamanukoonkit, Generali Life Assurance (Thailand) Plc.
Dr. Thavirap Tantiwongse, GlaxoSmithKline (Thailand) Ltd.
Roderic Hoffmann, JAS Forwarding Worldwide (Thailand) Co.,Ltd.
Nicholas Bellamy, KPMG Phoomchai Audit Ltd
Martin Wenzel, Kuka Robotics (Thailand) Ltd.
Jerome Kelly, Lawtonasia Insurance Brokers Ltd.
Sebastien De Stoop, Lee Hecht Harrison (Thailand)
Jan Eriksson, M2M Technology Co.,Ltd. and Spica Co.,Ltd.
Segsarn Trai-Ukos, Michelin Siam Co.,Ltd
Pongsathorn Anusinha, Phillip Morris (Thailand) Limited
John Geddes Sim, PKF Tax and Consulting Services (Thailand) Ltd.
Eric Hallin, REMBRANDT Hotel
Dean Outerson, Sasin Graduate Institute
Roy Andersson, School of Engineering, Jönköping University
Markus Lorenzini, Siemens Limited Thailand
Andre Nothomb, Solvay Asia Pacific
Robert Fox, SPBTV Asia Pte Ltd
Francois Schefman, thyssenkrupp AG (Representative Office Thailand)
Julapron Thongporm, U Nyunt Tin Associates International Co., Ltd.

Proxies; pursuant to the EABC Bylaws Clause 40

Jan Eriksson, Alpla Packaging (Thailand) Ltd. and Pacific 2000 Recruitment Co., Ltd.
Rolf-Dieter Daniel, AXA Insurance Public Co., Ltd., Dextra Asia Co., Ltd., Domnern Somgiat & Boonma Law Office Limited, Erber Group, Mazars (Thailand) Ltd., Mosdorfer (Thailand) Co., Ltd., Pöyry energy Ltd., Rittal Ltd., RodenStock (Thailand) Co.,Ltd., SPM Group Service Ltd., Syntegra Solar (Thailand) Ltd., Tilleke & Gibbins International Ltd., Umicore Autocat Thailand Co.,Ltd. and Vossloh Cogifer



Clement Bourdis, Bombardier Transportation Signal (Thailand) Limited
John Sim, C.I. Group PCL and RWE Power Climate Protection Southeast Asia Co., Ltd.
Robert Fox, CNX Construction Co.,Ltd. and CNX Creative Co., Ltd.,
Khemika Ratanakul, Diageo Moet Hennessy (Thailand) Ltd.
Tanguy MOULIN-FOURNIER, Franco Pacific Co., Ltd.
Georg Wolff, President Hotel and Tower Co., Ltd., Scheuch ASIA Ltd. and voestalpine Railway Systems (Thailand) Co., Ltd.
Vibeke Lyssand Leitvag, Jotun Thailand Limited
Vincent Birot, Lawplus Ltd.
Vilasinee Thephasadin Na Ayuthaya, Mahanakorn Partners Group
Yuphin Boonsirichan, Mercedes-Benz (Thailand) Limited
Chalintra Wasita Kukiakulchai, Pernod Ricard Thailand
Pakin Chanmeesri, Plaza Athenee Bangkok - A Royal Meridien
Joerg Laatsch, Robert Bosch Limited
Stefan Teuchert, Scoop People Asia Co.,Ltd.
Laurent Landie, Thai Ecotrader Co., Ltd.
Srirajata Thanarajata, The shell Company of Thailand Ltd.
Frederic FAVRE, Trocadero
Eric Hallin, Volvo Group (Thailand) Co., Ltd.

Observers:

Chaladbhun Temkasem, European Association for Business and Commerce
Pasiree Thongsak, European Association for Business and Commerce
Kanta Wiwatwongthorn, European Association for Business and Commerce
Peerawat Yimamphan, European Association for Business and Commerce
Anthony Campbell, DFDL Mekong (Thailand) Limited
Kraisorn Ruengkul, DFDL Mekong (Thailand) Limited
Michele Tomea, Thai Italian Chamber of Commerce
Roland Wein, German-Thai Chamber of Commerce
Tomasz Mazur, Siemens Limited Thailand
Hans van den Born, Netherlands-Thai Chamber of Commerce
Anne-Kari Gulliksen, Thai-Norwegian Chamber of Commerce
Sukanya Uerchuchai, Franco-Thai Chamber of Commerce

#1 Welcoming

There was a quorum since sixty nine (69) ordinary members (including Proxies) of 172 ordinary members were present representing forty percent (40%) and the meeting proceeded to business. The meeting was declared to be opened by Mr. Rolf-Dieter Daniel, President of the EABC and Chairman of the meeting. President remarked this EGM was stipulated under the previous Bylaws. The Bylaws approved at the AGM 2017 has not been submitted to the Ministry of Commerce because it requires changes to the address of EABC office.

