



## **BUSINESS SERVICES**

# Our Business Services

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As the unified voice of European business in Thailand, our objectives are to advocate our members' interests, to support European business in Thailand, and to **promote Thailand as an attractive partner for European foreign investment and trade.**

For this reason, we offer business services which aim to support European companies from all EEA (European Economic Area) states to prospect and enter the Thai market, and/or to invest in the country.

**We put at your service 12 years of experience in Thailand, a team of experts, and a large business and institutional network in the country.**

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**IMPORTANT** - we only offer services to companies and organisations from countries not represented by a national Chamber in Thailand, except in case of a specific agreement allowing us to do so.

**EEA Chambers in Thailand:**  
Austria, Belgium-Luxemburg, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Netherlands, Norway, Romania, Spain, Sweden, Switzerland, and UK



**For more information, please contact:**

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## MATCHMAKING

**Price:** On demand

**Service includes:**

- Research for potential partners in Thailand
- Due diligence of identified prospects
- Reports with propositions
- Organisation of meetings (on-line or in person)
- Follow up, if necessary



## DUE DILIGENCE

**Price:** \$500/company

**Service includes:**

- Extensive research of information about the targeted company in Thailand using our networks of contacts in the country
- Written confidential report



## BUSINESS VISIT

**Price:** \$500/company

**Service includes:**

- Letter of invitation and other supporting documents for visa (no guarantee)
- Hotel booking (*meals and accommodation not included*)
- Transfer from & to airport
- Introductory meeting at EABC for presentation of market
- Meeting room with Internet for 1/2 day at EABC office
- Organisation of 3 business meetings of your choice (*with support/translation of our team if needed/requested*)

**Option:**

- \$100 per additional meeting



## MARKET STUDY/SOURCING

**Price:** On demand

**Service includes:**

- Analysis and presentation of your sector (data, evolution, key players, prospective...)
- Tailored market research for distributors or suppliers in your sector
- Recommendations for potential matchmaking based on your criteria, needs, and/or requests
- Presentation of the study by our team

# Our Services to Institutions & Public Organisations

EABC is a highly reputable and esteemed non-profit organisation registered in Thailand.

We are recognised and work closely with Thai authorities, European and other foreign embassies, foreign chambers of commerce, sector associations, and other local and international institutions.

As the official and unified voice of the European business in Thailand our missions also include **promoting European and EEA economies in Thailand, and the opportunities that they offer to Thai investors.**

*You don't have a Chamber or an office in Thailand? We can help!*



## VIRTUAL DOMICILIATION

**Price:** \$200/month

### Service includes:

- Use of EABC as your official address in Thailand
- Reception service (phone + mail)
- Brochures and leaflets on display in our office
- Business visit service package when your representative comes to Thailand (1 visit/year)

## OFFICIAL REPRESENTATION

**Price:** On demand

### Service includes:

- Virtual domiciliation service
- Communication and information campaigns to promote your organisation in Thailand
- Organisation of events and meetings to promote your organisation
- Representation of your organisation during events
- Support of your national companies in Thailand
- Other services on demand

# Our supporting partners

## PREMIUM + PARTNERS



## PREMIUM PARTNERS



DIAGEO MOËT HENNESSY



## ANNUAL PARTNERS