#2 Approval of the Minutes of the Annual General Meeting 2017

The minutes of the previous Annual General Meeting of 2017 that took place on 26 April 2017, which had been circulated, were tabled and the chairman enquired for the approval of the minutes of the AGM 2017. Approval has been carried.

#3 Explanation of Extraordinary General Meeting

The President explained that this EGM is necessary because Audited Financial Report has not been presented due to delayed submission by the German Thai Chamber of Commerce's Auditor. The meeting also required to approve auditor for business year 2017. In addition, Ordinary Directors had to be elected up to 11 Directors. Mr. Stefan Teuchert explained two type of Directors: (1) Ordinary Directors to be elected at the General Meeting and (2) Special Directors who are elected by members of



the working groups. A Ordinary Director cannot hold a Special Directorship at the same time, however he can still remain Chairman of a Working Group

#4 Report of current development and Position Paper 2018

A video was shown describing the activities for 2016. The President also briefly showed EABC activities have been intensified during 2017. Progress and relationship has been made positive especially to International organizations. Two new working groups established: SMEs and Tourism. President also took this opportunity to thank members of the Board for hard work for the EABC and members for their support to the EABC.

Announcement was made for the European Business Position Paper 2018 which will be published outside EU Grant and this is the first time industry may place advertisement to promote their companies directly. Position Papers are distributed worldwide in particular to the policy makers.

#5 Presentation and adoption of the Audited Financial Report 2016

Mr. John Sim, the Treasurer of EABC, presented the Audited Financial Report 2016 and current status of the Finance 2017. The Treasurer remarked EABC expenses were running at about 12 million a year; therefore, unsustainable considering revenues being generated from membership and sponsorship. However, the Board has been taking initiative to correct the issue. The Finance in 2016 was overall a profit with the surplus ending 981,000 baht as the EU Grant ended 23 December 2016. The EABC still has finance due from the EU, 200,000 Euro which will be paid after surcharges from GTCC. The report is to be filed to the EU. The final result after submission to the EU is anticipated but yet to be confirmed within this year. Mr. Sim asked approval of the Auditor Financial Report. The meeting approved.

The EABC has relocated from the Empire Towers to 208 Wireless to also reduce costs. The Treasure invited members who were looking for new office to visit the EABC Empire Towers as it has furnished and to help EABC escape from the refurbish the space to its original. EABC has also reduced to two staff at the moment; doing events will continue with the help of BCCT.

#6 Presentation and Election of Auditors for the Business Year 2017

The Treasurer asked to meeting to approve the new Auditor for the year 2017. The meeting approved auditor Ms. Kanaratp Kijtanapobrung, 35,000 baht fee as EABC has less complication after exiting the EU Grant. Vice President Jan Eriksson remarked that Ms. Kanaratp is currently the auditor of Swedish Thai Chamber, her submissions were on time and good English.

#7 Presentation of EABC Business Plan after the EU Grant – EABC next

Mr. Stefan Teuchert, Member of EABC Board, presented future plan of EABC. The Board of EABC has been working on the plan to ensure sustainability and growth possibility. Cashflow has been ensured by the Board members. Therefore, the Board commitment is very strong. Achievements in cost reduction during 2017 paved the way to sustainability.

The EABC in the last 6 years has created valued brand for unified voice of Europe to be accepted by the Royal Thai Government. EABC advocacy has been created for the members. The future attraction for EABC is to attract Thai companies who are interested to do business with European and to be gateway to Europe. EABC has been and will be the added value to EABC members and European Bilateral Chambers. Mr. Teuchert encouraged open discussion and events the EABC and Bilateral Chambers to do together.

There was also another European organization TEBA which members of the Board were here for election which the meeting would have to decide to work closer with the organization in the future to promote strong and unified voice of European as the first step.

Vice President Jan Eriksson explained the differences of the financial figures from the Treasurer due to cash expectation from the Position Paper incomes, whilst 2018 is optimistic target.



Mr. Teuchert remarked income from advertisement in the Position Paper 2018 is necessary as the Board wanted to avoid using money from 2018 membership. Therefore, members were urged to support the EABC with advertisement in the Position Paper which is highly visible in paper version and online version. Mr. Teuchert also encouraged members to use Position Paper as a gift.

Another way to support the EABC is if members know people who wish to have new office, the EABC office is a newly furnish which the members could potentially save 1 million baht worth of furniture.

Comment was made that EABC as a non-profit should aim for zero balance in the long term.

All explanations were satisfied with loud claps

#8 Comments on EABC Financial Strength 2018

Vice President Jan Eriksson reaffirmed on financial strength 2018 that is totally achievable. It is also important the EABC should not carry over 2017 expenses in to 2018. Therefore, Board and members of EABC should attempt to make contributions to EABC now.

#9 Presentation of candidates standing for election to the Board of Directors

Mr. Chaladbbhum Temkasem, Executive Director of EABC, explained the voting process. Members were advised to vote up to 11 candidates; more would be invalid. Candidates were given 2 minutes to introduce themselves to general membership of the EABC. Profiles of 14 candidates stood for election were provided during the presentation.

#10 Election of members of the Board of Directors

Votes were given 5 minutes to select candidates. Two ballots box collected total of 74 voting forms (5 came late after counting quorum). There were 3 members volunteers to witness vote counting: (1) Mr. Vincent Birot – Lawplus, (2) Ms. Khemika Rattakul - Diageo, (3) Ms. Julaporn Thongporm – U Nyunt Tin Associates International. Voting forms were count twice by Ms. Pasiree Thongsak, EABC Membership Manager and Communications and Ms. Khemika Rattakul. The results were matched. Seven voting forms were voided due to incompleated marks. These left with 67 votes.

#11 Amendment of Bylaws

Bylaws has been approved by the AGM 2017. However, due to EABC moved to new address 208 Wireless Rd., the Bylaws has been reapproved. The meeting approved.

#12 Election Results and Confirming Good Standing Status of the new Directors

Mr. Chaladbbhum Temkasem announced election results from highest number of votes as follows:

1. Mr. Jan Bertil Eriksson
2. Mr. John Sim
3. Mr. Georg Wolff
4. Mr. Rolf-Dieter Daniel
5. Mr. Segsarn Trai-Ukos
6. Mr. Stefan Torsten Teuchert
7. Mr. Antoine Gustin
8. Ms. Domenica Piantedosi
9. Mr. Tanguy Moulin-Fournier
10. Mr. Nicholas Bellamy

11. Mr. Joerg Laatsch

Elected candidates were asked and confirmed their willingness to become EABC Ordinary Board members. The meeting approved the good standing of the newly elected Board members.

President Rolf-Dieter Daniel asked the meeting to approve Mr. Koen Vermeersch, elected Chair of Tourism Working Group to become Special Director and join the Board of Directors as well as Dr. Thavirap Tantiwongse, Chair of Healthcare and Pharmaceuticals Working Group, and Mr. Jerome Kelly, Chair of Insurance Working Group to become Special Directors. The meeting approved.

#13 Any other business

No other business was presented. The Chairman thanked all participating members for their attendance and all sponsors and concluded the meeting.

President expressed his appreciations to EABC Annual Partners and EGM sponsors:

EABC Annual Partners

Platinum partner:

BMW Thailand

Gold partners:

C.I Group

Diageo Moet Hennessy

MG Sales

Pernod Ricard

Spica and Husqvarna

Silver partners:

BASF

Bayer

Bombardier

Robert Bosch

Civil Engineering Solutions

Continental

Dextra

GlaxoSmithKline

Mazars

PKF

Volvo Group

EGM Networking Sponsors:

DFDL Mekong

Diageo Moet Hennessy

Spica Husqvarna

PKF and BCCT

Three witnesses during vote counting

1. Mr. Vincent Birot – Lawplus

2. Ms. Khemika Rattanakul - Diageo

3. Ms. Julapron Thongporn – U Nyunt Tin Associates International

The meeting was adjourned at 19.00 hrs.

Mr Rolf-Dieter Daniel
President
Chair of the Meeting

Mr. Jan Eriksson
Vice President



EABC Annual General Meeting Voluntary Contribution Reply Form

Event title: "EABC Annual General Meeting 2018"

Date: 24 April 2018

Time: 16.00 – 20.30 hrs

Venue: Room: Thai Chakkraphat 1-2, 2nd Floor, Bangkok Marriott Marquis Queen's Park, 199 Sukhumvit Soi 22, Klong Ton, Klongtoey, Bangkok 10110, Thailand

AGM contribution THB 20,000 (Subject to VAT7%)

The contribution is to help defray costs of holding the AGM, any surplus will go towards general running expenses of EABC. All contributors will be recognized at the AGM and in an EABC newsletter report of the AGM. Contributors can bring a modest pull up banner in the foyer and be recognized personally as a sponsor.

Partner Details:

Company

Approved by:

Name Position

Signature Date

For any further queries regarding AGM contribution, kindly contact Mr. Chaladbhum Temkasem (Charles) or reach us by phone at +66 2 252 8751 Ext.104.

Please return the signed form to us via email: director@eabc-thailand.org

Kindly note that the agreement is binding, and cancellation after signed this form will be invoiced cancellation fee.

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